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FALL  
1900

# John A. Salzer Seed Co.

LA CROSSE, WISCONSIN.

Department of Agriculture.



## ESTEEMED PATRON:

It is with pleasure that we hand you our list of Fall and Winter-blooming Bulbs and Plants, as also a full line of rare Vegetable and Farm Seeds for fall sowing. The sorts enumerated in our Fall Catalogue are the cream of all sorts, and we know that they will give you great satisfaction.

Our Farm Seed List is especially fine. The winter grains, such as Barley, Oats, Wheat, Rye, as also the long list of Grasses, are sure to give grand results. We always aim to add something handsome and valuable to each order, as an extra present.

We hope to receive a good share of your fall orders, and will do everything to merit same.



Any dealer, market gardener, market farmer, farmers' club, or any individual, wishing seeds in large quantities, is requested to mail us a list of what he wants, and we will promptly return it to him with the very lowest prices marked. A letter of inquiry grows of choice vegetables and

may save you dollars, if you want to buy in quantity, as we are the largest farm seeds. Please send in your large list for estimates.

We prefer all moneys sent by Money Orders, Bank Drafts or Registered Letter. Do not send Checks. Stamps are not safe, though we accept same, if no other mode of remittance is convenient to you. The express money order is our favorite mode of remitting.

## LILIES.

Plant any time between October 1st and November 25th, on rich loam, covering 6 inches deep. After once planted lilies take care of themselves, as they grow stronger with each succeeding year.

**Candidum Lily.**—Hardy lily, known as the Ascension Lily. Each, 20c; 2 for 35c.

**Lilium Harrisii.**—The great Easter lily for house and home culture. Mammoth bulbs, each, 50c; 3 for \$1.25. Second size, each, 30c; 3 for 75c.

## Three Hardy Lilies.

**Lilium Auratum.**—Grandest, most glorious of all lilies, its mammoth yet graceful flowers are composed of 6 petals of a delicate ivory white, thickly studded with chocolate crimson spots and striped through the center golden yellow. From 6 to 25 flowers are produced on a stem, and as the bulbs acquire age and strength, the flowers increase in size and number. It is perfectly hardy. Can be planted from October 1st to November 15th, 6 inches deep in the soil, and thrives best in a rich dry loam, where the water does not lie in winter.

Price, first size bulbs: each 20c, 3 for 50c; extra size, each 30c, 3 for 75c.

Salzer's Colossal Giant Auratum Bulbs should produce from 20 to 30 flowers the first season. Each 60c, 3 for \$1.50.

**Rubrum.**—The Crimson Banded Lily, with a deep crimson band on each petal, with deeper colored spots between, very fragrant and hardy.

First size, each 20c, 3 for 50c; extra size, each 30c, 3 for 75c. Salzer's Colossal, each 60c, 3 for \$1.50.

**Lilium Praecox.**—The rarest of Japanese White Lilies, very hardy, blooms annually, of delicious fragrance. Elegant in every respect.

Each 35c, 3 for \$1.00.

## Lily of the Valley.

No flower so easily wins our love and keeps it forever as the Lily of the Valley—the sweetest, most delicate flower. It spreads rapidly, being perfectly hardy, and each succeeding year rewards the grower with a greater abundance of deliciously fragrant blossoms. Per 3, 10c; per 10, 30c; per 100, \$2.00.

Salzer's Imported, extra fine. Specially prized for mammoth Lily of the Valley blossoms, either grown in house or outdoors. Per 3, 20c; 10, 60c; 100, \$5.00.



## Chinese Sacred Lily.

This is the sacred flower of China. Nearly every home has a bulb growing in a saucer of water and pebbles. It blossoms with absolute certainty in the early winter, and remains open a long while. The blossoms are deliciously fragrant and of unusual beauty. Each, 20c; 3 for 40c; 6, 75c.

**Star of Bethlehem.**—A grand bulb. Large star-shaped blossoms. Found wild in the valleys of the Jordan. Each, 10c; 3 for 20c; 10 for 60c.

LILIUM AURATUM.

"And I say unto you, Solomon in all his glory was not arrayed as unto the lily."

**John A. Salzer Seed Co., La Crosse, Wis.**



# Bulbs for Garden and House Bloom.

**For Garden.**—Prepare soil carefully, by spading deeply, and have it thoroughly enriched. Plant the bulbs in October or November, and cover with a coarse litter of leaves or manure, which should be removed in early spring. After the bulbs are through flowering in the spring, they can either be left in the bed the whole year, or removed and kept in a dry place and replanted in the fall.

**For House.**—Plant the bulb in a pot, from September to December, in a rich garden loam, slightly mixed with leaf mould if obtainable. After planting, place the bulb in a cool, dark cellar or room, watering thoroughly every third day. It ought to be kept here until the jar is well filled with roots, which usually takes from four to six weeks. When brought from the cellar or room, it should then be placed in a light, sunny window and frequently watered. When in bloom it will keep much longer in a cool atmosphere than in too hot a room. The sooner the bulb is planted, the sooner it will reward you with blossoms. When through blooming, remove from jar and store in a dry place. It can then be planted next fall in the ground for spring bloom the following season.



SALZER'S SHOW HYACINTHS.

## The Salzer Show Dozen.

Thousands of our friends last fall tried this peerless collection, and all report that they had by all odds the very finest Hyacinths they ever had. They are simply perfect in bloom, growth and colors. They do equally well for pot or water culture. If you want something SUPER-FINE, plant Salzer's Show Hyacinths, the cream of 200 sorts.

### Hyacinths.

#### SINGLE SHOW.

- Ruby.—Bright carmine.....20c
- Netherland.—Grand Spike, pink.....30c
- Pearl.—Fine pure white.....20c
- Czar Peter.—Bright silvery blue.....20c
- King of Blues.—Intense dark blue.....20c
- Le Interessante.—Gorgeous yellow, fine spike...25c

#### DOUBLE SHOW.

- D. Sabalkanska.—Extra fine rose carmine.....20c
- Groot Vorst.—Rosy salmon, superb.....20c
- Florence Nightingale.—Purest white.....20c
- Bride of Lammemoor.—Dark purple, fine.....20c
- General Autrich.—Fine lilac blue.....20c
- Henrietta Beecher Stowe.—Finest yellow.....20c

Any 3 of above, 40c; 5 for 60c; the 12 for \$1.35

## CROCUS.

Salzer's Extra Crocus Mixture.—This Mixture contains every fine sort known. It is simply unapproachable in beauty and hardiness. Postpaid, per 3, 10c; per 12, 25c; per 50, 85c; per 100, \$1.50. In separate colors, white, blue, yellow, striped, at same prices as above.

**Cheap Mixed Crocuses.**—This is the same grade as is offered by

florists and seedsmen generally. Per 3, 8c; per 12, 20c; per 50, 60c; per 100, 90c; per 250, \$2.00.

## NARCISSUS.

There is no flower that gives better general satisfaction than the Narcissus, either for house culture or for outdoors. They are grand in every respect. The trumpet varieties are especially prized for pot culture.

Price: Each, 8c; 5 for 30c; 10 for 55c.



Nothing in the floral world surpasses the dazzling brilliancy of bed of tulips. We have on our private grounds one bed in particular composed of 1,000 of Salzer's Single Show Tulips, that is the admiration of thousands who pass our grounds very early in spring.

The price is now so cheap that everybody can avail themselves of one of the most beautiful floral displays in his garden early in spring by planting from 250 to 1,000 tulips.

### Elegant Early Sorts in Separate Colors.

- Single Red. Double White.
- Single Scarlet. Double Yellow.
- Single White. Double Rose.
- Single Yellow. Double Red.
- Single Rose. Double Striped.
- Single Striped.

Price, each, 4c; 10 for 30c.

### Salzer's Show Tulips.

This Mixture contains upward of 100 different brilliantly beautiful sorts and colors, and freedom of bloom and variety of colors stand unrivaled. They are carefully grown and selected for us in Holland, and are unequaled in America.

#### The Price

Of these 5 Show Tulip Mixtures is as follows:		
	By Mail.	By Express.
1. Single Show Tulips.	Per 10.....\$0.40	\$0.50
2. Double Show Tulips.	Per 25......30	.40
3. Single Late Show.	Per 50.....1.50	1.25
4. Double Late Show.	Per 100.....2.00	1.75
5. Double and Single Mixed.	Per 250.....4.00	3.40

### Fine Mixed Tulips.

Very fine collection of sorts and colors. Either Single Mixed. Either Double Mixed. Either Single and Double Mixed. By mail: Per 10, 25c; per 50, \$1.25; per 100, \$2.00. By express: Per 10, 20c; per 50, 75c; per 100, \$1.25.

## Miscellaneous Bulbs.

- Allium.—A beautiful white, winter blooming bulb.
- Anemone.—Hardy; do splendidly, either out or indoors.
- Amaryllis.—Brilliant winter house bloomers. Each, 40c.
- Brodiaea.—A pale blue, violet colored winter bloomer.
- Bloomeria.—Lemon yellow; free winter flowering.
- Babiana.—A magnificent star-shaped winter bloomer.
- Calochortus.—The great Butterfly Tulip; grand.
- Chinodoxa.—Splendid for indoor or outdoor; blue.
- Camassia.—Does well in or out of doors.
- Colchicum.—The fall blooming Crocus.
- Daffodils.—Closely related to Narcissus; very fragrant.
- Erythronium.—Beautiful winter house bloomer.
- Freesia.—The sweetest house blooming bulb known.
- Ixia.—Indescribably brilliant and grand.
- Jonquils.—Splendid for in or outdoor planting.
- Oxalis.—A great winter-blooming bulb.
- Ranunculus.—A bulb of brilliant hues.
- Scilla.—Blooming continuously; blue, bell shaped.
- Sparaxis.—Great beauties; for house or garden.
- Snowdrops.—The earliest flower of the spring.

Each, 5c,  
4 for 15c,  
10 for 35c.  
Postpaid,  
Except  
Amaryllis

## FOR 50 CENTS

We offer 25 of the Rarest, Finest, Freest Blooming, Odd, Beautiful, Winter Blooming Bulbs out. All fine, beautiful, brilliant, free blooming bulbs for winter use, composed of 25 bulbs for only 50c, postpaid.



# WINTER-BLOOMING PLANTS.



## CALLAS.

### Salzer's Ever-Blooming Ethiopia Calla.

It resembles in bloom the common sort, only that it bears many more blossoms during the season. With careful attention it is in bloom all the time. It, however, craves, like all other Callas, a short season of rest, and then rewards you with a superabundance of flowers. Each, 20c; large bulbs, 60c.



CALLA, EVER-BLOOMING. EACH, 20c.

### Common Calla Lily.

Well known. Each, 15c to 30c.

### Spotted Calla.

The foliage is deep green, with innumerable white spots, which give this plant a magnificent appearance. Each, 20c.

### Black Calla.



The magnificent flowers of this remarkable Calla are sweet scented and often over a foot long, 7 to 9 inches across, and very beautifully shaped; color, the richest velvety-black imaginable. Each, 35c; large bulb, \$1.00.

## CHRYSANTEMUMS.



1. Mrs. McKinley. — Enormous trusses of pure white, 30 inches in circumference. Grand, wonderful. A giant blossom. Each, 35c.
  2. Gold Standard. — A golden Colossus with blossoms of giant size. Each, 30c.
  3. The World. — A magnificent seedling; wonderful size; noble bearing; glorious head of flowers. Color, pink. A giant blossom. Each, 35c.
  4. Mrs. John A. Logan. — A superb beauty; great blossoms of intense orange red; very large and fine. A transcendent variety. A giant blossom. Each, 40c.
- 1 each above 4 superb giants, \$1.00.  
We have upward of 100 varieties. We can furnish large plants for immediate bloom at from 20c to \$1.00 each.



### Ficus Indica.

Rubber Plant. A noble plant for fall and winter use. Each, 35c.

### Justicia.

A splendid winter and spring bloomer. Each, 25c.

Salzer's collection of 10 splendid Begonias, blooming varieties, postpaid, for but \$1.00.



12 Rare Beautiful Cacti, Postpaid, only \$1.00.

## Magnificent Winter-Blooming

### Begonias.

10 for \$1.00.

This collection of blooming Begonias is strictly our selection, all different in style, growth and colors. They are free winter bloomers and splendid throughout, and are sure to please the eye. Strictly our selection. Please? We should say they will. Thousands of pleased ladies write us of the genuine pleasure derived from growing this collection. They are so pretty and so sure to give satisfaction that we send them out with great confidence.

10 Splendid Sorts, Postpaid \$1.00.

5 Splendid Sorts, Postpaid 60c.

### Rex Begonia Collection.

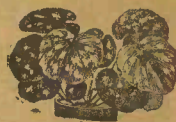
We have made a collection of 6 Begonia Rex, all beautiful, elegant sorts, healthy varieties, strictly our selection, which we will sell for \$1.00, or three rare Rex Begonias, postpaid, for 60c; 1 rare Rex Begonia, postpaid, 25c.



TYPE OF REX BEGONIA.

### Farfugium.

A charming pot plant, adapted for house culture. The leaves are thick and leathery, dark green, with yellow spots the size of a 5-cent piece. Each, 25c.



FARFUGIUM. 25c.

## Ferns.



Finest plants for winter ornament and winter culture known.  
Sword.—The most satisfactory fern to grow. Does well everywhere. We have a plant in our residence whose fronds spread 6 to 8 feet. Indescribably grand. Price, 20c each, 3 for 50c; large, 50c to \$1.00.

Silver.—An exquisite variety with silvery foliage. Each, 25c.  
Maiden hair.—One of the very finest. Each, 25c.  
Tremula.—So called because the leaves tremble. Each, 25c.

Our selection of 5 different fern sorts, 60c postpaid.

## Mosses.

10c each or 3 different varieties for 30c.

## Fuchsias.

Speciosa.—The finest first-blooming winter Fuchsia grown. Indeed, it is the only really winter-blooming Fuchsia known. Each, 15c; 4 for 50c.



Storm Cloud.—The grandest white Fuchsia known. Each, 20c.  
Midnight.—The largest purple Fuchsia grown. Each, 20c.  
Red Dragon.—A new Fuchsia of wonderful hue. Each, 20c.  
Above 3, 50c.

## CACTI COLLECTION.

12 PLANTS FOR \$1.00.

Now, then, do you want a lot of pleasure for but little money? Then you will want our "Old Man Cactus and his Family" collection. They are fine for summer, fine for winter; indeed, they seem to come into best use in winter, when their curious growth and magnificent blossoms come into full play, always showing new forms and blossoms. Old Man alone, 50c.



CENTURY PLANT.



UMBRELLA PLANT.

12 Cacti Beauties for only \$1.00. 12, including Old Man, \$1.35.





### Four Bible Plants.

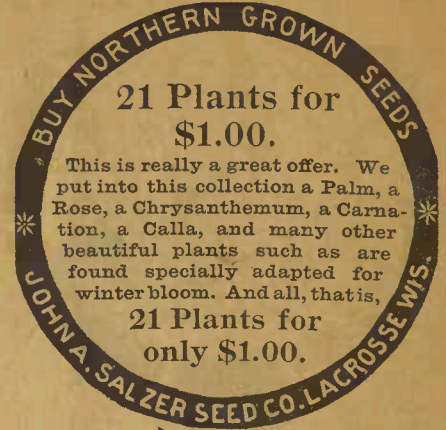
These are immensely popular and are the delight of children and others loving rare plants. Everybody is delighted with same. They are sure to give satisfaction. The four postpaid for 75c.

1. **The Fig.**—When we remember how often the Fig is mentioned in sacred writing, do we wonder that it is sought by every child in the land. Each, 50c.

2. **Resurrection Plant.**—Opens when put in water; becomes green in a few hours. Each, 15c.

3. **Star of Bethlehem.**—A beautiful bulb, with star-like blossoms. Each, 10c.

4. **Crown of Thorns.**—On the wild, rocky hills of Judea and in the immediate neighborhood of Jerusalem this emblematic plant is found. The crown our Saviour wore, it is said, was woven out of this. Can be grown in all shapes. Children love it. Try it for them. It will teach them lovely lessons in floriculture and will be watched by them daily. Each, 25c; 1 Fig and 1 Crown of Thorns, 60c, postpaid.



### 3 Palms for 50 Cents.



Here are three of the rarest, finest, most vigorous, healthiest, hardest, exquisitely beautiful palms. They are good, strong, fine plants, such as will surely please, and we send the three, postpaid, for only 50c.

**Phoenix.**—Graceful in the extreme. Each, 25c.

**Lantana.**—The most popular palm known. Each, 25c.

**Filifera.**—Known as the weeping palm the world over. Above 3 for 50c.

### Palm Seed.

Each variety 10 cents per package.

### Violets.

Sweeter than the rose, blooms freely and continually.

**Blue Alsatian.**—Deep double blue, 15c.

**Modesty.**—Large double white, 20c.

**Double Light Blue.**—20c.

**Single Blue.**—10c.

Our Selection, 3 Sorts, 30c.

### ROSES.

#### The Four Perpetual Bloomers.

These do well everywhere and bloom freely all winter.

**Bella.**—Pure white, sweet. 15c.

**Louis Philip.**—Deep dark red; fine and free blooming. 20c.

**Isabella Sprunt.**—Fine buds, long canary yellow; grand. 20c.

**Sofrano.**—Grown in great quantities for winter bloom, saffron color. 15c.

The 4, postpaid, only 60c.

#### Three Hardy Moss Roses.

Red, white and pink. Postpaid, 65c.

#### Three Hardy Garden Roses.

Gen. Jacqueminot, La France and Madame Plantier, only 45c.

#### The Three Belle Roses.

Three hardy climbing roses, consisting of Baltimore Belle, Tennessee Belle and Prairie Belle. Postpaid, 50c.

#### The Five Everblooming Roses, 60c.

Cannot be beat for beauty and size of buds anywhere. The five, postpaid, only 60c.

**The Bride.**—Great, grand, pure white. 20c.

**C. Mermet.**—Large, fine pink bud; elegant. 15c.

**Perle des Jardins.**—The finest yellow. 15c.

**Woutton.**—The finest red Rose grown. 20c.

**Souper.**—The Rose wonder; white and pink. 20c.

### Geraniums.

Ten Free-Blooming Sorts.  
"Fall Prices."

- White Swan.—Double white. .... 15c
- Mrs. Gov. Hoffman.—Coppery red, double. .... 20c
- Morning Star.—Double pink and white. .... 20c
- Meteor.—Finest of all geraniums, rich vermilion. .... 25c
- Belle of La Crosse.—Blue, pink, dbl. .... 20c
- Master Christine.—Single, pink. .... 15c
- Gen. Grant.—Bright, scarlet, single. .... 10c
- Chancellor Vincent.—Single, crimson. .... 20c
- Lady White.—Single, white. .... 15c
- Any 4 for 50c.



Mad. Pollock.

### Foliage Geraniums.

- Madame Pollock.—The finest tri-color; splendid for house. Each, 25c.
- Madame Salleri.—The finest silver foliage; splendid for house. Each, 10c; 6 for 50c.
- Mrs. Taylor.—Large blooming rose. Each, 20c.
- Rose Fragrance Geranium.—Each, 10c.

### Miscellaneous Flowers.

These are splendid sorts for winter use. Our stock is unusually fine.

- Agaves.—Very fine decorator. .... each, 25c
- Aquatic Plants.—Fine for water. .... 15c
- Achillea Alba.—Hardy, white. .... 20c
- Cardamon.—A splendid decorator. .... 35c
- Cobaea Scandens.—A splendid climber. .... 20c
- Coleus.—Do well in heated rooms. .... 10c
- Cigar Plant.—Always in bloom. .... 10c
- Deutzias.—Blossom in the early spring. .... 20c
- Dracena.—Are a joy forever. .... 30c
- Feverfew.—Bloom freely. .... 20c
- Jasmine.—Fine for winter, yellow. .... 15c
- Jasmine Grandiflora.—Pure white. .... 20c
- Jasmine, Night Blooming. .... 20c
- Laurestinus.—Blossoms white. .... 15c
- Libonia.—A little yellow flower. .... 15c
- Justicia.—A gorgeous red flower. .... 20c
- Lantana.—Several varieties. .... 10c
- Linum.—Fine yellow. .... 35c
- Lobelia.—Always nice. .... 08c
- Manettia Vine.—Splendid flower. .... 20c
- Mosses.—Fine for shade. .... 10c
- Oranges.—Bloom in spring. .... each, 25c to \$1
- Otaheite Orange.—Blossoms and bears continuously. .... each, 20c
- Othona.—Good hanging vine. .... 10c
- Oxalis.—Splendid bloomers. .... 05c
- Passiflora Colville.—The passion vine. .... 25c
- Petunias.—Double, fine. .... 20c
- Plumbago.—Blue. .... 20c
- Sanseveria.—An odd beauty. .... 20c
- Salvia.—Fine. .... 10c
- Smilax.—A splendid vine. .... 10c

### Hibiscus.

Splendid house plant, blooming all winter. It is a plant that pleases every time.

**Glory of the Indies.**—Grand. .... each, 25c

**Double Red.**—Fine. .... 35c



HIBISCUS  
GLORY OF THE  
INDIES.

### Pandanus Vetchii.

Absolutely the finest variegated, grandest plant that grows. Each, 75c. Larger plants, \$5.00.



P. VETCHII.



### Jasmine Grandiflora.

An exquisite plant; bearing great quantities of flowers during the long winter months. 20c.

### Primrose.

#### The National Winter Bloomer.

The Primrose bears more blossoms, more freely and gladly than any other plant we know of. "It is a thing of beauty—always on duty." Single red or white. Each, 20c.

### Gloxinia.

Another great favorite. Its magnificent flowers must be seen to be fully appreciated. Each, 25c.

### Water Hyacinth.

An odd plant, grows in water, blooms in winter; is a gem. You will never, never, never regret buying one. Each, 20c; 3 for 40c.





## TREE SEEDS.

TREE SEEDS.	BY MAIL.			BY EXPRESS	
	Pkg.	Oz.	Lb.	Lb.	10Lbs
American Beech.....	\$0.05	\$0.10	\$0.75	\$0.65	\$ 5.00
Scotch Pine.....	.05	.20	1.50	1.35	12.50
Linden.....	.05	.10	.75	.65	5.00
Elm.....	.05	.10	.75	.65	5.00
Yellow Locust.....	.05	.10	.60	.45	3.50
Mulberry, Czar of Russia.....	.15	.60	6.00		
Mulberry, Russian.....	.10	.35	3.00	2.85	25.00
Catalpa Speciosa.....	.10	.15	1.00	.85	6.50
Allanthus, or Tree of Heaven.....	.15	.50			
June Berry.....	.15	.40	4.00		
Buffalo Berry.....	.10	.30	2.50		

Arbor Vite	Price of Seeds.	Hemlock Spruce	Pkg., 10c.
European Larch		White Spruce	Oz., 40c.
Balsam Fir			1/4 lb., \$1.25.
Norway Spruce			Lb., \$4.00.
Scotch Fir	Pkg., 10c. Oz., 25c. 1/4 lb., 60c. Lb., \$2.00.	Red Cedar	
Austrian Pine		European Beech	Pkg., 10c.
White Pine		Common Alder	Oz., 20c.
Silver Fir		White Birch	1/4 lb., 40c.
Swiss Stone Pine		European Elm	Lb., \$1.25.
Mediterranean Pine		Catalpa, Tea's Jap Flybr	
Upright Cypress			

Small Fruit Seeds, as also Small Fruit Plants, if desired in large quantity, please write for special price. We can always save you money.

## SMALL FRUITS, APPLES, ETC.

The best time to plant these is the early Spring. Our Catalogue of 1900 has a big list, at lowest prices, of Blackberries, Raspberries, Gooseberries, Currants, Apples, Plums, Cherries, etc., etc. Send 5c postage for same if you have mislaid yours, that is, if you desire to plant this fall; otherwise, kindly hold your order until you get our big Catalogue of 1901.

## STRAWBERRIES.

These we will forward early in September or as soon thereafter as ready. Special prices on large lots of small fruits. Write for them, giving quantity desired.



**Salzer's New Everbearer  
Strawberry.**

This is a most wonderful and valuable novelty, producing delicious fruit the entire season, and is therefore very desirable for family use. Bears every day, from June 10th until frost sets in—berries all the time, and good ones, too. 10 for 45c; 100 for \$3.50.

NEW EVERBEARER  
STRAWBERRY.

Salzer's Success.—(New 1900). Bears enormously twice each year, June and September. Greatest novelty of the age. Very hardy and prolific. Per 10, 50c; per 50, \$2.00; per 100, \$3.50.

## SPECIAL OFFER ON STRAWBERRIES.

10 Salzer's Earliest.....	\$0.50	All for \$1.50
10 Sharpless.....	.40	
10 Perfection.....	.50	
10 Late Mastodon.....	.60	
10 Belle of La Crosse.....	.40	

The 50, postpaid, as an introduction, for only \$1.50

Or for \$2.00, we will add to the above 50:

10 New Ponderosa.....\$0.50

10 New Everbearer......45

In all, 70 plants of 7 of the grandest berries known

in the world, all for \$2.00, postpaid.

Salzer's Earliest Strawberry.—The earliest strawberry in cultivation. Bears enormously, Very hardy. Luscious fruit. A splendid variety for family use and early market. 3, 20c; 10, 50c; 50, \$1.75; 100, \$3.00; 1,000, \$18.00.

Ponderosa.—Of this giant novelty, 12,800 quarts have been gathered per acre, of rarest quality; excellent for all purposes. 3 plants, 25c; 10 for 50c; 100 for \$3.00, postpaid.



Salzer's Earliest Strawberry is the Earliest in the World.

The following 8 standard sorts we offer as follows: 12, 25c; 50 for 50c; 100 for 75c; 500 for \$3.00; 1,000 for \$5.00.

1. Wilson—Best Strawberry in America.
2. Princess—A splendid variety, perfectly hardy, originated near La Crosse.
3. Warfield—This berry has yielded 6,000 quarts per acre. It is a magnificent berry.
4. Early Mitchell—A splendid early strawberry.
5. Jesse—Well known, large fruit, excellent for house use.
6. Van Demon—One of the best varieties for the North. Does especially well planted with the Warfield.
7. Lovett—An early splendid berry of high culture.
8. Gandy—Claimed by many to be one of the very best Strawberries known.

## Perfection Strawberry.

It is the perfection in strawberries. It cannot be improved upon as a family berry. It is very hardy and prolific. This wonderful novelty can be had only of us. Per 10, 50c; per 25, \$1.00; per 100, \$3.00; per 1,000, \$20.00.

## Wisconsin Giant Strawberry.

A grand berry. 10 for 60c; 100 plants, \$4.50.

## Salzer's Late Mastodon Strawberry.

The latest strawberry known. Fruit of enormous size; delicious; quality fine. Grows rank and is perfectly hardy. 3, 20c; 10, 60c; 25, \$1.25; 50, \$2.50; 100, \$4.50; 1,000, \$42.50.

## Collection of Flower Seeds.

We desire to introduce our flower seeds into every home and garden in America, and hence make three collections; one for 25c, one for 50c, the other for \$1.00. These in quantity, variety and quality, cannot be excelled in America. We grow these varieties in great quantities, hence our ability to sell them so cheap—as an introduction; for when once you try our flower seeds you will want no other.

## 1. A BEAUTIFUL GARDEN FOR 25 CENTS.

These 10 exquisite varieties, brilliant and varied in colors, we offer, postpaid, for only 25c. They are all full bloomers.

1. Ageratum,
2. Mignonette,
3. Convolvulus,
4. Marigold,
5. Sweet Peas,
6. Petunia,
7. Pansy,
8. Calliopsis,
9. Poppy.

Please bear in mind that our Spring Catalogue of 1900, also our new Catalogue for 1901, contain a great list of all varieties of Flower Seeds, the most complete published. If you haven't a catalogue, send 5c postage for same.





# SALZER'S VEGETABLE SEEDS.

The year 1900 was one of great plenty, especially in the vegetable line. Onions, Cabbages, and Potatoes yielded abundantly, while prices ruled fair. The future must be judged by the past; years of plenty are followed by seasons of want. It therefore behooves YOU, if money-making is a pleasure to you, to sow plenty of Onions, Cabbage, Peas, Beets, Potatoes, etc., because many of your neighbors were disgusted with growing them last year, on account of the prices, and will not grow many in 1901. Look out for 1901! Plant a plenty—prices may be high—yes, way up; that is the time to have plenty on hand to sell. It will fatten your bank account and give you money to do good with.

## With us QUALITY IS FIRST, price secondary.

How good, not how cheap. Thus it comes that we have thousands of market gardeners and market farmers as customers who want only THE BEST, regardless of cost. Some of our prices may seem a trifle high but is it not better to pay a fair price and get a GOOD ARTICLE than to pay but little and get a poor, worthless lot of seed? Is it not better to pay 10c for a packet of Salzer's Northern-Grown Giant Flat Dutch Cabbage and grow 500 solid, large, salable heads than to pay 3c for some worthless, imported cheap Cabbage seed offered by seedsmen who do not grow, but buy where they can get the cheapest? It costs us 50 per cent more (than we could buy seed at) to grow seeds in the far North, but it pays our customers to have us do so—that is, in big vegetable yields and enormous farm crops. Remember, that cheap imported seeds, such as are frequently offered by seedsmen or dealers who are not growers, are dear at any cost. Seeds were never known to be grown in big cities—it takes the country to do so. It pays to buy direct from the grower. Try it this year by buying Salzer's Northern-Grown Seeds. They will grow.

## The Great \$1.00 Collection of Earliest Vegetables.

The following 35 sorts of vegetable seeds,—sufficient for a family garden,—the very best and the very earliest of their kind,—for only \$1.00 net. No club rates. This gives everybody an opportunity to test our superior Northern Seeds and have the very earliest vegetables grown. If you want choice, early vegetables on your table, WAY AHEAD (yes, 10 to 15 days ahead) of your neighbors, get this collection. This lot is put up in 35 packages—the catalogue value, \$2.40—and will not be broken or changed. Look up their description. These 35 packages for \$1.00 are a great bargain.

- |                               |                               |                                    |
|-------------------------------|-------------------------------|------------------------------------|
| 1 Asparagus, Berliner.        | 13 Cucumber, Prolific Pickle. | 25 Peas, Salzer's Earliest & Best. |
| 2 Beet, Dewing's Red.         | 14 Cress, Extra Curled.       | 26 Parsley, Early Moss Curled.     |
| 3 Beans, Ne Plus Ultra.       | 15 Endive.                    | 27 Radish, Erfurt, Dark Red.       |
| 4 Borecole, Dwarf German.     | 16 Kohl Rabi, Early Vienna.   | 28 Radish, Long Scarlet.           |
| 5 Corn, Early La Crosse.      | 17 Lettuce, Early Simpson.    | 29 Rutabaga, Early Yellow.         |
| 6 Cabbage, Salzer's Earliest. | 18 Lettuce, German Butter.    | 30 Sage.                           |
| 7 Cabbage, Red Pickling.      | 19 Leek, Salzer's Earliest.   | 31 Spinach, Early Summer.          |
| 8 Carrot, French Forcing.     | 20 Melon, Water, Phinney's.   | 32 Squash, Early White Bush.       |
| 9 Cauliflower, E. Paris.      | 21 Melon, Musk, Jenny Lind.   | 33 Sweet Marjoram.                 |
| 10 Celery, White Plume.       | 22 Onion, New Queen.          | 34 Turnip, Early La Crosse.        |
| 11 Celery, Turnip Rooted.     | 23 Parsnip, Long Sugar.       | 35 Tomato, Early Conqueror.        |
| 12 Cucumber, Early Market.    | 24 Pepper, Ruby King.         |                                    |

These 35 Packages Earliest Vegetables are a bargain. Try them.

# \$1.00

### Other Collections.

9 packages (Earliest of all collection)—composed of beans, beets, cabbage, corn, carrot, melon, pea, radish and tomato, 50c.

10 packages, all different late vegetable seeds, 50c.

20 packages, early and late, very choice, 70c.

7 packages new high-grade novelties, 65c.

### Asparagus.

Conover's Colossal.—Pkg., 5c; oz., 10c; lb., 60c.  
 Berliner Freude.—The finest and earliest of all, Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50.  
 Giant Palmetto.—Pkg., 10c; oz., 20c; ¼ lb., 50c.  
 Barr's Mammoth.—Pkg., 5c; oz., 15c; ¼ lb., 40c.  
 Frankfurter Speck.—A great novelty; giant size. Pkg., 10c; oz., 20c; lb., \$2.00.

One-year-old asparagus roots, of any of above varieties, fall shipment. 25 for 50c; 100 for \$1.00.

### Borecole or Kale.

Scotch.—Pkg., 5c; oz., 15c; lb., \$1.00.  
 Dwarf German.—Pkg., 5c; oz., 20c; ¼ lb., 50c.  
 Salzer's Erfurt Dwarf.—Extremely prolific; of the most delicious flavor. Pkg., 10c; oz., 25c.

### Broccoli.

Large White.—Pkg., 10c; oz., 30c.  
 Purple Cape.—Pkg., 5c; oz., 30c.

### Brussels Sprouts.

Improved Dwarf.—Pkg., 5c; oz., 15c.  
 Salzer's Hamburg.—Delicious. Pkg., 10c; oz., 25c; ¼ lb., 75c.

### Cress.

Upland.—The earliest of all. Pkg., 10c.  
 Curled.—Very fine. Pkg., 5c; oz., 10c; lb., 75c.  
 True Water.—A perennial aquatic plant of low growth. Pkg., 10c; oz., 50c.  
 Chervil.—Well known. Used like parsley. Pkg., 5c; oz., 15c; ¼ lb., 40c.  
 Cardoon.—Used blanched like celery. Pkg., 10c; oz., 50c.  
 Corn Salad.—Well-known greens. Pkg., 5c; oz., 10c; lb., \$1.00.

Please bear in mind that our Spring Catalogue contains the fullest line of Vegetable Seeds published. If you have no copy of 1900, please send 5c to cover postage.

## BOTTOM PRICES.

We are always ready to give rock-bottom estimates on seeds in quantity. Send for estimates, stating just what seeds you desire and quantity of each, and closest prices will be sent with first mail.

### Beets.

Price of the following six sorts: By mail, pkg., 5c; oz., 10c; ¼ lb., 15c.

1. Egyptian Red.—The earliest of all beets. Lb., 65c.
2. New Eclipse.—Called the very earliest. Lb., 65c.
3. Bassano Ex. Turnip.—A splendid beet. Lb., 35c.
4. Dewing's.—A standard sort. Pkg., 5c; lb., 38c.
5. Early Bastian.—New, early and fine. Lb., 38c.
6. Early Blood Turnip.—The standard early sort; good both for early and late use. Pkg., 5c; oz., 10c.

### Salzer's Best of All Beet.

A great acquisition; color outside is deep blood red; inside, layers of blood red and light red alternately. When cooked they are a beautiful dark red throughout; fine grained and unsurpassed in quality. Pkg., 10c; ¼ lb., 35c; lb., \$1.25.  
 Early York Beet.—This is a new strain of turnip beet, remarkably early, few leaves, with very tender flesh. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

### Red Beauty.



Red Beauty Beet.—The finest of all beets. It is a perfect turnip shaped, deep red, extremely early beet, fit for table in only 35 days; of excellent flavor, good quality, having a delightful deep red color when cooked. Pkg., 10c; oz., 20c; ¼ lb., 55c; lb., \$1.00.

Salzer's Long Smooth Blood.—The grandest of all long smooth beets; of delicious quality. Pkg., 10c; oz., 15c; lb., 65c.

Edmund's Beet.—A turnip beet, splendid for all purposes. Pkg., 5c; oz., 10c; lb., 55c.

Swiss Chard.—Cultivated for its leaves. Pkg., 5c; oz., 20c; lb., \$1.00.

Spinach Beet.—Cook leaves like spinach. Pkg., 10c; oz., 15c; ¼ lb., 35c.

### New Beet—Royal Half Long.

The prince of all half-long varieties. Very tender. Color, a rich, glossy crimson. Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., \$1.00.

### Beets—Mangel for Stock.

Salzer's Holstein Mangel.—The finest of all mangels; enormous in size; excellent in flavor. Pkg., 5c; ¼ lb., 20c; lb., 55c. By express, lb., 45c.

Biffel Tower Mangel (novelty).—A wondrous mangel, attaining enormous size; very prolific, and of excellent fattening quality. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c; by express, oz., 15c; ¼ lb., 20c; lb., 55c.

Price of following sorts: By mail, pkg., 4c; ¼ lb., 12c; lb., 32c; by express, lb., 25c; 10 lbs., \$2.25.  
 Long Red Mangel.—The standard red mangel.  
 Red Globe.—The standard red globe mangel.  
 Yellow Globe.—The standard yellow mangel.  
 Long Yellow.—A large yielder.  
 Golden Tankard.—Yields 800 bushels per acre.

### New Mangel—Salzer's Jersey Sugar.

There has been among dairymen some slight objection to feeding Mangel Wurzel, on account of a slight flavor that is retained in the milk. This we have endeavored to do away with, and we believe that our new mangel, Jersey Sugar, fills the requirements completely. It is an enormous yielder, of fine light white color, very sweet, and will produce an enormous flow of milk of the richest quality. Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 55c; 5 lbs. (for acre), \$2.50, postpaid; by express, ¼ lb., 15c; lb., 45c; 10 lbs., \$4.00.

### Sugar Beets.

Sweet White.—Largely grown for feeding purposes and for sugar. Pkg., 5c; oz., 10c; lb., 50c; by express, lb., 40c.

Salzer's Imperial Sugar.—Contains a large per cent of sugar. Oz., 10c; lb., 60c; by express, lb., 50c; 5 lbs., \$2.25.

Special prices on Beets in 10 lb. lots.



## BEANS.



## Bush Beans.

We pride ourselves that our stock of Bush and Pole Beans, for quality and prolificness stands without a peer. We freely challenge the world to produce earlier, finer, heavier-yielding varieties than our peerless sorts. Being grown in the extreme North, they are worth double Eastern seedmen's stock, for earliness and yield. Florida, Texas and Southern customers who grow to ship to Northern markets will find our Beans and Peas away ahead of Eastern stock. These are facts.

**Salzer's Earliest Wax Bush Beans.**—This is the earliest Wax Bean in cultivation; introduced last spring; created a tremendous sensation; will be the coming early Wax Bean. Pkg., 15c; pt., 30c; qt., 55c, postpaid; pk., by express, \$1.75; bu., \$6.00.

**Best of All Bush Beans.**—This is a green Bean, very popular in the East. Pkg., 10c; pt., 20c; qt., 40c, postpaid; by express, pk., \$1.40; bu., \$5.00.

**Salzer's Golden Wax Bush.**—The finest, most prolific, tenderest stringless Wax Bean grown. No praise too strong for this Splendid Bean. Pkg., 15c; qt., 55c; by express, pk., 15c; qt., 30c; pk., \$1.50.

**Valentine.**—Much improved. Pkg., 5c; qt., postpaid, 28c; by express, pk., \$1.25; bu., \$4.75.

**Early Mohawk.**—Much liked. Pkg., 10c; bu., \$4.50.

**Refugee, 1,000 to 1.**—Enjoys a large sale. Pkg., 5c; qt., 20c, postpaid; by express, pk., \$1.20; bu., \$4.00.

**Dwarf White Wax.**—Pkg., 10c; qt., 40c; by express, qt., 30c; pk., \$1.25; bu., \$3.50.

**Black Wax.**—A favorite with many. Pkg., 10c; qt., 50c; pk., \$1.25; bu., \$4.50.

**White Marrow.**—Well known. Pkg., 5c.

**Ne Plus Ultra.**—Earliest of all. Pkg., 15c; pt., 30c.

**Early Six Weeks.**—This is the finest green, tender, extremely early Bean grown. Splendid for family or market use. Pkg., 10c; qt., 35c; bu., \$4.50.

**Henderson's Bush Lima.**—Well known; a great favorite. A pint sufficient for a good-sized family. Pkg., 10c; pt., 25c; qt., 40c, postpaid.

**Midsummer Wax.**—Produces an enormous crop of large bright pods of exquisite quality. Pkg., 10c; pt., 20c; qt., 35c, postpaid; pk., by express, \$1.50.

**Yosemite Mammoth Wax.**—Pods of a rich golden color, absolutely stringless, cooking tender and delicious. Pkg., 10c; qt., 50c, postpaid; pk., by express, \$3.00.

**Ivory-Podded Wax.**—Pkg., 10c.

**Wardwell's Kidney Wax.**—A great novelty. Pkg., 10c; qt., 35c, postpaid; by freight, bu., \$3.50.

**Crystal White Wax.**—Quick growing, exceedingly productive. Pkg., 10c; qt., 35c, postpaid; pk., \$1.00 by express.

**Boston Market.**—New, early, very delicious. Pkg., 15c; pt., 35c, postpaid; by express, pk., \$2.00.

**Burpee's Bush Lima.**—Beans large and flat. This is a very productive variety. Pkg., 10c; pt., 30c; qt., 50c, postpaid.

## Pole Beans.

Price of the following Beans: Pkg., 10c; pt., 30c; qt., 50c, postpaid; by express, qt., 35c; pk., \$1.35.

**Dreer's Lima and King of the Garden Lima.**—Scarlet Runner.

**Horticultural.**—Excellent string Bean.

**Case Knife, White.**—Standard pole, pk., \$1.75.

**Golden Butter.**—The finest of all pole Beans. Pkg., 10c; qt., 50c; pk., \$2.75.

**Willings' Pride.**—The Bean wonder. Sold only by the package and half pint. Pkg., 15c; ½ pt., 40c.

**Giant Black Wax.**—Earliest of all pole Beans. Remarkably prolific; of delicious flavor. Pkg., 10c; pt., 30c; qt., 50c, postpaid; pk., by express, \$2.00.

**Salzer's Improved Early Lima.**—Ripens 10 days earlier than any other Lima Bean we have ever tried. Pkg., 15c; pt., 50c; qt., 75c, postpaid.

**Southern Prolific.**—Produces excellent Beans in 80 days from germinating. Pods long, round and fleshy. Pkg., 10c; pt., 40c.

## Field Beans.

**Salzer's Tree Bean.**—For general crop. Yields enormously. Pkg., 10c; qt., 35c; by express, qt., 20c; pk., \$1.00; bu., \$2.95.

**White Wonder.**—The grandest of all field Beans grown, yielding 40 bushels in general culture. Pkg., 15c; qt., 50c; by express, qt., 35c; bu., \$5.00.

## CARROT.

## Salzer's First of All.

We believe this to be the earliest Carrot in cultivation. It is remarkably fine appearing and a quick grower. It is the best sort for forcing purposes that we know of, and it is a very profitable variety for gardeners and others to grow; the flavor is excellent and the yield large. Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., \$1.50.



**Salzer's French Foreer.**—Very sweet and early; splendid sort. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 55c.

**Early Short-horn.**—Considered by many the best for early table use. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c.

**Improved Long**

**Orange.**—Standard sort. Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 65c.

**Early Scarlet-Pointed Horn.**—An early imported sort of excellent merit. Pkg., 8c; oz., 9c; ¼ lb., 15c; lb., 50c.

**Scarlet Nantes.**—A splendid half-long stump-rooted sort. Pkg., 8c; oz., 9c; ¼ lb., 15c; lb., 50c.

**Danvers Yellow.**—A magnificent semi-stump-rooted Carrot, of rich shade of orange, and most excellent flavor. A very valuable Carrot for all uses. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 90c.

**Midsummer.**—A magnificent new Carrot; large, delicious quality. Pkg., 10c; oz., 20c; lb., \$1.00.

**Guerande.**—The finest of all for table use. Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., 90c.

**Norman Belgian.**—Fine for stock. Pkg., 10c; oz., 15c; lb., 65c.

**White Belgian.**—Fine for stock. Pkg., 5c; oz., 10c; lb., 45c.

**Victoria.**—A giant variety, yellow in color. Pkg., 10c; ¼ lb., 35c.

**Mastodon.**—White in color, giant size, excellent quality. Pkg., 5c; ¼ lb., 20c; lb., 60c.

**California Mammoth Orange.**—Very large. Yields 100 tons per acre. Pkg., 5c; oz., 10c; lb., 75c.

## COFFEE.

**German Coffee Berry.**—This berry has had a tremendous run, and all over it has given great satisfaction. People testing same and using same claim that it is equal to Rio. It can be grown at 1 cent per pound. A single package of seed grows from 20 to 50 pounds of good coffee. We are sure that a trial with same will please. Pkg., 15c; oz., 25c; ¼ lb., 80c; lb., \$2.75.

Should you wish to test the berry, we will send you a few parched, upon receipt of 6c postage.



COFFEE—GOOD, TOO.



## CUCUMBERS.

**Salzer's Earliest.**—This is the earliest, finest Cucumber in existence; getting to be immensely popular. All market gardeners recommend same. The Cucumber to grow, providing you wish the earliest in the world; that is what this is. The shape is long, green; sells readily and at a fancy price in any market, and is of unusually good quality. It will produce Cucumbers of good size quicker than any variety that we know of, and we earnestly urge all market gardeners and others to give same a trial. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.75; 4 lbs., \$6.00.

**White Snow.**—A great novelty, pure white. Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$1.75.

**Salzer's Perfection.**—For hot-bed forcing, for early in open ground, for family use, in fact for any purpose whatever, this Cucumber is the peer of all, is uniform in size, color and evenness, and so complete in all requirements that we have named same Perfection. Pkg., 10c; oz., 20c; lb., \$1.40.

**Japanese Climbing.**—A great climbing variety. Pkg., 10c; oz., 30c; lb., \$1.50.

## Improved Long Green—A Fine Cucumber.

**Improved Long Green.**—This is the Standard Long Green Cucumber; next to Perfection it is the best of all. Pkg., 5c; oz., 10c; lb., 60c.

**Long Giant.**—A magnificent long variety. Pkg., 15c; ¼ lb., 60c; lb., \$1.50, postpaid.



**Market Gardeners'.**—Well known. Excellent sort. Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., \$1.25; 4 lbs., \$4.00.

**Boston Pickling.**—Pkg., 3c; oz., 8c; lb., 40c.

**Giant Pera.**—A new, very smooth Cucumber for family use. Pkg., 10c; oz., 30c; lb., \$1.75.

**Prolific Pickle.**—The peer of all pickling varieties, yielding enormously of the very best pickles imaginable. Pkg., 10c; oz., 15c; lb., \$1.10.

**Early Market.**—Small but extremely early. Pkg., 3c; oz., 8c; lb., 40c.

**White German.**—A beautiful, very early variety. Pkg., 3c; oz., 8c; lb., 40c.

**Tailby's Hybrid.**—A grand family Cucumber, often 15 inches long. Pkg., 10c; oz., 20c; lb., \$1.25.

**Long Green Southgate.**—Of excellent taste and quality. Pkg., 10c; oz., 20c; lb., \$1.50.

**White Erfurt Spine.**—Early. Very prolific. Pkg., 8c; oz., 8c; lb., 40c.

**White Per. Cucumber.**—Fine white variety. Pkg., 3c; oz., 8c.

**Snake.**—Remarkable curiosity. Pkg., 10c; oz., 25c.

**Green, Prolific.**—One of the best pickling sorts, small, crisp, productive. Pkg., 8c.

**Nichol's Medium.**—Pkg., 8c; oz., 8c; lb., 40c.

## CAULIFLOWER.

## Salzer's

## Earliest Surehead.

We challenge the world to produce a finer, handsomer or earlier Cauliflower than our new Earliest Surehead. It will surpass in earliness the Snowball and every other known variety. Whether for forcing or open ground, planted early or late, it is the surest header of all. Very dwarf and compact in growth, like the Snowball, it can be planted very close, 18 inches each way. Pkg., 15c; 7 pkgs., \$1.00; ¼ oz., \$1.00; ½ oz., \$1.75; oz., \$3.00.

**Early La Crosse Favorite.**—Growing side by side with Henderson's Snowball, this was decidedly the finest in appearance, earliest in yield, with largest number of sureheads. Pkg., 20c; ½ oz., \$1.75; oz., \$3.00.

**Early Paris.**—One of the earliest. Quick grower. Pkg., 10c; oz., 75c.

**Snowball.**—Largely grown in the East. Very fine. Pkg., 15c; ½ oz., \$1.50; oz., \$2.50.

**Erfurt Early Dwarf.**—Early and sure header. Pkg., 10c; oz., \$2.00.

**Autumn Giant.**—A gorgeous fall sort, with fine heads. Pkg., 10c; ½ oz., \$1.00; oz., \$1.50.

**Blue Ribbon.**—New, early. Pkg., 35c.



# CABBAGE.

Over 100,000 customers will gladly testify that for early cabbage, fine heads of delicious flavor, no seed equals Salzer's. Now, if you really want the finest cabbage grown, try **SALZER'S SEED**. Splendidly adapted for market gardeners, as it produces 99 per cent heads.



## Salzer's Lightning Cabbage.

If you are gardening for profit, or if you have but a small garden where you grow vegetables for kitchen use, we know that you will want the very earliest, very finest cabbage in the world. Now, Salzer's Lightning Cabbage is the one. There is no other cabbage grown that is as early and good, as fine in quality as Salzer's Lightning. It is positively the earliest cabbage in the world, and market gardeners can make a handsome sum of money by growing same largely. There is no cabbage that we know of that will mature heads as quickly and of as fine quality as Salzer's Lightning, and we urge you, whether you require a 10-cent package or ten pounds of Early Cabbage, to try the Lightning. It will surely please.

It is the quickest ripening, earliest, finest extra early market cabbage in the world. Ripens in 60 to 65 days after sowing. Pronounced by everybody trying it as the most magnificent early cabbage in the world. The sale of this variety has increased 500 per cent in the last two years. It is positively the earliest cabbage in the world. It will form a head while other varieties are still in the leaves. Pkg., 15c; 2 pkgs., 25c; ½ oz., 35c; oz., 60c; ¼ lb., \$2.00; lb., \$6.50.

**Early Spring.**—One of the very best second early cabbage varieties grown, ripening after Salzer's Lightning. Pkg., 10c; oz., 30c; lb., \$8.00.

## Salzer's Ideal Cabbage.—(2d Early.)

Verily and truthfully, the finest large early or summer cabbage in the wide world. That's strong, you think? Yes, it is a strong statement, but a statement we can prove every time.

Let us sum the matter. It is the earliest large cabbage grown; it is the surest heading summer variety known. More than 10,000 large solid heads (ripe in this northern country in July) can be grown to each acre, on account of its remarkably compact growth. Pkg., 12c; 2 pkgs., 20c; ½ oz., 80c; oz., 45c; ¼ lb., \$1.00; lb., \$3.90.

## Salzer's Giant Flat Dutch Cabbage.

This is the most wonderful, absolutely sure-heading, sure-yielding late Flat Dutch cabbage in cultivation. It stands higher among market gardeners and farmers than any other variety of late cabbage. It can always be relied upon. It will always yield good, big, solid heads; will sell readily in any market. It is the surest cabbage grown. Pkg., 10c; oz., 35c; ¼ lb., \$1.25; lb., \$4.00.

## Dutch Winter or Hollander Cabbage.

This cabbage is very largely grown for late cabbage, and has proven itself an A. No. 1 variety. It originated in Holland, and does unusually well in northern climates. It is not as large as the Giant Flat Dutch, but is a round head. We recommend a trial. Pkg., 10c; ½ oz., 20c; ¼ lb., 90c; lb., \$3.00; 2 lbs., \$5.00, postpaid.

**Red Dutch.**—A splendid variety for pickling. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.50.

**Short Stem Drumhead.**—Very large and fine. Pkg., 10c; oz., 20c; ¼ lb., 75c.

**Green Globe Savoy.**—A fine cabbage. Solid heads. Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., \$1.25.

**German Filderkraut.**—Well known to German growers. Pkg., 5c; oz., 20c; ¼ lb., 75c.

**Early Flat Dutch.**—The second early cabbage variety. Pkg., 5c; oz., 20c; lb., \$2.50.

**Genuine Surehead.**—This is the celebrated seed strain offered by the Philadelphia seedsmen. It is away behind, however, of the Giant Flat Dutch in all qualities that go to make up a good, late cabbage. Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$2.20.

The following varieties are well known, and our price of same this fall until Jan. 1, 1901, is as follows:

Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., \$1.10.	
Excelsior Cabbage.	All Seasons.
Fotler's Improved	New Wonderful. Pkg., 10c.
Brunswick.	Market Gardeners.
Late Flat Dutch.	Etamps.
Premium Flat Dutch.	Extra Early Express.
Marblehead Mammoth.	All head Early. Pkg., 10c.
Early York.	Midsummer.
Large York.	Henderson's Autumn King.

## SALZER'S GIANT FLAT DUTCH.



## Salzer's Lightning, positively the Earliest Cabbage in the World.

**Early Winningstead.**—A great favorite. Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., \$1.50.

**Salzer's Earliest.**—The great 75-day cabbage; splendid heads. Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., \$3.00.

**Salzer's Jersey Wakefield.**—The great early cabbage; splendid heads. This cabbage has a larger sale for early solid heads throughout America than any other sort. Pkg., 5c; oz., 15c; ¼ lb., 50c.

**Salzer's Market.**—The great second early cabbage; fine heads. Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$2.00.

**Henderson's Succession.**—Good for whole season. Pkg., 2c; oz., 10c; lb., \$1.00.

**Salzer's Bridgeport Market.**—New. Massive heads. Pkg., 10c; oz., 45c; ¼ lb., \$1.00.

**Giant Red Dutch.**—Excellent for pickling. Pkg., 10c; oz., 20c; ¼ lb., 60c.

**Special Wholesale Prices to Market Gardeners and Truck Farmers. Write for same.**

## SWEET CORN.

We are headquarters for early, finely flavored, heavy cropping Sweet Corn. You can go the world over and find no finer or earlier. Our First-of-All beats all for earliness.

**First-of-All.**—This is the earliest, finest, best Sweet Corn in cultivation. You can make more money out of this sort as a market gardener, than any other variety grown. Pkg., 10c; pt., 25c; qt., 45c, postpaid; peck, by express, \$1.65.

**Salzer's Northern Pedigree.**—An extraordinary early variety. Very fine in all respects. Pkg., 10c; pt., 30c; qt., 50c.

**La Crosse Sweet.**—A magnificent early variety; fine ears. Pkg., 10c; pt., 30c; qt., 40c.

**Imp. Evergreen.**—The standard late variety. Pkg., 10c; pt., 20c; qt., 30c.

**Salzer's Telephone.**—Extremely early. The corn to grow for private use, also for market gardeners. Pkg., 10c; pt., 25c; qt., 45c; peck, by express, \$1.25.

**Earle's Early Evergreen.**—New mammoth large ears, early as Early Minnesota. Peck, 85c; bu., \$3.00. Pkg., by mail, 10c; qt., 35c.

## PRICES OF FOLLOWING SORTS.

By express, pkg., 5c; pt., 12c; qt., 17c; pk., 60c; bu. \$2.25; by mail, pkg., 5c; qt., 28c.

**Early Minnesota.**—One of the best varieties for second early, splendid in all particulars.

**Early Marblehead.**—Fine flavor and very sweet.

**Moore's Concord.**—Largest second early.

**Cory.**—A splendid, very early, rich flavor corn.

**Mammoth Sugar.**—A large sort, very sweet, later than Evergreen.

**Egyptian Sweet.**—Late; ears large and flavor rich and sweet.

**Hicox Canner.**—A superb sort for canning, ripening two weeks before Egyptian.

**Perry's Hybrid.**—A grand second early variety. Pkg., 5c; pt., 15c; qt., 28c.

## Pop Corn.

**Salzer's Silver Ball.**—Unquestionably the very finest of all pop corn. Delicious taste, and pops readily and evenly. A package will be sufficient for family use. Give the boys of the farm an acre to plant pop corn for the market. It pays. Pkg., 15c; pt., 25c; qt., 45c; peck, by express, \$1.25.

**White Rice.**—Pkg., 10c; pt., postpaid, 20c; qt., 35c; by express, qt., 20c; peck, \$1.00.

**Queen's Golden.**—A splendid sort. Delicious and delicate taste. By mail, 10c per pkg.; 20c per pt.; 35c per qt.; by express, peck, \$1.00.

## Endive.

**Moss Curled.**—Very fine. Pkg., 10c; oz., 15c; lb., \$1.50.

**Broad-Leaved.**—Pkg., 5c; oz., 15c; lb., \$1.40.

**Green-Curled.**—Oz., 25c; ¼ lb., 75c.

## GARLIC.

### Common Garlic Sets.

¼ lb., 15c; lb., 35c; 10 lbs., by express, \$2.00.

**Italian.**—Very prolific. ¼ lb., 20c; lb., 50c; 5 lbs., \$2.25; by express, \$1.75.

## HERBS, ETC.

The following medicinal herbs are so well known as to need no special description. We urge all to plant same. What is more helpful to babes than Fennel Tea? And just think of the good Sage Tea, Anise and all the other sorts, too! You will want some, if not for medicinal purposes, then for flavoring. The package of mixed herbs for 10c is very popular.

**Price of all Herbs, except as noted, pkg., 5c; oz., 25c.**

Anise,	Coriander,	Sweet Fennel,
Balm, oz., 30c,	Dill,	Summer Savory,
Borage,	Hoarhound,	Thyme,
Bene,	Henbane,	Tarragon,
Belladonna,	Hyssop,	Tansy,
Burnet,	oz., 30c,	Wormwood,
Cardam,	Lavender,	oz., 30c,
Caraway,	Purslane,	Sweet
Catnip,	Rue Saffron,	Marjoram,
Chervil,	Sorrel,	Rosemary,
	Sweet Basil,	oz., 35c,

**Mixed Herbs, pkg., 10c; oz., 30c.**  
Our mixed herbs are immensely popular, as you get seeds of all sorts mixed for only 10c a package.



**Sage.**—A few ounces of sage will plant enough for 300 bunches of dry leaves. In our market it retails at 5c a bunch.

**Common Sage.**—Pkg., 5c; oz., 20c; lb., \$1.25.

**Salzer's Giant.**—Nothing we ever sold gave more general satisfaction than our Giant Sage. It is a very profitable plant to grow. Very large and fine. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., \$2.00.



**CELERY. 4 BEST SORTS.****Celery.****Salzer's Self-Blancher.**

—This is the very best, very finest, tenderest, choicest, most popular self-blanching variety grown. Pkg., 10c; ½ oz., 30c; oz., 60c; ¼ lb., \$1.50; lb., \$4.00.

**New Rose.**—A very popular creamy rose variety. Pkg., 10c; oz., 25c; lb., \$2.50.

**Golden Self-Blanching.**—None better. Very popular. Pkg., 10c; oz., 35c; lb., \$2.50.

**New Giant Pascal.**—A very fine, large variety. Splendid. Pkg., 10c; oz., 25c; lb., \$1.75.

**Giant Golden Heart.**—A magnificent variety. Very large, very choice, good for storage. Pkg., 10c; oz., 30c; lb., \$2.50.

We can furnish such varieties as Boston Market, White Plume, Golden Heart, Crawford's Half Dwarf, Dwarf White Solid, White Walnut, etc., at: Pkg., 5c; oz., 20c; lb., \$1.50.

**Salzer's Turnip-Rooted.**—The very best turnip-rooted celery in existence. Pkg., 10c; oz., 20c; lb., 60c.

**Egg Plant.**

**Long Purple.**—Pkg., 5c; oz., 25c; lb., \$2.50.

**Salzer's New York Purple.**—Extra large, 60 pounds having been grown from one plant; delicious oyster flavor when fried. Pkg., 5c; oz., 30c; ¼ lb., 75c; lb., \$2.50.

**Early Purple.**—Very early and prolific; fine for family use. Pkg., 10c; oz., 40c; ¼ lb., \$1.00.



**SALZER'S  
EARLIEST  
RIPE  
MUSKMELON.**

**WATERMELONS.**

For years we have made a specialty of melon seed, and have always had the finest, earliest in the market.

**Salzer's Fourth of July.**—Introduced in 1895. Its great points of merit are extreme earliness, large size, superior quality, rich crimson flesh, delicious flavor. The melons weigh from 10 to 25 pounds. This variety will bear a trial anywhere. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50; 5 lbs., for one acre, \$5.00.

**Salzer's Earliest.**—This is a grand melon. One of the earliest, if not the earliest, in the world. Size not quite as large as the Fourth of July, but of a magnificent quality. It will produce a melon quicker than any other variety we know of, except possibly the Fourth of July. Pkg., 10c; oz., 20c; lb., \$1.50; 5 lbs., \$5.25.

**Wisconsin Hybrid.**—Has no peer. For market is absolutely the best. Pkg., 10c; oz., 25c; lb., \$1.50.

**City of Mexico.**—One of the finest watermelons grown. Pkg., 15c; oz., 25c; lb., \$1.40.

**Florida Favorite.**—A grand new melon, often measuring two feet. Pkg., 5c; oz., 20c; lb., \$1.00.

**Johnson's Christmas.**—Keeps three months. Pkg., 5c; oz., 15c; lb., \$1.00.

**Salzer's Glory of Asia.**—This is a great family melon, and is the finest, sweetest and most delicious of all; not a good shipping sort. Pkg., 25c. Price of the following sorts: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

**Egyptian Red.**—A grand red-colored melon. Lb., 75c.

**Mountain Sweet.**—Rich and sweet. Peerless, or Ice Cream.

**Scaly Bark.**—New, very popular. Black Spanish.

# SALZER'S OH, MY! The Greatest Watermelon on Earth.

Full description of this great melon is found in our 1900 catalogue. It's the melon wonder. If you have no catalogue, send 5c for postage. Price: Pkg., 10c; oz., 20c; 1 lb., \$1.00; 5 lbs., \$4.00.

Our Spring Catalogue for 1900 contains the largest list of vegetables published. If you have none, send 5c for postage. Our New Catalogue for 1901 will be sent to all customers of this fall's catalogue.

**Kohl Rabi.**

This delicious vegetable is justly popular. Excellent for soups or cooked as turnips. Full cabbage flavor. Earlier than cabbage.

**Early Vienna.**—White, best for table use. Pkg., 5c; oz., 15c.

**Salzer's Purple Vienna.**—The finest of all. Early, sweet, tender. Will ripen fit for use in 28 days; is a delicious cabbage-flavored dish; you will like it. Pkg., 10c; oz., 25c; ¼ lb., \$1.00; lb., \$3.00.

**Salzer's Mammoth.**—Specially selected for stock feeding. Pkg., 5c; oz., 25c; ¼ lb., 60c.

**Leek.**

A great German favorite.

**Salzer's Rouen.**—The largest. Pkg., 10c; oz., 35c.

**London Flag.**—Very fine. Pkg., 5c; oz., 15c.

**New Winter.**—Much used. Pkg., 5c; oz., 30c.

**MUSHROOMS.**

Salzer's Booklet, "How Mushrooms Grow," 20c.

**Mushrooms.**

The demand for mushroom spawn among private growers and gardeners, for growing in cellars, sheds, etc., has increased with us each season.

Price, lb., by mail, 30c; 4 lbs., \$1.00; by express, lb., 20c; 10 lbs., \$1.25.

**MUSKMELONS.**

**Hackensack.**—Extremely early, large and prolific. Pkg., 5c; oz., 10c; lb., 70c.

**Mexican Banana.**—Banana flavored. Pkg., 15c; oz., 25c; ¼ lb., 75c.

**Orange Christiana.**—Unequaled. Pkg., 5c; oz., 10c; lb., 80c.

**Princess.**—Splendid, of delicious flavor. Pkg., 10c; oz., 20c; ¼ lb., 35c.

**Bay View.**—Exquisite flavor, green flesh, spicy and very prolific. Pkg., 10c; oz., 15c; lb., 60c.

**Arabian Sweet.**—Very sweet flavor, oblong shape. Pkg., 5c; oz., 10c; lb., 85c.

**Surprise.**—Good, early and quick grower; flesh salmon color. A good sort for family use. Oz., 10c; lb., 90c.

**Emerald Gem.**—Very early and prolific variety. Pkg., 10c; oz., 20c; lb., \$1.00.

**White Japan.**—Early and of fine flavor. Pkg., 5c; oz., 10c; lb., 60c.

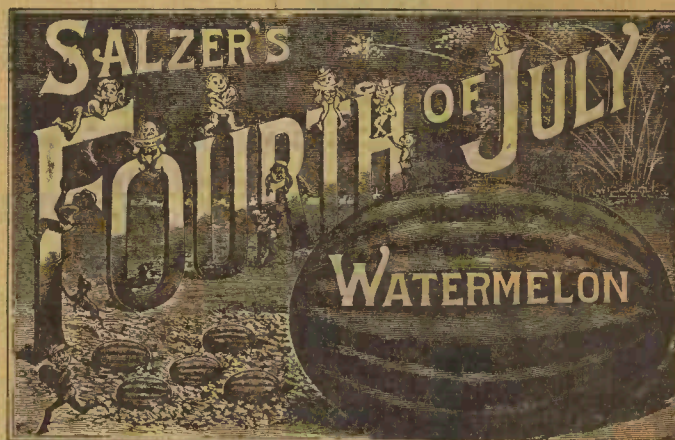
**Silver-Netted Nutmeg.**—Of delicious flavor. Pkg., 5c; oz., 10c; lb., 60c.

**Persian Monarch.**—A grand melon, very large. Flesh almost salmon color. Pkg., 10c; oz., 20c; lb., \$1.50.

**Long Cantaloupe.**—Pkg., 5c; oz., 10c; lb., 75c.

**Round Yellow Cantaloupe.**—Pkg., 5c; oz., 10c; lb., 75c.

**Extra Early Citron or Nutmeg.**—A capital shipper. Pkg., 5c; oz., 10c; lb., 75c.



**Seminole.**—Magnificent new sort. Pkg., 10c; oz., 20c; lb., \$1.50.

**Duke Jones.**—A late introduction. Dark green rind, bright red flesh. Early, prolific, very large. Pkg., 5c; oz., 10c; lb., 75c.

**Kentucky Wonder.**—A fine melon. Pkg., 10c; oz., 15c; lb., \$1.00.

**The Dixie.**—A new melon, very large and early. Pkg., 10c; oz., 15c; lb., \$1.00.

**Kolb's Gem.**—A splendid shipper, fine quality. Pkg., 5c; oz., 10c; lb., 60c.

**Pride of Georgia.**—Round, large, crisp, bright red flesh. Pkg., 5c; oz., 15c; lb., \$1.20.

**Green and Gold.**—Golden orange flesh. Pkg., 5c; oz., 20c.

**Phinney's Early.**—Early and of fine quality, medium size. Pkg., 5c; oz., 10c; lb., 60c.

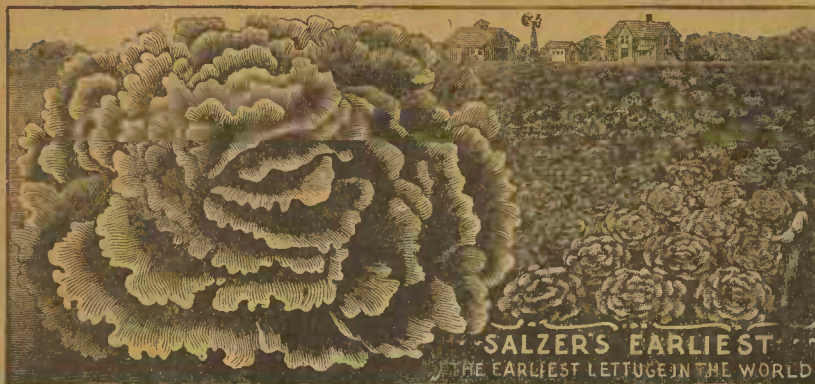
**Gypsia.**—Very large, long. Pkg., 5c; oz., 10c; lb., 60c.

**Hungarian Honey.**—Fine for Northern latitude. Perfectly round; flesh brilliant red. Pkg., 5c; lb., 75c.

**Ironclad.**—Splendid in all respects. Pkg., 5c; oz., 10c; lb., 75c.

**Odella.**—A new variety, very popular. Pkg., 5c; oz., 10c.





**Salzer's Earliest Lettuce.**—This is the earliest lettuce in the world; indeed, everybody says it's the "earliest ever seen here." We have distributed it in Philadelphia, New York, Chicago and other centers, and all unite in calling it "the earliest of all." It is earlier than the Early Simpson or Tennis Ball; is large, of excellent flavor and rapid growth. We know that you will be more than pleased with this earliest of all lettuce. Pkg., 15c; oz., 30c; ¼ lb., \$1.00; lb., \$2.75.

**The Deacon.**—Pkg., 10c; oz., 15c; lb., 90c.  
**Salzer's Sunlight.**—Great and grand novelty. We bespeak for it a universal trial. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50.  
**New York Market.**—Very large. Pkg., 10c; oz., 20c; lb., \$1.50.  
**Early Curled Silesia.**—Very early, sweet and tender. A popular variety for hot-beds. Pkg., 2c; oz., 7c; lb., 55c.

**Oak Leaf Lettuce.**—Very ornamental. Pkg., 10c; oz., 30c; lb., \$2.50.

**All Cream.**—One of the most remarkable lettuce varieties. Of recent introduction. Splendid for forcing or garden use. Pkg., 15c; oz., 25c; lb., \$2.00.

**Heavy Weight.**—A giant among lettuces. Very large. Splendid heads. Pkg., 15c; oz., 25c.

**Grand Rapids Forcing.**—The best forcing lettuce known. The best sort for shipping. Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., \$1.10.

**Laccinated Beauregard.**—A splendid lettuce for cutting; leaves green, deeply fringed. Pkg., 5c; oz., 15c; ¼ lb., 40c.

**German Butter.**—We purchased this lettuce in Europe. It is a most magnificent variety. Large heads, of delicious quality. Nothing that we have ever offered has given greater satisfaction among our German customers than this. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., \$1.50.

**Salzer's Prize Head.**—The best selling lettuce for market use grown. Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., \$1.25.

**Sunset.**—Large solid heads, of a golden yellow color. Pkg., 10c; oz., 30c; ¼ lb., 75c.

**Golden Stone Head.**—A new sort. Pkg., 2c.

**Golden Ball.**—Of a delicious golden color. Remains fit for eating longer than any other variety. Pkg., 10c; oz., 20c; ¼ lb., 35c.

**Salzer's Hanson.**—The great head lettuce. Oz., 15c; lb., \$1.00.

**Early Simpson.**—Finest early. Oz., 15c; lb., \$1.00.

**"Peer of All."**—The most wonderful summer lettuce. Oz., 15c; lb., \$2.00.

**Tennis Ball.**—A beauty. Pkg., 2c; oz., 7c; lb., 55c.

**Satisfaction.**—Large head. Pkg., 2c; oz., 7c; lb., 55c.

For other Lettuce Sorts see Spring Catalogue—Biggest List in America.

## PRIZETAKER



**Salzer's Prize Taker.**

This is the splendid yellow onion for the south, doing unusually well in all southern states. It is one of the very largest, mild, best flavored onions grown.

Price of Salzer's Pedigree, pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50; 4 lbs., \$5.75.

## Red Wethersfield Onion.



est, quick-selling, splendidly keeping onions in the wide world. It's the onion to plant for the city, for the gardener and for the farmer. It's an enormous yielder; always fine. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., 80c; 4 lbs., \$3.00.

**Salzer's Gladiator.**—This variety is of a brown red color. It is new. It is the largest onion of this color grown. It is a splendid keeper, and will average bulbs weighing 4 pounds each. Sow same this fall, cover slightly, and watch the results next year. A thousand bushels per acre should be a small yield of this wonderful new variety. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., \$1.60.

**Salzer's 60 Days.**—This is a new medium sized white onion from Italy, ripening in 60 days. Pkg., 10c; oz., 25c; ¼ lb., 65c; lb., \$1.75.

**Early White Naples.**—An early white Italian sort. Pkg., 5c; oz., 25c; lb., \$2.25.

**Marzajole.**—A favorite Italian variety. Very large and early; of mild flavor. Pkg., 5c; oz., 25c; lb., \$2.25.

**Giant Tripoli.**—A bright, deep red Italian variety, of good keeping quality. Pkg., 5c; oz., 20c; lb., \$2.25.

**New Queen.**—The earliest of all white early. Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

**Early Red Globe.**—Matures very early. Of medium size. Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., \$1.40.

**Giant Roco.**—Color, light brown. Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$2.00.

**Giant White Tripoli.**—Excellent variety. Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$2.00.

**Salzer's Pickling.**—Pkg., 10c; oz., 15c, lb., \$1.50.

**Late Red Globe.**—Not as prolific as the Red Wethersfield, but a fine onion throughout. Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

**Flat Danvers Yellow.**—Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., \$1.00.

**White Globe.**—Fine grained, mild flavor. Keeps well. Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., \$2.00.

**Mammoth Pompeii.**—A wonderful onion of enormous size and mild flavor. Pkg., 10c; oz., 20c; lb., \$2.75.

## Cheap Onion Seed.

Don't let the price of Onion Seed frighten you. Salzer's Seeds are northern grown and cost a little more, but they are good; they produce, and we will tell you how to grow 1213 bushels per acre from Salzer's Seeds!

Give our Onion Seed a trial. They never fail.

## ONIONS.

This has long been our specialty, and we believe that our seed is the best that can be had in America—that is, for raising large, solid, fine onions. Be it remembered that we meet all prices in reliable competition on onion seeds, as we are, no doubt, the largest growers of same in America. If anybody offers you good onion seeds at a less price, write us before buying and we will see whether we cannot duplicate this price and possibly save you a little money besides.

### King of the Earliest.

We gave to this onion a colored plate in our last spring's catalogue, and no vegetable that we have ever offered has given greater satisfaction than this. It is the earliest, fine red onion in the world. In northern latitudes, seed sown in spring ripens bulbs by August, at which time they always find a ready sale at fancy prices. If you want a real good onion, extremely early in the spring, try this. Price, pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.60; 4 lbs., \$6.00, postpaid; by express, 4 lbs., \$5.60.

### Salzer's Autumn King.

A magnificent yellow onion. Very large bulb, solid and of delicious flavor. It is just the variety you will like for house use, as it keeps well and is of excellent quality.

This is a beautiful onion, of a large, roundish-flat shape, of very fine flavor, and enormously productive. An excellent market sort.

Price of Autumn King: Pkg., 10c; oz., 20c; ¼ lb., 55c; lb., \$1.30; 4 lbs., \$5.00, postpaid; by express, 4 lbs., \$4.60; 10 lbs., \$10.00.

**Prize Danvers.**—A magnificent onion. Flat to round; very prolific. Of one pound of same, Jno. L. Rath, of Michigan, grew 262 bushels, and might have received more had it not been so dry. Pkg., 5c; oz., 10c; lb., 80c.

**Yellow Danvers Globe.**—A superb yellow onion. By all odds the finest yellow onion grown. Delightful flavor, heavy cropper and splendid shipper. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., 80c; by express, 4 lbs., \$3.00.

**Australian Brown.**—The latest keeping onion on earth. Keeps well until August, or 11 months. Never saw anything like it; it's immense. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.60, postpaid.

**Silver King.**—From this we have grown onions measuring 22 inches in circumference and weighing 4½ lbs.; 12 onions weighing enough to make a bushel.



It is the most remarkable white onion known today. Pkg., 10c; oz., 20c; lb., \$1.60.

## ONION SETS.

Thousands of our customers want a few onions only for green in early spring; to these we would say—buy a few quarts of sets, being enough for a family. Either white, red or yellow sets. Price: qt., postpaid, 30c; by express, qt., 20c; pk., \$1.00; bu., \$3.00.



### ONION SETS.

**Chives.**—Have a pungent onion flavor; splendid for salads. Hardy, and appear as soon as snow leaves. Plant a dozen in a box in the cellar, and in February bring to light, and you will have chives in a week. Per 12, 20c; 25, 30c; 50, 50c, postpaid.

See Spring Catalogue of 1900 for full list of Vegetable Seeds.





# SALZER'S CELEBRATED PEAS.

## Salzer's Scorcher.



## Salzer's Earliest and Best.

The early Pea wonder of the age. Nothing ever before offered so early, so fine. Withal, the finest, EARLIEST market Pea grown, as it ripens evenly and bears abundantly. Indeed, there is no Pea that is as prolific or early, or as good a seller and as big a money-maker as Salzer's Earliest and Best. A market gardener in La Crosse sold 290 bushels from one acre at \$1.50 a bushel, receiving \$435 for his crop, which certainly is very profitable. It is ahead of every seedsmen's early or earliest varieties that we have ever tested. We are shipping it largely to market gardeners in Philadelphia, Chicago, St. Louis, Milwaukee, St. Paul, and other large cities, and every where it is being grown to the exclusion of all other sorts by market gardeners and farmers. We know this variety is the earliest in cultivation, and we heartily endorse same, also. You will be delighted with the results.

Price: Pkg., 10c; ½ pt., 20c; pt., 30c; qt., 45c, by mail; by express, pkg., 10c; pt., 15c; qt., 30c; pk., \$1.00; bushel, \$3.50; 5 bu., \$16.00.

## Sugar Peas.

**Dwarf Sugar.**—One of the very best Sugar Pea varieties grown. Pkg., 10c; pt., 35c; pk., by express, \$2.00.  
**Tall Sugar.**—Very fine. Pkg., 10c; pt., 25c, postpaid; pk., by express, \$2.00.

## PARSLEY.

**Double Moss Curled.**—One of the handsomest, finely curled. Pkg., 10c; oz., 25c; ¼ lb., 50c.  
**Fern Leaf.**—New. Pkg., 5c; oz., 10c; ¼ lb., 25c.  
**Plain.**—Excellent for sheep fodder. Pkg., 5c; lb., 50c.  
**Turnip Rooted.**—Pkg., 5c; oz., 10c; lb., \$1.00.

## PARSNIPS.

**Long Sugar, Standard.**—Pkg., 5c; oz., 10c; lb., 45c.  
**Delmonico.**—An oblong variety. Shorter roots than the other sorts. Pkg., 10c; oz., 20c; lb., \$1.00.  
**Salzer's Crown.**—This is one of the finest, heaviest yielding Parsnips grown. Pkg., 5c; oz., 10c; lb., 60c; 4 lbs., \$2.00, postpaid.

## PEPPER.

**Large Bell.**—One of the very best. Pkg., 5c; oz., 30c; lb., \$2.00.  
**Mt. Sweet.**—Like above, only much larger. Pkg., 5c; oz., 25c.  
**Sweet Spanish.**—Mild flesh; early. Oz., 35c; lb., \$3.00.  
**Ruby King.**—Enormous size, frequently 6 inches long; grow bushy, producing from 15 to 25 large peppers. Color, bright, ruby red, mild and of pleasant taste. Pkg., 10c; oz., 35c; ¼ lb., \$1.00.



SALZER'S GIANT PEPPER. PKG., 10c.

This is the largest of all Peppers. Splendid for all purposes. Pkg., 10c; ½ oz., 20c; oz., 35c.  
**Celestial.**—A new upright fruit-bearing variety. Pkg., 10c.  
**Red Cluster.**—Very ornamental. Pkg., 10c.  
**Long Red.**—Pkg., 5c; oz., 30c; ¼ lb., 75c.  
**Red Cranberry.**—Grows like red cranberries. Very odd and fine. Pkg., 10c.  
**Coral Gem.**—Finest of all. Ornamental Peppers of a sharp, pungent taste. Fine for pickling. Pkg., 10c.

**Red Chili.**—For pickling; small. Pkg., 5c; oz., 25c; lb., \$2.00.  
**Cayenne.**—Long, fine. Pkg., 5c; oz., 30c; lb., \$2.50.  
**Long Yellow.**—Of excellent flavor. Good size and yield. Pkg., 5c; oz., 30c; ¼ lb., 75c.

## PUMPKIN.

**Connecticut Field.**—The standard field sort. Pkg., 5c; oz., 10c.  
**Large Cheese.**—Pkg., 5c; oz., 10c.  
**Sweet Potato.**—Very fine. Pkg., 10c; oz., 20c.  
**Salzer's Mammoth.**—Growing to 301 pounds in weight; fine. Pkg., 10c; oz., 20c.  
**Yankee Pie.**—Fine for pies. Pkg., 10c; oz., 15c; lb., \$1.25.  
**Winter Luxury.**—Excellent keeper; enormously prolific. Pkg., 10c; oz., 25c; lb., \$1.50.  
**Sugar Pumpkin.**—Sweet and prolific. Excellent for pies. Pkg., 5c; oz., 10c; lb., 50c.  
**Cushaw.**—Well known. Oz., 10c; lb., 65c.  
**New Japanese Pie.**—Unusually fine-grained, dry and sweet. Pkg., 10c; oz., 15c; lb., \$1.25.

## SQUASH.

EXTRA STRAIN OF SEED.

**White Bush, Scalloped.**—Earliest. Pkg., 5c; oz., 10c; lb., 45c.  
**Summer Crookneck.**—Very early. Pkg., 5c; oz., 10c; lb., 45c.  
**Boston Marrow.**—Very fine. Pkg., 5c; oz., 15c; lb., 60c.  
**Marblehead.**—Standard. Pkg., 5c; oz., 10c; lb., 60c.  
**Essex Hybrid.**—Standard. Pkg., 5c; oz., 15c; lb., 60c.  
**Perfect Gem.**—Fine for families. Pkg., 5c; oz., 15c; lb., 60c.  
**Salzer's Hubbard.**—The best winter squash. Pkg., 10c; oz., 15c; lb., 75c.  
**Salzer's Great Chili.**—Specimens have been grown weighing 297 lbs. Pkg., 10c; oz., 20c; ¼ lb., 50c.  
**Yellow Bush.**—Scalloped, early summer variety. Pkg., 5c; oz., 10c; lb., 45c.  
**Pineapple.**—Pure, creamy white, good quality. Pkg., 5c; oz., 10c; lb., 45c.  
**New Olive.**—A smooth-skinned variety, of olive shape and color. Pkg., 5c; oz., 10c; lb., 45c.  
**Dunlap's Early Prolific.**—Very productive. Color brilliant orange red. A good keeper. Pkg., 10c; oz., 15c; lb., \$1.00.  
**The Faxon.**—A new squash of superlative merit. Pkg., 10c; oz., 15c; lb., \$1.10.  
**Mediterranean.**—Flesh yellow, superior to the Hubbard in flavor. Pkg., 10c; oz., 20c; lb., 90c.  
**Red China.**—Firm, fine-grained, sweet, extremely prolific. Pkg., 5c; oz., 15c; lb., \$1.00.  
**Putnam.**—Sweet, dry variety. Pkg., 5c; oz., 10c; lb., 60c.

The earliest green wrinkled Pea in the wide, wide world—ripening pods fit for sale in but 25 days from day of planting. It's a Pea wonder! Should be tried everywhere. Outyields first and best varieties by one-half.

By mail—Pkg., 10c; ½ pt., 25c; pt., 35c; qt., 50c.

By express—Pkg., 10c; pt., 20c; qt., 35c; pk., \$1.00; bu., \$3.75; 2 bu., \$7.00.

**Early May.**—This grand, new, blue, dwarf, wrinkled Pea is one of the very finest we have ever grown. It is very dwarf, growing 15 inches, with large pods, ripening for use in 46 days. This variety is without a peer as a dwarf sort. It is early ripening, pods are large, quality is delicious, and sells readily in the markets. It is the Pea to grow for extremely early. It needs no branching whatever. They ripen evenly and sell quickly. Market gardeners all over America are planting this variety in preference to any other dwarf sort.

Pkg., 10c; qt., 30c, postpaid; by express, pk., \$1.25; bu., \$4.75.

**Dwarf Profusion.**—A splendid early Pea. Very sweet. Price: Pkg., 10c; pt., 20c; qt., 50c; postpaid; pk., by express, \$1.75.

The following varieties are so well known that they need no long description. Price of same is: By mail, pkg., 10c; qt., 35c; pk., \$3.00; by express, pkg., 10c; pt., 15c; qt., 25c; bu., \$4.00.

**American Wonder.**—Is one of the very finest dwarf green Peas for family use.

**McLean's Little Gem.**—Is a very fine dwarf variety, maturing ten days earlier than Earliest and Best.

**Tom Thumb.**—A smooth variety very much sought.

**Stratagem.**—A dwarf variety. A heavy cropper. Produces large, remarkably well filled pods, of excellent flavor. Pkg., 10c; qt., 50c, postpaid.

**Telephone.**—A grand tall Pea variety; enormously prolific, and of best quality. A desirable sort for family garden. Pkg., 10c; qt., 40c, postpaid; by express, qt., 25c; pk., \$1.25; bu., \$4.00.

**Market Garden.**—A grand wrinkled variety. A prolific bearer, very sweet and extremely prolific. Pkg., 10c; qt., 50c, postpaid; by express, qt., 25c.

**Bliss Everbearing.**—A continuous bearing variety; valuable for late summer and autumn use. Quality unsurpassed. Pkg., 10c; pt., 25c, postpaid; by express, peck, \$1.15; bu., \$4.00.

Price of following sorts: By mail, pkg., 10c; pt., 16c; qt., 28c; by express, pkg., 10c; qt., 15c; pk., 65c; bu., \$2.50.

**Rural New Yorker.** **Prince of Wales.** **Alaska.** **Improved Kent.**  
**Abundance.** **Advancer.** **Blue Peter.** **Champion of England.**

**New Egg Plant.**—Pkg., 5c; oz., 10c; lb., 90c.  
**Cocoanut.**—Small size, but very prolific; rich flavor. Pkg., 5c; oz., 10c; lb., 60c.  
**Mixed Squash.**—Pkg., 10c; oz., 15c; lb., 75c.

## RHUBARB PIE PLANT.

**Salzer's Giant.**—Very large, enormously productive. The best. Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.50.  
**Linneas.**—Early, large and tender. Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.50.

## Pie Plant Roots.

Plant a dozen pie plant roots this fall; so, also, of horseradish and chives, and you will be agreeably surprised at the results. Each, 10c; 6 for 50c; 12 for 75c, postpaid.

## SALSIFY, OR VEGETABLE OYSTER.

**Salzer's Early.**—Pkg., 10c; oz., 15c; lb., \$1.60.  
**Sandwich Island.**—Pkg., 10c; oz., 20c; lb., \$1.60.  
**Common.**—Pkg., 5c; oz., 15c; lb., \$1.25.  
**Scorzoneria.**—Pkg., 5c; oz., 25c; lb., \$2.25.

## SPINACH.

**Salzer's Savoy.**—The best spring, summer and fall Spinach. Pkg., 10c; oz., 15c; lb., 65c; 10 lbs., \$4.00.  
**Round Summer.**—A splendid summer variety. Pkg., 5c; oz., 10c; lb., 30c; 10 lbs., \$2.75.

**Winter Prickly.**—A fall variety. Pkg., 5c; oz., 10c; lb., 30c; 10 lbs., \$2.25.

**New Victoria Spinach.**—Pkg., 5c; oz., 10c; lb., 25c, by express.



LONG STANDING.

**Long Standing.**—A splendid sort all the year around. Pkg., 5c; oz., 10c; lb., 30c; 10 lbs., \$2.50.

**Onion Seed will rule high in 1901.**  
**Buy now. Get Special Prices.**

See Spring Catalogue of 1900 for full list of Vegetable Seeds.



## Salzer's Splendid Radish Seed.

For more than a quarter of a century no radish has come into the La Crosse market so early as that grown from Salzer's Seeds. Ours are positively the earliest, and we challenge the world to produce a finer radish than our Early Bird.

### NEW RADISH.—SALZER'S EARLY BIRD.

"It is the early bird that catches the worm," goes the saying, and it is the market gardener who brings in the early vegetables to the market who catches the most money, or, in other words, makes the best profit out of his investment. Now, there is no other vegetable that is in greater demand and paying better than the radish. For years, in our market gardener trade this was one of the main sources of income to us. In our new radish, Salzer's Early Bird, we are sure we have the earliest Scarlet Globe Radish grown. The shape is regular, of rich scarlet color. The fruit is unusually tender, crisp and delicious, never becoming hollow or pithy. It is very desirable for forcing, being fit to pull in less time from sowing than any other turnip variety. It is alike valuable for out-door planting for spring, or in autumn, and will always command a good price throughout the year. It will not disappoint a single market gardener who sows it, but will be a source of genuine pleasure and profit. We know of none of our vegetables that will pay the market gardener better and is more fit for the kitchen garden than Salzer's Early Bird Radish. This is the earliest, the finest, the handsomest in shape of any early turnip radish known to the trade at present.

Now, the substance of the whole matter is this: If you are at all anxious, either as a market gardener or as a grower of radishes for your own private table, to have radishes from 5 to 12 days ahead of your neighbor, and if you are anxious to have the finest radish that seed can produce, even under most adverse circumstances, then by all means plant Salzer's Early Bird. Its crisp, brittle flavor, as well as its remarkably good growth and fine color, alike recommend it. The color of the skin is a rich scarlet, while the flesh is pure white, of such mild flavor—always crisp, juicy, tender and delicious. As it has a very small, short top, it is equally valuable for forcing or open ground, in favorable weather maturing radishes in about 16 days, and if we ate our radishes in America as small as they do in France, this variety would produce radishes fit for the table in 10 days. It is the radish wonder.

Price of Salzer's Early Bird Radish: Pkg., 10c; 3 for 25c; oz., 20c; ¼ lb., 50c; lb., \$1.25; 3 lbs., \$3.00; 10 lbs., \$9.00; 100 lbs., \$80.00

Salzer's 18 Days' Forcing.—Ready in 18 to 20 days from sowing; deep scarlet, oblong in shape, tender and very crisp. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25.  
All-Year-Round.—Over 35,000 patrons tested this variety to their entire satisfaction. Grows white, large, of delicious quality. Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., \$1.10.

Salzer's Long Scarlet.—Over 50,000 customers used this variety to their great satisfaction. Is bright red, very crisp and tender. Pkg., 10c; oz., 15c; lb., \$1.00.  
Salzer's Earliest.—A magnificent radish. Red in color, tender and crisp. Pkg., 5c; oz., 10c; lb., 90c.

Dark Erfurt.—A fine, deep scarlet radish. Pkg., 5c; oz., 15c; lb., \$1.00.  
Chartiers.—A long radish, changeable red in color, shading to white tips. Pkg., 5c; oz., 10c; lb., 55c.

Giant Stuttgart.—A large, deliciously flavored, white variety. Pkg., 10c; oz., 20c; lb., \$1.00.

The following varieties of radish we sell: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 50c.

Scarlet Turnip.—A large round variety.  
Wood's Early Frame.—One of the earliest.  
French Breakfast.—Olive shape, with white tip.  
Scarlet Turnip.—White tail; very handsome dark red color.

Half Long, Deep Scarlet.—A summer variety.  
Golden Globe.—An extra early tender variety.  
Early White Turnip.—Very sweet.



ALL-YEAR-ROUND RADISH.

Black Spanish.—A long, winter sort.  
Black Spanish.—A round, winter sort.  
China Rose.—A red, winter sort. Lb., 65c.  
Early White, Olive Shaped.—Very fine indeed. Pkg., 5c; oz., 10c; lb., 50c.  
Shepard.—Long, very fine. Pkg., 5c; oz., 10c; lb., 50c.  
White Lady Finger.—A magnificent long white radish, tender, crisp and delicious. Oz., 15c; ¼ lb., 30c; lb., \$1.00.

## TOMATOES.

For over 19 years our tomatoes have always been the earliest and best in the La Crosse market.

Salzer's Earliest.—Extremely fine for family use. Ripe in 70 days. Pkg., 20c; 3 pkgs., 50c; oz., 60c.

Morning Star.—The largest tomato grown, specimens having been grown weighing 61 ounces. Pkg., 20c; oz., 75c; lb., \$7.50.

Salzer's First Prize.—This is the finest, large early tomato grown. It is not as early as Salzer's Earliest, but it is a better form, and is very popular. Pkg., 10c; oz., 30c; ¼ lb., 75c.

Golden Glory.—This magnificent new tomato is large; golden yellow color. Exquisite flavor. Pkg., 20c; oz., 60c.

Giant Tree.—Grows to the height of from 4 to 7 feet. Pkg., 20c; oz., 60c.

Fig Tomato.—This tomato produces, when dried fruit equal to the best figs. Pkg., 20c; oz., \$1.00.

Perfect Gem.—Absolutely without an equal for all purposes; splendid for market, for family, for shipping, for canning; yes, for all purposes whatsoever, 80 pounds having been grown on one vine. Pkg., 10c; oz., 40c; lb., \$4.00.

La Crosse Seedling.—The most productive dwarf growing monthly extant. Recommended by all agriculturists and gardeners. Pkg., 15c; 3 pkgs., 40c; oz., 50c.

The Ferris Wheel Tomato.—The giant among tomatoes. Pkg., 20c; ½ oz., 60c; oz., \$1.00.

Salzer's Royal Red.—The best pickling Tomato. Pkg., 20c.

### Salzer's 50 Day the Earliest.

This is positively the earliest tomato in the world. The past years this tomato ripened in but 68 days. It is the wonder of the world! With each \$1.00 order or more of vegetable or farm seeds we throw in a package as an extra present, if asked for when ordering, that is if you mention it and want this tomato wonder. Do you wish to make money? Well, sir, you can do it by planting 50-Day the Earliest Tomato. It's the greatest money-maker in the world. Tomatoes in from 39 to 66 days! That's 50 days earlier than your neighbors, and that's when tomatoes pay! Think of getting 10c, or even 5c, a pound for hundreds of pounds, for ½ ounce of seed will give 10,000 pounds of fine tomatoes. Price, 10 kernels, 50c; 3 pkgs., 75c; ½ oz., \$1.25; oz., \$2.00.

### The 1900 Tomato.

Thousands are trying this sort this summer and excellent reports come from all quarters. It's a great tomato! Early and of great size. Pkg., 20c; ½ oz., \$1.00.

Standard Sorts.—We have 50 standard tomato sorts. We sell them at 3c pkg.; 15c oz.; 50c ¼ lb. Such as Atlantic Prize, Grant, Trophy, Acme, etc.

Earliest Snow White Ice.—Rare, rich, juicy, tender; combines all qualities sought in an earliest radish. Ripe in 14 days. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.25.

Blood Red Snow White Tipped.—This completes the trio—white tipped scarlet, very tender, delicious and rare. Can be eaten in 15 days. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.25.

Long White Naples.—Crisp and tender, good for summer planting. Pkg., 5c; oz., 10c; lb., 50c.

Mammoth California.—Mammoth white, tender winter radish. Pkg., 5c; oz., 15c; lb., 75c.

China White Winter.—Pkg., 5c; oz., 10c; lb., 50c.  
Alaska.—A winter radish, round to oblong in shape, flesh pure white, of delicious flavor. Pkg., 10c; oz., 15c; lb., \$1.00.

White Strassburg.—A white variety, large and showy. Matures quickly. Pkg., 5c; oz., 10c; lb., 65c.

### RUTABAGAS.

Mammoth Russian.—The king of all rutabagas. Splendid for all purposes. Pkg., 5c; oz., 10c; lb., 65c.

All Gold.—This rutabaga leads all in excellence of quality. Pkg., 10c; oz., 20c; lb., \$1.00.

The following varieties by mail: Pkg., 3c; oz., 8c; lb., 88c.  
Lain's Purple Top. Carter's Imperial.  
Swirling's Liverpool. White's Sweet Russian.

### TURNIP SEED.

White Lily.—One of the finest early forcing turnips grown. Pkg., 10c; oz., 20c; ¼ lb., 50c.

Early La Crosse.—A turnip that has had a very large sale all over America on account of earliness. Pkg., 5c; oz., 10c; ¼ lb., 20c.

Salzer's Milk Turnip.—The finest heavy cropping globe turnip grown. Pkg., 10c; oz., 15c; lb., 75c.  
The following sorts sell at: Pkg., 3c; oz., 8c; lb., 88c.

Early White Flat Dutch.  
Early Six Weeks.  
White Stone.  
Cow Horn.  
Yellow Aberdeen.

Early Purple Top Milan.—Medium size. Very tender, sweet and white. Pkg., 10c; oz., 15c; lb., 90c.

Purple Top Strap Leaf.—The standard purple top turnip. Pkg., 5c; oz., 10c; ¼ lb., 25c.

Large White Globe.—For house or stock. Pkg., 5c; oz., 15c; ¼ lb., 50c.

Orange Sweet.—An excellent variety; very sweet. Pkg., 10c; lb., 50c.

Early Yellowstone.—Fine, sweet, tender, early. Pkg., 3c.

### TOBACCO.

We have a large variety of sorts.  
Havana.—Pkg., 10c; oz., 30c.  
Wisconsin Hybrid.—Pkg., 10c; oz., 40c.  
Connecticut Seed Leaf.—Pkg., 5c; oz., 20c.  
Kentucky Home.—Pkg., 5c; oz., 20c.  
Missouri Leaf.—Pkg., 5c; oz., 20c.  
Prince Bismarck.—Pkg., 15c; ½ oz., 65c.  
Gen'l Grant.—Pkg., 10c; oz., 30c.  
Cinnamon Scented.—Pkg., 10c; oz., 35c.  
Yellow Oronoco.—Pkg., 10c; oz., 30c.  
Yellow Prior.—Pkg., 10c; oz., 30c.  
White Burly.—Pkg., 10c; oz., 35c.  
Hyco.—Pkg., 10c; oz., 35c.  
Mixed.—Pkg., 10c; oz., 30c.





# Salzer's Superior Northern-Grown Farm Seeds.

We are American Headquarters for Farm Seeds, growing more Barley, Buckwheat, Corn, Oats, Wheat, Flax, Potatoes, Grass and Clover Seeds, etc., than all Western seedsmen combined. This we do in the extreme North, owning and controlling large farms in Wisconsin and North and South Dakota.

We have, by actual test, learned that our Seed Wheat, Barley, Corn, Grasses and Clovers, Oats and Potatoes, etc., taken from our farms and removed to Iowa, Ohio, New York, Nebraska, Kansas, Illinois and other states increased the yield fully 50 per cent; yes, oftentimes more than doubled the yields!

## PREMIUMS.

We want to make it an object for you to see your neighbor and have him order seeds with you, so that you can send in large orders and thus receive the seeds at reduced prices, as you will notice, that the greater the number of bushels, the cheaper the price.

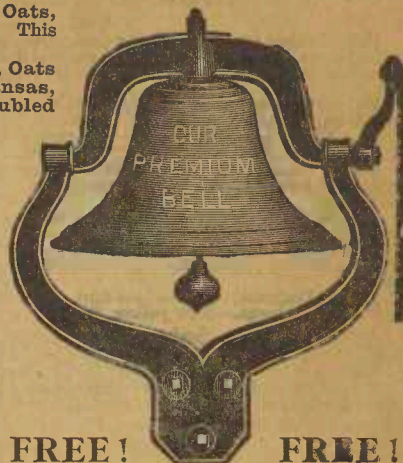
In addition to getting seeds cheaper by having large orders, we give the following premiums:

### 1. THE BELL.

It would do your heart good to read the hundreds of testimonials and hearty endorsements received, especially from the farmers' wives, on our bell premium. It is just the thing they want, as it is a great saving of time and many a step to the good housewife. It is a great convenience. Every farmhouse will find a bell to call the help quickly a great advantage. Here is a Premium Bell that you can get with little effort, whose clear sound can be heard a full mile. An hour spent with your neighbors soliciting orders for our Farm and Vegetable Seeds gives you the bell.

#### OUR PREMIUM BELL.

Order netting \$25.00, No. A1 Bell, weight 40 pounds.....\$5.00 } These bells are sent only when  
Order netting 35.00, No. A3 Bell, weight 75 pounds.....7.50 } farmers request same, otherwise  
Order netting 50.00, No. A4 Bell, weight 104 pounds.....10.00 } we make our own selection.



FREE!

FREE!

## 2. SALZER'S TWENTIETH CENTURY WINTER RYE. Look Here, Mr. Farmer!

We urge upon every farmer the great desirability of obtaining this rye. If sown in fall, it will make magnificent pasturage in very early spring, if not desired for grain. If desired for grain, it will yield all the way from 60 to 80 bushels per acre. It is wonderfully prolific, a great stooler, hardy, a vigorous grower, while as a hay it is of the very highest quality. In order to give it a broadcast, wide distribution throughout the United States, we are offering it as a premium to all parties purchasing Winter Wheat, as found below.

We know Salzer's Twentieth Century Rye will delight, please and be profitable to you. By all means try same.

#### WE GIVE IT AS PREMIUM AS FOLLOWS:

Any one ordering	For each 1 Bushel	For each 2½ Bushels	For each 10 Bushels
Salzer's Great Red Cross Wheat.....	2½ lbs.	6 lbs.	25 lbs.
Salzer's Prize Taker Winter Wheat.....	2½ lbs.	6 lbs.	25 lbs.
Salzer's Can. Hybrid Winter Wheat.....	2½ lbs.	6 lbs.	25 lbs.
Salzer's Hardy Northern Winter Wheat..	2½ lbs.	6 lbs.	25 lbs.
Salzer's Early Red Clawson.....	2½ lbs.	6 lbs.	25 lbs.
McKinley Wheat.....	2½ lbs.	6 lbs.	25 lbs.

Now, then, here is a sweeping statement, Mr. Farmer: It will pay you—hear what we say—pay you handsomely to buy 10 bushels of any of above wheats, just to get the 25 lbs. of "Twentieth Century Winter Rye" free, or, in other words, if you paid \$15 a bushel for this "Twentieth Century Rye," it would be money well invested. We have only 1,000 bushels, and we expect to use all for premiums, and we hope you will be the fortunate farmer in your neighborhood to get this for next year.

If not desired as a premium, will sell the Twentieth Century Rye as follows: 2½ lbs., 20c; 6 lbs., 40c; 25 lbs., \$1.50; 100 lbs., \$4.60.

## SALZER'S WINTER RYE.

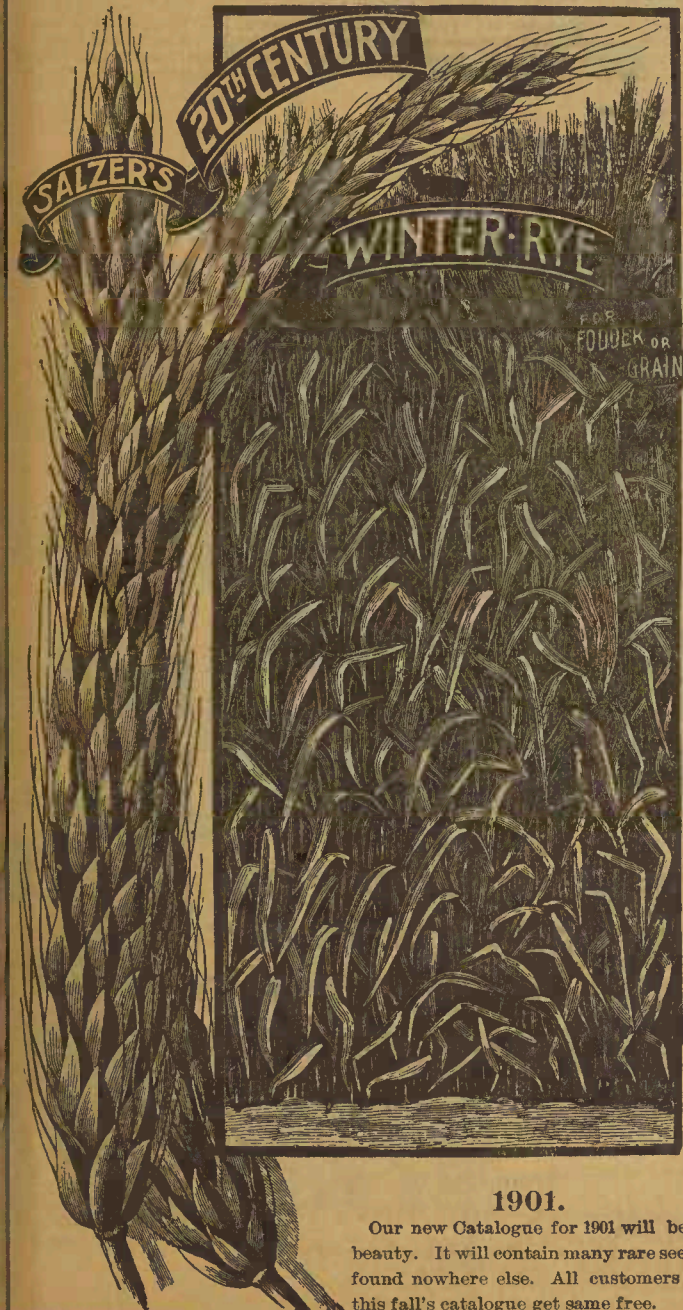
Rye as a main crop pays—pays big. There is no cereal that is a better money-maker, a surer money-maker, a bigger money-maker, and an easier money-maker than Salzer's Winter Rye. You are surer of a crop of rye, providing you sow our Salzer Winter variety, than you are of wheat, oats, corn or potatoes, and in addition to this, the yield is enormous, and the price is always good. No matter how you take care of it, rye always returns a paying yield. It is a great stooler, of strong straw, long ears, early habits and easy to harvest. It is a crop that year in and year out, in good season or in bad season, will pay you better than most anything else. The price is seldom below 50c to 60c a bushel, while the yield rarely falls below 40 bushels to 50 bushels per acre.

### Winter Rye as a Fodder or Fertilizer.

In our county there is a trio of Hollanders, growing 60 acres of potatoes annually. They are on sandy land. Their crop was always fine. It never failed them; rain or shine, they had potatoes to sell. We looked them up, and found rye—winter rye—to be the secret. The 60 acres were fall plowed and sown to rye. Rye grows so quickly that long before time to plant potatoes it was from one to two feet tall. This was plowed under and therein the potatoes were planted, and such yields! In addition to being a great fertilizer, they would let their sheep and cattle graze, and cattle like nothing better than rye, winter rye.

### Price of Salzer's Winter Rye.

Pkg., 10c; lb., 30c; 4 lbs., \$1.00, postpaid; by freight, pk., 50c; bu., \$1.00; 1½ bu., sufficient for 1 acre, \$1.50; 3 bu., sufficient for 2 acres, \$2.95; 10 bu., \$9.50.



1901.

Our new Catalogue for 1901 will be a beauty. It will contain many rare seeds found nowhere else. All customers of this fall's catalogue get same free.



## FARM SEEDS—FOR FALL AND SPRING PLANTING.

### Amber Cane.

Lb., by mail, 25c; by express or freight, lb., 15c; 10 lbs., 75c; 100 lbs., \$5.00.

### Corn.

(For 20 other sorts, see Spring Catalogue, 1900. All packages, 10c.)

**Salzer's New Golden Triumph Yellow Dent Corn.**—The corn that we believe will yield 250 bu. per acre. By freight, pk., 60c; ½ bu., \$1.00; bu., \$1.60.

**Salzer's Early Giant White Dent Corn.**—Yielded on a large acreage 125 bu. per acre. By freight, pk., 60c; ½ bu., \$1.00; bu., \$1.50; 2½ bu., \$3.50.

**The New Learning Corn.**—This ripens thoroughly in Wisconsin, yielding, on 25 acres, 2,675 bushels. By freight, pt., 15c; qt., 30c; pk., 50c; bu., \$1.25.

**Early Mastodon.**—A magnificent early variety of yellow dent corn, yielding 213 bu. per acre. By freight, pk., 50c; bu., \$1.40; 2 bu., \$2.25; 10 bu., \$10.00.

**Queen of the North.**—The finest, earliest, heavy yielding yellow dent corn grown. Absolutely without an equal. Pk., 50; bu., \$1.50.

**Wisconsin Earliest White Dent.**—A fine, early, deep-grained, heavy cropping variety, especially adapted for the extreme North. Pk., 60c; bu., \$1.60.

**North Dakota.**—New white flint. Pk., 60c; bu., \$1.50.

**South Dakota.**—New yellow flint. Pk., 60c; bu., \$1.75.

### Salzer's Ensilage Corn.

The best fodder corn known. Pk., 50c; bu., \$1.25; 10 bu., \$9.00.

**Earliest Ripe Fodder Corn.**—Pkg., 10c; pk., 50c; bu., \$1.50.

**Kaffir Corn, Milo Maize, Jerusalem Corn and Branching Doura.**—(See description in Spring Catalogue, also under Fodder Plants.)

### Broom Corn.

**Wisconsin Evergreen.**—Lb., by mail, 25c; by express, 10 lbs., \$1.00; 100 lbs., \$6.00.

**California Golden.**—Lb., by mail, 35c; by express, 10 lbs., \$2.00; 100 lbs., \$8.00.

### Buckwheat.

**New Japanese.**—Pk., 50c; bu., \$1.50.

**Silverhull.**—Pk., 40c; bu., \$1.40.

### Flax.

**Salzer's Dakota.**—Pk., 60c; bu., \$2.00; 2½ bu., \$4.90.

### Winter Barley.

This variety we have not tested in Wisconsin. We purchased our stock in Missouri, with the assurance that it is largely grown there, and that it will do well in all states where winter oats flourish. We recommend that everybody give same a trial. Price, pkg., 10c; pk., 60c; bu., \$1.50; 2½ bu., \$3.00.

**Silver King.**—A spring barley, yielding 100 bushels an acre. Pkg., 10c; pk., 60c; bu., \$1.25; 2½ bu., \$3.00.

**Beardless Barley.**—No beards; very prolific. Pkg., 10c; pk., 50c; bu., \$1.25; 2½ bu., \$3.00.

**Mammoth Artichoke.**—Write for fall prices—crop not assured at time writing this catalogue.

## WINTER OATS.

There is considerable call for a winter oat. This call comes from all winter wheat growing states. Well, we have it. We bought a carload from a seedsmen in Missouri. Like all seed we are obliged to buy, it is not nearly as handsome as our own growth would be, but he assures us it's a big, heavy, extra fine yielder. It is of yellowish color, with some black oats. We would, from appearance, say it can yield 60 bushels per acre. We are satisfied if you wish winter oats, this is the lot to buy. We shall sow 40 acres of it this fall. Our winter oat crop was not as successful in Wisconsin as in states farther south, as winter oats are not yet thoroughly acclimated to the rigor of Wisconsin and Minnesota climate, but we would recommend that all farmers give same a trial. Last winter turf oat was grown with good success in Tennessee, Kentucky, Southern Indiana, Ohio, Missouri and other states, and we believe that this variety will give greater results and perfect satisfaction. The price is very low for a winter oat. Sow 2 bushels per acre. Price, postpaid, pkg., 10c; lb., 25c; by freight, pk., 40c; bu., \$1.25; 10 bu., \$11.50.

## SPRING OAT VARIETIES.

We are the most extensive growers of Oats for Seed in America.

### Salzer's Silver Mine Oats.

This oat is the most marvelous producer known; it has out-yielded each and every sort offered in America. It is a variety that stands at the head of the list and is guaranteed to outyield anything in the oat line. The biggest yield on this oat was had by Nick Kulscheit, Arcadia, with 231 bushels per acre, while M. M. Luther, East Troy, Pa., had a yield of 209 bushels per acre. Sworn to yield. Now we believe that 250 bushels per acre are possible on this oat, and there are a great many farmers trying to get this yield during the present season. It is not a winter oat and should be sown early in spring.

### PRICE OF SILVER MINE WHITE OATS.

Pkg., 10c; lb., postpaid, 30c; 4 lbs., \$1.00; by freight, pk., 50c; bu., \$1.10; 2½ bu., \$2.60; 10 bu., \$9.00.

### Salzer's White Bonanza Oats.

It is a vigorous grower, strong straw, remarkably free from all diseases, early ripener and enormously productive, with great long heads, filled to the tips with fine, plump, solid, heavy, white kernels of good size, 3,871 kernels have been grown from one single grain! The substance of the whole matter is: There are no oats like it in yield, productiveness, earliness, beauty and vigor. It won the \$500.00 gold prize for the heaviest yielding oats in America. Price, lb., by mail, 30c; by express or freight, pk., 50c; bu., \$1.25; 2½ bu., \$3.00; 10 bu., \$11.50.



### Great Northern Oats.

This is the oat to plant for a general crop everywhere. It is a variety that grows unusually strong, stiff straw that will withstand all sorts of climes, soil, rains and drought, and produce a crop if any oat in the world can produce a crop. It is an oat that will yield heavily on new soils as well as on old soils, and sandy soil or on loam.

Here's a letter, under date of January 14, 1895, from Hon. I. D. O'Donnell, Montana: "I had 162½ bushels of Great Northern Oats from the 2½ bushels of seed sown last spring." That tells the story. 162½ bushels from one acre! Who more do you want? 16,250 bushels from 100 acres! Don't that pay?

Price, pk., 50c; bu., \$1.25; 2½ bu., \$3.00.

## SALZER'S BIG FOUR OATS.

Here is a sample letter from our Spring Catalogue regarding this oat wonder.  
250 Bushels Per Acre.

*Mahton M. Luther, East Troy, Pa., Sept., 26, 1893, under oath, deposes that I planted 2 1-2 bushels of your Nameless or Big Four Oats on one acre of ground and harvested 250 bushels of 32 lbs. per bushel. It is positively the greatest Oats I have ever grown; has very strong, stiff straw and long heads filled to the tip with very plump, heavy kernels, and is a great stooler; that is one important reason for such an enormous yield.*

### PRICE OF SALZER'S NEW BIG FOUR WHITE OATS.

Pkg., 10c; lb., 30c; 3 lbs., 75c, postpaid; by freight, pk., 50c; ½ bu., \$1.00; bu., \$1.25; 2½ bu., \$3.00; 5 bu., \$5.75; 10 bu., \$11.00.

### Sand Vetch.

One of the greatest forage plants in the world. Fully described in our spring catalogue. Price, pkg., 10c; lb., 22c, postpaid; by freight, 10 lbs., \$1.00; 100 lbs., \$6.50.

### Australian Salt Bush.

A wonderful plant for sandy soil. Extremely popular and does well. Perfectly perennial and is sure to give satisfaction. Price, pkg., 10c; oz., 25c; ½ lb., \$1.50; lb., \$2.90.

### Lathyrus Silvestris.

Fully described in our spring catalogue. It is one of the greatest forage plants on earth. Perfectly hardy. Lasts forever. Price, pkg., 10c; oz., 20c; ¼ lb., 50c; lb. \$1.40.

### Millets.

German and Salzer's Dakota, Common and Hungarian Grass. These are well known. Price, pkg., 5c; pk., 50c; bu., \$1.50; 2½ bu., \$3.00.

### Teosinte.

The world's greatest fodder plant. Introduced by us some years ago. To give you an idea of its magnificence, we quote here from a letter of John A. Noble, Caddo, Kentucky, who says: "I am well pleased with Salzer's Teosinte as a fodder plant. I get from a single kernel 113 stalks 14 ft. high; that is immense." It is a plant especially adapted to the South and central United States. Treat same as you would Amber Cane. Price, pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.40; 2 lbs., sufficient for 1 acre, \$2.75.

### Fodder Plants.

**Milo Maize.**—Produces an enormous amount of rich fodder per acre. Price, pkg., 10c; lb., 25c, postpaid by mail; by express, lb., 6c; 100 lbs., \$3.75.

**Jerusalem Corn.**—Belongs to the non-saccharine sorghums, extremely rich in nourishing qualities. Price, by mail, pkg., 10c; lb., 35c; by express, lb., 6c; 100 lbs., \$4.00.

**Branching Doura.**—Yields 68 tons of green fodder per acre, enormously prolific. Per pkg., by mail, 10c; lb., 30c; by freight 5 lbs., 40c; 100 lbs., \$4.50.

**Salzer's Earliest Kaffir Corn.**—A great drought resister, yields enormously. Splendid for all soils. Pkg., by mail, 10c; lb., 30c; by freight, 5 lbs., 40c; 100 lbs., \$6.00.

**Common Kaffir Corn.**—Pkg., 5c; 5 lbs., 35c; 100 lbs., \$3.75.

**Early Amber Cane.**—Lb., postpaid, 20c; 10 lbs., 75c; 100 lbs., \$4.00.

**Early Orange Cane.**—Lb., by mail, 30c; 10 lbs., \$1.50; 100 lbs., \$8.00.

### Broom Corn.

**Wisconsin Evergreen.**—Lb., by mail, 25c; by freight, 10 lbs., \$1.00; 100 lbs., \$6.00.

**California Golden and Early Japanese.**—By mail, lb., 35c; by freight, 10 lbs., \$1.50; 100 lbs., \$10.00.



TEOSINTE.



# WINTER WHEAT.

We are probably the largest growers of Winter Wheat for seed in the world. Our soil and climate produce magnificent crops of best quality. It certainly would pay every farmer in increased yields to pay \$2.00 a bushel for our winter wheat seed, rather than sow Southern or New York, Ohio, Indiana or Eastern Seed as a gift, as you will get so much more from our wheat sorts. Try it this fall, and you will be astonished at the enormous difference. We charge 15c each for sacks.

## HARDY NORTHERN.

We wish that we had 25,000 bushels of this magnificent bearded winter wheat—a wheat that is pronounced one of the very best winter wheats in the country today. It is a variety full of new blood, new vigor, and tremendous producing qualities, and we are satisfied that every farmer giving it a trial will be more than delighted and pleased with same. Our stock of same is not over large, and we urge farmers who wish a good thing to order early. We do not see how our four great Winter Wheat varieties, namely, 1, Hardy Northern; 2, Salzer's Prize Taker; 3, Salzer's Canadian Hybrid; and 4, Salzer's Renowned Red Cross Winter Wheat, can be improved in any way, shape or manner, although we are annually selecting and reselecting and perfecting with great care in order to produce the very best in the Winter Wheat line. Our seed we believe to be the best and choicest and highest grade offered in the country. We know that when you once plant our seed, you will want no other. Now in this Hardy Northern you will find a remarkable stooler with very large, long, broad, deep, heavy heads, filled with solid kernels of grain, of a rich bronze shade, extremely productive, of excellent quality, and the delight of the farmer, and we urge you to give this bearded variety a trial.

Price, pkg., 10c; 1 lb., by mail, 25c; 4 lbs., \$1.00; by freight, ½ bu., 90c; 1 bu., \$1.40; 2½ bu., \$3.50; 10 bu., \$13.60. Sacks, 15c each;

## Jones' Winter Fife Wheat.

This sort is introduced from Canada. Is perfectly hardy, strong straw, tall growth, kernel dark red color, weighing 64 to 66 pounds per bushel; ripens very early. It does not seem to do well here at La Crosse, at least we have no success with same here, and are always forced to buy our seed. Price, by mail, postpaid, pkg., 10c; 1 lb., 50c; 3 lbs., \$1.00; by freight or express, pk., 75c; bu., \$1.75; 2½ bu., \$4.25; 10 bu., \$16.00.

## Early Red Clawson.

This is a remarkable stooler, frequently 40 heads, containing over 2,500 grains, produced from one seed planted. It is a bald wheat. Price, by mail, postpaid, pkg., 10c; 1 lb., 30c; 4 lbs., \$1.00; by freight or express, pk., 75c; bu., \$1.50; 2½ bu., \$3.75; 10 bu., \$14.00.



Salzer's Prize Taker, good for 65 bu. per acre.



\$43.02 on each and every acre. Just be in the swim for 1901. Sow a plenty of Salzer's money-making winter wheats.

## How to Make Money on Wheat at 40c a Bushel.

No one would have thought it possible that good wheat would sell at less than 40c per bushel at the railroad station, but 1896 demonstrated that wheat had to go down with the general reduction of everything else. Now the problem that confronts the farmer is, how to grow wheat at 40c a bushel and still make a handsome profit. There is only one way to do it, one sure way; and that is, sow Salzer's Wheat. From corresponding with several thousand farmers who grow wheat, both in winter wheat and spring wheat states, we learn that the average cost of production per acre—this includes the seed, rent, interest, cultivating and selling and hauling of the grain to the station—is \$6.98 per acre, or, in other words, it will require a yield of 17½ bushels, at 40c a bushel, to pay for the expense as above indicated. Now, every farmer knows that 17½ bushels per acre is above the average that you can get on winter wheat throughout the United States, that is, when you sow the common or old varieties. And here it is that the John A. Salzer Seed Co. comes to the relief of every farmer in America, by offering them their new wonderful, heavy-yielding sorts, such as Red Cross, Prize Taker, Canadian Hybrid, Hardy Northern, etc.

With these sorts yields like 30, 40, 50 and more bushels is possible, and the result is that everything you grow above \$6.98 worth is clear profit. Thus, this year a field yielding 50 bushels Canadian Hybrid per acre at \$1.00 a bushel means \$50.00, or a profit of

Wonderful Winter Rye, see page 12.

## Salzer's Prizetaker Winter Wheat.

No Wheat that we have offered in the past ten years, with exception of the Canadian Hybrid and Salzer's Red Cross Winter Wheat, has so completely captivated the farmers as Salzer's Prizetaker. The reason is apparent. Though of a white color, it is so enormously productive, so healthy and strong, so fine a stooler, and so hard and difficult to winter kill, that it will not only please, but brings big profit to each and every farmer growing same.

Now, we know that this Wheat will please. It is accustomed to big yields. It does not give a "baby yield"—but a big rousing giant crop—such as 40, 50, 60 and 70 bushels per acre. The kernels are beautiful, are large and full; it's a wheat to buy. Now, do try it for the coming season. You will surely be delighted with it.

### SALZER'S PRIZETAKER WINTER WHEAT.

Its kernels in ordinary wheat years are large, full, extra heavy, often weighing as much as 66 lbs. per measured bushel; it is an early wheat, strong straw, bald hybrid variety. It was obtained by crossing and selecting until this new sort stands at the head of all white bald winter wheats. Our farm manager reports a test of 131 bushels on two acres, or a trifle over 65 bushels per acre. Now this yield very surely can be had by any one. We know of no wheat that is handsomer and that will give greater satisfaction than this. It is a fine wheat for flour, and makes most excellent, nutritious flour, and will surely please.

### Price of Salzer's Prizetaker or Money-Maker Winter Wheat.

The price of this wheat we have placed very low; it ought to be \$25.00 per bushel. It is worth it; yes, it is worth more than this, for it demonstrates to you how to make money by sowing this wheat at 40c a bushel, and we hope that every farmer will give it a trial. We shall be glad to mail you a large sample package of same for 10c. We hope that farmers will club together and purchase 20 bushels or more of this wheat so as to have this variety to offer next year to their neighbors at a fancy price for seed.

Pkg., 10c; 1 lb., by mail, 25c; 4 lbs., \$1.00; by freight, ½ bu., 90c; bu., \$1.60; 2½ bu., \$3.75; 10 bu., \$14.00; 20 bu., \$27.50. (With the 20th Century Rye, see page 12, as a Premium.) Add 15c for 2½ bu. sacks.

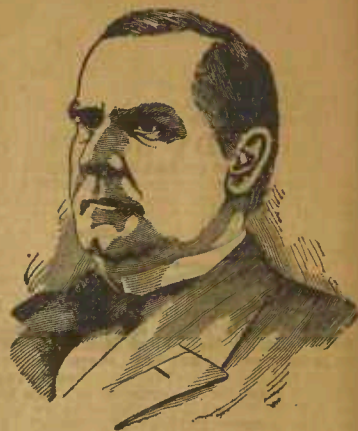


## The McKinley Wheat.

Here is a new wheat demanding attention. It matters not whether you are a democrat, or a prohibitionist, or a populist, or a republican—if you are a farmer, you will want to try the McKinley Wheat. It originated in the great winter wheat section of New York State and has proved itself worthy of the name it bears and worthy of a place in the

### Front Ranks

as a great, new, marvelously prolific, heavy cropping winter wheat. Whether we believe in McKinley's policy or not, whether we believe that his election four years ago brought on prosperity or not, we must believe in this new sort of winter wheat, because it is a producer, a yielder, a cropper, a money maker, a mortgage lifter. It is a wheat that has been thoroughly tested on low and high grounds, on sandy soils and on loamy soils, and has demonstrated its right as a foremost new winter wheat.



### Earliest on Earth.

The introducer claims for it that it is the earliest winter wheat on earth; that it is ready to cut first, that it is first in yield, that it does not lodge or crumple, and above all, the best of all, that it is insect proof. It outyields such varieties as Early Red Clawson, Gold Coin, Red Russian, Folcaster, Poole, Fuls and other varieties. It is a magnificent wheat with great giant heavy heads, containing from 50 to 80 kernels of as fine wheat as can be found anywhere, yielding from 20 to 25 bushels more than any other variety. That is what the introducer says, claiming for it that on good soil it will yield 60 bushels per acre. It originated through fertilization of 11 kinds of the very best bearded winter wheats known and this is the result: not only is it a more vigorous grower than the other 11 kinds, but it has a longer, heavier head and stiffer, stronger, harder straw, withstanding all elements, and rains, and drouth, and frost to a remarkable degree. The straw is extremely handsome, about 4 feet high, light or greenish color, and will hold up its loaded, heavy, proud, noble heads without breaking or falling. Not only is the straw handsome in appearance, but it is also excellent for feeding; indeed, there is no wheat straw that is richer and more nutritious and more eagerly eaten than this.

### Change Your Seed Wheat.

Nothing pays the wide-awake and alert farmer more than to have a change in the cereals that he plants. We always shift our wheats from one field to another, from one farm to another, from one state to another, in order to give to it each year a different soil. It will always pay the farmer to use new and improved seed varieties. We honestly believe that it would pay you to buy the new McKinley Wheat and pay for same \$5.00 per bushel, as the increased yield will more than pay for the cost of the seed. We know that this new wheat will not only please you, but it will be a source of great profit to you.

### A Bearded Wheat.

There are thousands of farmers that are coming back to the bearded wheat varieties, believing that they are hardier, that they are heavier yielders and wheat making a surer crop.

Be that as it may, we know that this new wheat, this giant amongst giants, as a yielder will surely please and pay you to plant. We have made the price extremely low in order that we may have a wide distribution of same. We hope that every farmer in America reading this catalogue will order a bushel or two and give it a trial. It will do well, we believe, in every state and territory in the Union, and with this in view we have made the price so low that you can hardly afford to get along without it.

### Price of Salzer's McKinley Wheat.

Pkg., 10c; lb., by mail, 35c; 3 lbs., \$1.00; by freight, ½ bu., \$1.25; 1 bu., \$2.15; 2½ bu., \$5.25; 10 bu., \$20.00. (Add 15c for each 2½ bu. bag.)

P. S. No more than 10 bushels sold to any one party without special arrangement.

6 acres McKinley Wheat at 60 bu. per acre equals 360 bu. Cost of 10 bu. seed \$20.00; 360 bus. sold to neighbors for seed, at \$1.00, equals \$360, or a profit of \$340 on only 6 acres! Everybody will want this wheat when they see it growing!



**McKINLEY WHEAT.**  
The wheat for everybody! 6 acres sold for seed next fall at only \$1.00 a bu. will net \$340. It's the wheat for you to buy.



## Canadian Hybrid Winter Wheat.

This marvelous winter wheat is offered in large quantities for the first time by us this fall. It has been in our possession for some years. As is our custom, no sort is sent out by us without receiving a thorough test. Canadian Hybrid has borne this test, and has demonstrated its right to live and make farmers happy. Why?

It is absolutely hardy and insect proof! At least, so nearly 1,000 practical farmers report. These have had a chance to test this grand sort, and they are unanimous in their say that they would not sell their wheat for \$10.00 a bushel unless they could get it again from Salzer. Coming from Canada assures its hardiness; yes, it withstood all kinds of climate, weather, storms, thaws, frosts, colds, warmth, rains, droughts during 1891, '92, '93, '94, '95, '96, '97, '98, '99 and 1900, coming forth the victor over every element. Not one farmer of 10,000 reports a failure! In every winter wheat state, on every possible soil, amid every obstacle and condition, Salzer's Canadian Hybrid held its own and outyielded every known common sort.

### Now, What is Canadian Hybrid Winter Wheat?

It originated in Canada, on the farm of Clark Parker, through crossing, or, in the words of the grower, "I have long had the best crops of winter wheat in my section. I would take the best specimens of different sorts, and plant same together, and thus continually improve my yield. Now, I cannot call any of these sorts pure, because obtained as above, but can call the Canadian Hybrid enormously productive, ahead of anything I ever planted, very healthy, absolutely storm and weather proof, not easily affected by insects, never has failed me in big yields. Now, what more should I want? It's a bald wheat, though an occasional beard is seen in the field. The sooner you grow it the sooner you will discard all other winter wheat sorts." Now, sir, Mr. Farmer, our experience with Canadian Hybrid warrants the endorsement of every word above. Our farm manager thinks it is not nearly strong enough! It's the very best (next to Red Cross) wheat in the wide, wide world. It surely will pay to try it.

**DOES THIS PAY?**

50 ACRES CANADIAN HYBRID 47½ BUS. PER ACRE = 2375 BUS.  
50 ACRES COMMON WINTER WHEAT 16 BUS. PER ACRE = 800 BUS.  
A DIFFERENCE OF 1575 BUS. AT 60¢ = \$ 945 00.

**ELEVATORS ALWAYS PAY 10¢ PER BUS  
MORE FOR SALZER'S WHEAT.**



"Caesar's Ghost! I have followed threshing for over 30 years in Indiana, Illinois, Ohio and Wisconsin, those wonderful wheat states, but never in my life have I seen anything like this field of SALZER'S CANADIAN HYBRID WINTER WHEAT, which I am threshing to-day for Mr. Farmer Wide-awake. It surely will yield over 50 bushels per acre. This beats everything! I verily believe that in less than ten years the Salzer Seed Co. will introduce a wheat that will produce over a HUNDRED BUSHELS per acre. I understand that their new PRIZETAKER WINTER WHEAT comes very near that already, and their RED CROSS OF THE NORTH WINTER WHEAT will get there in 1901."

### "Go to the Ant Thou Sluggard, Consider Her Ways and be Wise,"

Is a saying that our farm manager thinks many of the farmers of America might well consider when they put in their winter wheat crops. There are a great many farmers who are "too tired" to order new varieties of wheat, and they sow their old sorts from year to year. The result is always small crops, never averaging more than 12 to 15 or 17 bushels per acre. Now, why not be in the swim and sow a plenty of Salzer's Canadian Hybrid, or their world-renowned Red Cross winter wheat, or that marvel of wheats, Hardy Northern or Salzer's Prizetaker, and come right to the front with big paying yields, such as 30, 40, 50, 60, 70 or 80 bushels per acre! Just figure the profit this fall on winter wheat. At the time of writing, cash winter wheat is worth 78 cents per bushel in the open market. Now, would it not be a handsome thing if you could deliver to your elevator, in July or August, from 5,000 to 10,000 bushels of the finest winter wheat that grows? You can do that next year if you sow a plenty of Salzer's superb varieties.



We cannot help ourselves. We must introduce this picture. Just see the loaded money bags coming home from town. Well, 2,300 bushels of Canadian Hybrid Wheat from about 50 acres of the Canadian Hybrid, at even 50 cents or less a bushel, would be profitable. Do just try it this fall, and be convinced that this wheat marvel is your friend and stands ready to make you rich. You cannot miss it in sowing Canadian Hybrid Winter Wheat; it's early, that's a great good point; it's heavy stooling, that's another splendid feature; it's very healthy, that's another quality you like; all in all, Canadian Hybrid Wheat is the Wheat to sow if you want a big crop and make money.

#### PRICE OF SALZER'S CANADIAN HYBRID WINTER WHEAT.

Pkg., 10c; lb., 30c; postpaid, 4 lbs., \$1.00. By freight, bu., \$1.80; 2½ bu., \$3.20; 10 bu., \$12.50; 20 bu., \$24.75; 100 bu. at but \$1.23 a bushel. Add 15c for each 2½ bu. sack.

**FREE—THE GREAT TWENTIETH CENTURY RYE.**—On page 12 you will find a description of this Rye, which we give with each Canadian Hybrid Winter Wheat order. Order early; there will be a great demand for good winter wheat seed this year, and while you order, do get Salzer's Northern Grown Winter Wheat; that's the only kind you can be sure of for a big, fat crop in 1901.



# Salzer's Red Cross of the North Winter Wheat.

Biographers tell us that it takes a century to produce a great man, a statesman, an author, a reformer or inventor. This is equally true of a new cereal, unless by chance you discover a seedling upon which nature possibly has labored for years.

In June, 1893, we were urged by a farmer customer to come and inspect a new winter wheat which he had. As he had no sample left we hesitated undertaking the journey. He urged us stating that it was worth going to Europe for; that if we were not satisfied with the growing wheat he'd pay the expenses. Then we reasoned: That farmer has confidence in his wheat; it must be something ahead of the average; it must be something extraordinary. We went, we inspected, we were captivated. We bought the crop before leaving the farm, paying over \$2,000.00. Now its nothing unusual, this transaction, for us. It occurs frequently. We do not hesitate paying \$20.00 or \$30.00 a bushel for a new wheat, or corn, or potato, if it has merit. Why, we have growing now 30 bushels of oats which cost us over \$900.00—\$1.00 a pound. That illustrates our point—no matter what a new cereal, or potato, or seed costs, we must have it for our customers if it really is good, has merit and will prove a blessing and benefit to our customers. When our house was founded by the late John A. Salzer it was just as much our aim to do good by disseminating good seed and prove a blessing to customers as to make money. Both these objects went hand in hand, and we have honestly striven in our long years of business to firmly adhere to these principles.

"Where and how did you obtain this wheat?" we asked, and here give Mr. J. J. Barron's statement: "Six years ago I revisited my home in Scotland,

and brought back a few pounds of a newly introduced wheat that was then creating a great sensation, owing to its great yield. I already had two other sorts—one a bald and the other a bearded—and conceived the idea of crossing the three in order to transplant into the Scotch variety the hardiness and color of our American sorts. The result is what you see—a stiff, straight-growing, hardy vigorous variety, with a yield doubling any American variety ever tried or heard of. In Scotland I was told that repeated tests gave to this wheat a yield of 60 bushels per acre, and they all agreed that it could be increased to 100 bushels per acre. Of this I am sure."

## Now, Mr. Farmer.

Above is Mr. Barron's version. Now, we will tell you ours: We planted every bushel in the fall of 1893, and again in the fall of 1894, and also 1895 a very large acreage. Although 1894, 1895, 1896 and 1897 were off years in our section on account of the drought, the whole field averaged over 80 bushels per acre. That we thought remarkable—yes, good, very good. We were more than satisfied, and sowed heavily for 1899. Now, we have a 100-acre patch that at this day (June 6th) competent judges place at 5,000, or 50 bushels per acre! We have another 10-acre piece of high wheat soil, that we shall be disappointed in if the thresher gives us less than 600 bushels, or 60 bushels per acre! Then there is a 3-acre patch, sown in rows, starting magnificently, upon which the farm manager says 225 bushels will be threshed! That's 75 bushels per acre! We are skeptical, but the manager is enthusiastic, and he is no evil judge. Then there is a forty that is not going to do so well. We must tell the truth, the whole truth. That faces a slope running south, where all winter long but little snow lay and the sun played havoc. We were afraid of it, but the farm manager was sure Salzer's Red Cross of the North would win. Although killed out largely on account of the ruinous situation, and no snow all winter, it is now heavily stooled, and we expect 900 bushels from the forty, or at the rate of 22½ bushels per acre, but our manager thinks it will go 30 bushels. He says Salzer's Red



"Gee Willikins!" That's the heaviest wheat I ever saw. It piles like red oak cordwood. It beats the world." No wonder Mrs. Mary Kerr writes of 80 bushels per acre. It's heavy as red oak cordwood, sure. It must thresh out 80 bushels per acre right along. Whew! at the present market price of wheat, these 320 acres of wheat will bring a fortune.

Cross of the North goes in to win, and it wins, rain, shine, good or bad weather. It's the greatest yielder on general acreage ever seen or grown here.

## LET'S TALK BUSINESS, MR. FARMER!

There is absolutely no risk in sowing Red Cross of the North Winter Wheat, and big money can be made out of it by wide-awake farmers. Why is it that some farmers will not keep up with the times? Why are they always content with the skimmed milk? Or, in other words, they will not buy a good thing when it is new, but will wait until it is half worn out and then take hold of it. This class of farmers will always complain of poor crops, low prices and hard times. Let us look at the matter right. The prices are low. Double the yield of your crops. What then? Why, hard times disappear as if by magic. Sow good seed. Feed your ground, and then with a fair season (or a bad season, if you sow Red Cross) the crop is assured. On the other hand, sow a poor variety of seed, starve out your land, and the best season God ever sent will not fill your granary; such farming will make you a slave all your active life and prepare you for a miserable old age. Be wise and keep well ahead in the race. Be a leader if you can, but never be entirely in the rear. Think, plan, act. You can commence this year by sowing good varieties of wheat. With good management you can sell the crop at an advance on market price. With good management you can sell the crop at a fancy price, for seed, to your neighbor. By keeping right along in this way you will soon be looked to in your neighborhood for the best seed, and no person can calculate in advance how many extra dollars this means during a farmer's life. Try one or two new kinds of seed each year, and as soon as you see an improvement, discard the old and work up a crop of the new. There are enough good new varieties originated to keep something going at a good price all the time. This is one way to make farming pay, and Salzer's new varieties are always sure to pay you. Just think of the thousands of dollars farmers have made throughout the United States on Salzer's corn sorts, on his oats, wheat, barley, potatoes, etc., etc., etc. When Salzer offers a new variety of wheat, of grain, or potato, you can always bank on same, for it is "more than good," as a pleased farmer expresses it. Why, Red Cross of the North Winter Wheat is so strong, so vigorous a variety, so heavy a yielder, that it must surely pay you.

## LET US REASON TOGETHER.

Suppose you planted 10 acres of Red Cross and 10 acres common winter wheat, like you usually sow. See the results:  
 10 acres Red Cross of the North, yield, say about..... 400 bushels.  
 10 acres common winter wheat (a big one, too)..... 160 bushels.  
 Here is a difference of over 200 bushels, ten times more than the new seed costs. Be in the swim. Get Red Cross. Try it. It waits to astonish and please you with a big yield.

Price: Pkg., 10c; lb., postpaid, 30c; 4lbs., \$1.00; by freight, peck. 60c; bu., \$1.50; 2½ bu., \$3.60; 10 bu., \$13.50;  
 20 bu., \$26.00; 100 bu. \$129.00.

The Twentieth Century Rye (see page 12) free with each order. We charge 15c for 2½ bu. sack.



Red Cross

## Points in Favor of Red Cross Winter Wheat.

Red Cross

**First—Earliness.** This is absolutely one of the earliest winter wheats grown. Our crop was ripe, cut and stacked before other sorts were ripe.

**Second—Never Winter-kills.** Last winter, for the first time in four years, Red Cross suffered some by frosts. But the past winter was the toughest we ever had. Ordinarily it never winter kills.

**Third—It is Bug Proof.** This wheat, more than any other variety, laughs at bugs and scoffs at insects, and stands up, growing vigorous, while other varieties succumb to the ravages of insects. During the past four years we have never seen it succumb to insects.

**Fourth—Withstands Drought.** No sort that we have ever tested so thoroughly and completely withstands dry weather, yes, long, continuous hot droughts, as Red Cross; indeed, it seems to be proof against every element of nature in the shape of weather, withstanding all, and always yielding heavily.

**Fifth—Strong Straw.** Now, then, Red Cross Winter Wheat has wonderfully stiff straw, withstanding severe winds to a marked degree, and coming forth after storms standing straight, erect, a pleasurable sight to behold. When other sorts lodge badly, this stands up like a strong wall.

**Sixth—Yield.** 60 bushels per acre—the yield is all the way from 50 to 60 bushels per acre but we honestly believe that 60, 70, yes, up to 80 bushels or more, can be grown per acre under careful cultivation; at least, we would risk this sort as quickly as any variety we know of to produce the greatest number of bushels of winter wheat of any sort grown.

**Seventh—Color.** The color is beautiful, and the wheat sells readily in the market. We will gladly mail samples before buying, if you desire.

**Eighth—Quality.** No winter wheat exceeds this in excellent quality, and it has that advantage that it will make more and better flour than any known winter wheat at the present day, with possibly the winter Rife varieties excepted. All millers who have seen it pronounce it excellent in the extreme.

**Ninth—Profit.** Now, then, here is a wheat that makes profitable farming absolutely certain in any state where winter wheat will grow, from Maine to California, and south to the Gulf and north through the Canadas. This wheat, if sown, will insure profitable farming. It yields from 5 to 30 bushels more per acre than any of the common varieties, which will ten times pay the cost of the seed.

**Tenth—Quick Returns.** That's what you get by sowing this wheat, for the crop will go like wildfire. Every neighbor ought to buy it for seed.

**Eleventh—A Hybrid.** We do not claim our Red Cross as absolutely pure, that is, all grains alike, because it's a Hybrid, and occasionally a bearded ear appears, or one unlike the Red Cross. This is no objection whatsoever, for it makes the heaviest yield known possible. Indeed, for many years when big yields were desired, we always preferred a slightly mixed wheat—it yields the most.

**Twelfth—The Last Ten Bushels.** This is the last ten bushels per acre that makes farming profitable. If the common sort yields 20 bushels per acre, and this gave you 80 bushels, the last 10 bushels would be the profit; but if this gave you 50 bushels, it is very easy to figure up great profits on 100 acres or more.

**Thirteenth—A Great Future.** This wheat is bound to have a great future, bound to become popular, bound to be largely grown the world over. Why, we expect orders for same from our many customers in Europe, England, Corea, Japan and the South American states, in addition to thousands from every county in America where winter wheat grows.

**Fourteenth—Be in the Swim.** Get our new wheat sorts: the prices are low, and next year sell to your neighbors for seed. That's the way to make money.

**Fifteenth.**—When it is known in your county that you buy the newest wheat, oats, rye, barley, clovers, grasses and potatoes—when farmers know that you have Salzer's Seeds, you will sell lots of them. Only one farmer in ten orders seeds from seedsmen. Now then, "DO YOU BE THAT ONE."

**Sixteenth—In Wisconsin Red Cross proved to be the grandest, heaviest yielding, storm and frost resisting wheat of all.**

## Red Cross Will Pay Your Mortgage.

Have you a mortgage on your farm? Well, sow Red Cross Winter Wheat and sow a plenty, and sell the product to your neighbors for seed. You will always get from \$1.00 to \$1.25 per bushel, and at this rate your mortgage will dwindle, and when due be met by money made from Red Cross Winter Wheat.

## A Cure for Hard Times.

The farmer reading the above description, together with the testimonials and strong points in favor of Red Cross Winter Wheat, must see in it a solution for hard times. No hard times can exist when the farmer gets two or three times as much from an acre as ordinarily. Thus, if your wheat produced you but 15 bushels per acre and Salzer's Red Cross would give you 30 to 45 bushels per acre, ON 100 ACRES THERE WOULD BE A DIFFERENCE OF 3,000 BUSHELS, which would kill hard times in a hurry. Why not try it this fall by seeding heavily to Salzer's Red Cross and other winter wheat sorts? It is a wonderful wheat, and we believe as high as 70, YES, AS MUCH AS 80 BUSHELS PER ACRE CAN BE GROWN FROM THIS WHEAT WITH CAREFUL CULTIVATION. Read Mrs. Mary Kerr's letter.

10 bu. increase on 100 acres = 1,000 bu.; 30 bu. increase, means 3,000 bu.

## Do You Farm for Profit?

If you do, and want to make lots of money, then plant a plenty of Red Cross Winter Wheat, of our Winter Rye and our Grasses. There is lots and lots of money to be made in these. Do try them this fall. Sow now. Order quick. Winter wheat seed—that is, good, A No. 1 Northern grown—is scarce. Of course, you can get plenty of cheap Indiana or Southern seed, but do you want that as a gift if the coming winter is cold and hard? No! Then you need strong, vigorous, frost and element withstanding wheat from the far North!

## Try It This Fall.

## Price of Salzer's Red Cross Winter Wheat.

Now, we wish to give this wheat the widest possible introduction. We should like to see it planted on every farm where winter wheat can grow in America, in every state and county in the North and South. We know that every farmer who will plant same will be delighted with the results. It cannot be otherwise. The yield always has been enormous, and in order to make it an inducement for every farmer to plant same, as also to induce his neighbor to plant a few acres, we have placed the price at \$1.50 a bushel. If it is worth a cent as a new sort, it is worth \$5.00 a bushel, but we make our price low so you will give it a thorough trial. Now, we strongly urge farmers to club together and order 20 bushels or more and get it at \$1.30 a bushel.

## Price of Red Cross Winter Wheat.

Pkg., 10c; lb., postpaid, 30c; 4 lbs., \$1.00; by freight, peck, 60c; bu., \$1.50; 2½ bu., \$3.60; 10 bu., \$13.50; 20 bu., \$26.00; 100 bu., \$129.00.

Red Cross

Red Cross



## RAPE--DWARF VICTORIA.



Shout for joy, clap your hands, break forth in loud hurrahs! Sheep raising right here in Wisconsin is now just as possible and just as profitable as in any state in the Union, yes, as in any place on earth. "What do you say?" I hear a doubting farmer remark; yes, we repeat it again so you may surely get the full importance of this grand truth: Sheep raising can now be as profitably conducted in Wisconsin as in any place on earth. How? Three things have done it and the Salzer Seed Co. did it! 1st, Dwarf Victoria Rape; 2nd, Bromus Inermis (see page 22); 3rd, Salzer's Speltz, the great grain food. These are the three plants that make it absolutely sure and possible to grow sheep as successfully in Wisconsin or any other state as anywhere on earth, and the Salzer Seed Co. are the introducers of all three of these great plants.

Our trip through a large farming district of England was a revelation, and Dwarf Victoria Rape the greatest revelation of all! We had been selling Dwarf Essex Rape for some years, but when we saw a large acreage of this, and the results obtained by feeding cattle and sheep therewith, our surprise knew no bounds, and we at once bought largely; and to give it a large introduction we are not only offering it for sale, but are giving it as a premium. We wish we had room to print the hundreds of earnest, hearty letters our customers send us relating their wonderful success with Rape. Why, it makes our hearts glad to see of what great help we have been to farmers. Some write that Rape made them more food and more money than any one thing on the farm. No more poor mutton! Rape will make the poorest sheep fat and fine for market. Pamphlet on Rape--worth \$500 to you--get it; costs only 2c postage.

### Rape as a Pasture.

Rape is unequalled as a pasture for sheep in the autumn; as a fattening food in the field it is without a rival in point of cheapness or effectiveness. The sheep that pasture upon it do the harvesting in the most effective manner and with but little cost to the owner. When Rape is established as a pasture, the necessity for sending sheep and lambs to market in a lean condition will be removed. Cattle may also be pastured upon Rape, but through treading they destroy and waste it in a considerable degree. Because of this it is better to remove them to an adjoining pasture, when they have satisfied their

wants. The results are usually very satisfactory when they are pastured upon it in the day only and fed in the stable or shed in the morning before going to the Rape pasture. This is an excellent way of making Christmas beef. Rape will keep a long time in early winter in heaps like shocks of hay. When thus put up at the approach of winter, it may be drawn and fed as desired.

### WHAT DOES RAPE DO IN AMERICA?

Professor Shaw, of the Minnesota Agricultural College, reports on Rape: "On 54 acres Rape, after Winter Rye had been removed, 537 sheep and lambs were fattened thereon; 18 steers fed thereon for 59 days, and several acres were uneaten when winter set in. \* \* \* Further, 1 acre of Rape will pasture 10 to 16 lambs, 2 to 2½ months, when Rye has preceded it. When sown alone, it will pasture 36 head for two months. \* \* \* That the lowest average gain on lambs fed on Rape alone, is 7 to 8 pounds per month." There is a great need of Rape, especially in the fall of the year when the corn has been harvested, and just before the setting in of winter. Farmers are obliged to depend solely on their pastures to feed their stock. Now, after the pastures give out, they must begin feeding their hay. Dwarf Victoria Rape does away with all this and gives a luxuriant pasture and a tremendous yield during the months when same is so greatly needed. If sown in May, it grows rapidly, and can be cut or pastured the latter part of July. If sown the first half of July, it will come into fine play as a fodder in September, October, and up to November.

### Rape for Fall Seeding.

We tried Rape in Wisconsin last fall as late as September 10th, and it paid for the seed. You get so much food quickly. Use 3 to 6 pounds per acre.

This plant may be grown successfully in the following ways, viz.: 1. In the early spring to provide pasture for sheep and swine. 2. In June or July on well prepared land to provide pasture for sheep. 3. Along with grain, using 2 lbs. of seed per acre, to provide pasture for sheep after harvest. 4. Along with peas, oats, clover seed, to provide pasture for sheep, and to get a "catch" of clover. 5. Along with corn drilled in broadcast to provide pasture for sheep. 6. In corn, sowing the seed with the last cultivation given to the corn. 7. Along with rye sown in August in sheep pasture. When Rape is sown broadcast, 5 lbs. of seed per acre will suffice. When sown in rows, say, 30 inches apart, and cultivated, from 1 to 2 lbs. will be enough. It is now being grown in the Northern and Middle States from the Atlantic to the Pacific. The day is not far distant when it will be grown extensively as a pasture for swine in all the Northwest. Millions of sheep and lambs will be fattened on it in the United States. Our stock is the true Dwarf Essex, imported by us direct. PRICE OF DWARF VICTORIA RAPE: Pkg., 10c; 1b., by mail, 30c; by freight, 5 lbs., 50c; 15 lbs., \$1.00; 50 lbs., \$3.50; 100 lbs., \$6.50.

### Dwarf Essex Rape.

This is the only variety of Rape sold by seedsmen in this country, and is highly recommended by agriculturists, both in Europe and America, but it is eleven miles behind in yield, in bushy, leafy quality, and in vigor of growth and hardiness to our splendid, yes, wonderful, Dwarf Victoria Rape. The Dwarf Essex we furnish at the following prices: Large pkg., 10c; 1b., 30c, postpaid; by freight or express, 1b., 15c; 10 lbs., 90c; 25 lbs., \$1.05; 100 lbs., \$5.75.



### FOR FALL SEEDING.

Down in the South, in Missouri, Kansas and other states, Rape can be sown in August, September and October, and yet pay for the seeding handsomely. It grows so rapidly and remains green so long, that sowing even so late will pay, as the seed is so very cheap. Use from 3 to 6 pounds per acre for this purpose.

### 25,000 Victoria Rape Planters in 1899.

That's a great record to have and each one talks and endorses every word we say regards Rape. This is the way they talk. Read their emphatic declarations. Don't they do you good? Are you going to stand idle for 1900, or will you follow suit and plant Dwarf Victoria Rape and be happy?

Mr. John Van Loon, La Crosse county--10 lbs. Rape gave me magnificent, luxuriant summer pasture for all my hogs all summer long.

Hon. H. F. Hunter, S. Dakota--I thought your Bromus Inermis was the best thing on earth, but for hogs, sheep, cows and poultry, in the green state, your Victoria Rape is out of sight, and for grain and winter hay Salzer's Speltz (see page 20) beats the band! Say! Salzer, Victoria Rape, Speltz and Bromus Inermis will make the farmer rich in spite of himself.

Ex-Governor Hoffman, of Illinois--For cattle, hogs, sheep and poultry, especially for sheep, there is nothing superior to Victoria Rape and Speltz, too!

Prof. John A. Craig, Wisconsin--For fattening hogs Rape seems to be of great value, because of its succulent nature. Of all the green foods that may be fed to hogs they seem to relish Rape more than any other.

B. K. Lovejoy, Minnesota--Best food for hogs and sheep; I think same is immensely, yes, prodigally prolific. For grain food I swear by Speltz.

American Sheep Breeder endorses Rape as a food for sheep, hogs and cattle with all his might. The Rural New Yorker gives unto Rape its unqualified endorsement.

The Prairie Farmer takes it up with tongue and pen.

The Farm Journal takes no back seat in pushing Rape to the very front.

The Iowa Homestead pushes Rape and Bromus and Speltz, and writes weighty editorials on their merits.

The great Germania, Milwaukee, constantly chimes the merits of Rape and Bromus Inermis.

The John A. Salzer Seed Co. urge all farmers to try it. They are positive that if but once tried they will never get along without it. It costs 25c a ton to grow Victoria Rape, and it is worth, as a green food for sheep, cattle and hogs, as much as any green food on earth. Will you try it for 1900? Will you let it fatten your bank account through fattening your hogs, cattle, sheep and poultry, and at the same time keep them happy and healthy and growing? Try it this fall.

### Culture of Rape.



# SPELTZ.

In a little province in Austria, there are found fat cattle, fat poultry, geese, horses, sheep, pigs, yes, every animal seem fat, happy and healthy. Over in Germany, in one of the biggest farming districts, we found the same thing. So conspicuous did this appear, that we sought the cause. What is it? We queried.

## SPELTZ.

That funny cereal; no, that grand, glorious, magnificent cereal. It is not oat, nor wheat, nor barley, nor rye, nor corn, nor spurry, nor hog peas, nor timothy hay, but a golden combination of all of them. How we wish at this moment we had the eloquence of a Henry Clay, the matchless word painting of Carlyle, the brilliancy of Chauncy Depew, to depict to you, Mr. Farmer, the untold value of Speltz, this great combination food.

## TRUSTS.

What business man does not hate trusts and combinations? How they advance the price of sugar, coffee, clothes and farm machinery; but they can't advance the price of Salzer's seed. We've got the bulge on them, we grow them ourselves; but speaking of combinations, here is one in a cereal, in Speltz. That's a combination that hurts no one. Speltz, thou giant, thou admirable chieftain of the farm. Ah, the untold wealth you stand ready to turn over to every farmer in America, if he will but plant you, if he will but give unto you a chance.

## What Is It?

Last season we sent out 100 ounce packages to 100 farmers, requesting them to try it, and asking them, What is it? All tried it. No one knew what it was. Some called it wheat, others rye, others barley; but all were profoundly impressed with its superlative merits as a fattening, feeding food. But here are a few of their testimonials and letters. How do you like them? There are truths and facts and wisdom for you.

S. A. James, Wayside, Kans., says: "The What is It (Speltz) grew finely. It will prove a blessing."

Jas. W. Green, Gallatin, Mo., says: "I grew 48 heads from one kernel of seed planted. It is immense."

Adam Herwebe, Monroe, Iowa, says: "What is It (Speltz) beats anything I ever saw for stooing, for food, and for yield. It was a great surprise to every one that saw it. They could hardly believe their own eyes that I grew from one kernel of seed 72 big heads."

John Dill, Unity, Ohio, says: "What is It (Speltz) is all right. It's just the food for stock farmers."

J. D. Gabbert, Elmira, Mo., says: "What is It (Speltz) didn't have a fair chance, but what there is of it pleased me very much."

Ed. Miller, Irena, Mo., says: "What is It (Speltz) is the greatest producer I ever saw. Everybody wants seed of it next year."

Henry Kraus, Saugerties, N. Y., says: "What is It (Speltz) did splendidly. I want to plant a plenty next year."

F. C. Dull, Cadillac, Mich., says: "What is It (Speltz) was planted by me with great results. It yielded at the rate of 100 bushel of seed and 4 ton of hay per acre."

Jacob Pfugfelder, Maple Park, Ill., says: "What is It (Speltz) grew enormously. I never saw anything like it. It yielded at the rate of 90 bushel of seed and nearly 8 tons of hay per acre."

Thomas Bennett, Flanagan, Ill., says: "What is It, or Speltz, yields enormously. From one single kernel I had 50 stalks."

Fred Wolf, Chadsworth, Ill., says: "What is It (Speltz) has been the wonderment of the neighborhood as well as the farmers who passed our place, as I planted the seed right along the fence. It is enormously, wonderfully prolific."

Hon. H. F. Hunter, S. D.: "Speltz, Salzer, is Speltz, and Speltz, Salzer, beats the band; in other words, Speltz, to my mind, is the most profitable hay and grain food combined on earth. Your Bromus is immense, your Victoria rape is marvelous as a green food, but Speltz, Salzer, beats them all."

## TEN THOUSAND POINTS.

"Why? you ask. I'll tell you: Speltz is good for pasture; Speltz fattens in the green state; Speltz as a green grass hay food, gives often 100 leafy stalks from one seed, so heavy a stooler; but that is not all, Speltz as a hay—dry—is immense. First, you thresh 50 to 80 bushels of grain, equal to corn, or barley, or oats, or rye, or peas, or wheat, as a food; and then comes 4 to 6 tons of straw hay, equal to timothy. Speltz, Salzer, beats the band. It's the perfection of food for cattle; hogs yell for the food, cows jump a six foot fence to get at the straw hay, horses fight for it, sheep delight and fatten on it, poultry relish the grain,—I tell you, Salzer, Speltz is the greatest dry food on earth! I shall sow 100 acres next year for my stock. If I sow Speltz for two years, I can wear diamonds and silk underwear."

## JOHN A. SALZER SEED CO. SAYS:

Speltz is a cereal to sow. We recommend same heartily. We endorse same without qualifications. When we tell the farmer it's safe to sow Speltz anywhere in the United States, he believes it. We never fool the farmer. We know whereof we talk. We farm in five different states ourselves. To make farming pay, one must be alert and awake. We try every new seed under the sun. Speltz surprised us in Europe. It astonished us. We brought it to America. Here it completely captured us. Now, if you have an acre of land upon which you wish to grow 40 to 80 bushels of rich cereal food and 4 ton rich straw hay, then order without fear, in full confidence,

## 100 POUNDS SALZER'S SPELTZ,

and sow as early as you would spring wheat, in the same manner, and watch it growing into money for you. The next year you will plant 20 to 40 acres. Mark my word, I know that there will be a thousand farmers buying 500 lbs. apiece to sow in five acres, because I recommend same so highly for dry food and hay. I know what I am doing when I urge you to try it heavily, sowing from 1 to 10 acres. It is a grain to sow for profit. Your chickens and geese, your horses and colts, your cows and calves, your sheep and swine, all eagerly will eat it and flourish. It's as easily grown as Big Four Oats. It's as profitable as anything I know of in the grain line. The hull and all can be ground into food, so rich, so nourishing, so appetizing, that your stock will fight for it. Every state in the Union will raise it during 1900. Speltz is one of those things I love to endorse, delight in urging you to plant, because I know it will satisfy you fully and completely. Have you noticed the price of Speltz? Only \$2.50 for 100 lbs., sufficient to fully sow an acre. That's the way I do. I place the price so low that you can afford to try it abundantly. I know trying it will make you a steady planter of Speltz, and like happy Harry Hunter says, "wear diamonds and silk underwear," because Speltz will bring your stock into fine, fat, healthy condition.

## IT'S THE RICHEST FOOD THAT'S OUT!

How Nature takes care of man! Just look at it! Several years ago fattening hogs in Dakotas, Montana and the North was thought impossible. Then comes Salzer's Beardless Barley, Hog Pea and Speltz; these are three things which make it possible to fatten hogs anywhere on earth, and do it as cheaply if not cheaper and better than corn! Speltz is a richer food than corn. For fattening cattle and swine, it is unapproachable. It cannot be beat. It fattens. It does this easily and well, and makes the best kind of pork and beef, and so cheaply! Grow it, you can anywhere; where wheat or oats grows, Speltz will. Try it this fall, Mr. Farmer, and be happy. Everything eats it and grows strong and healthy and fat. Try it also for 1901. It will surprise and please. Try Speltz and Rape (page 19) and Bromus (page 22), and you have the three greatest foods on earth!

## CULTURE OF SPELTZ FOR FALL SOWING.

The culture of Speltz is simplicity itself. It's just as easy as sowing oats or corn. Prepare your land as you would for wheat or oats, and sow at the rate of 75 to 100 lbs. per acre. In the green state it makes an excellent pasture. Out when the grain is past the middle stages of milk, when it will make splendid grain and lots of straw hay of excellent quality. Thresh like wheat only not so closely. The hull and kernel can then be fed or first ground.

In Germany, Russia, France, Michigan and Wisconsin, in fact, in all other states, Speltz will do equally as well sown in the fall of the year as sown in the spring; that is the universal verdict. If sown this fall, treat just the same as you would winter wheat, sowing at the rate of 75 to 100 lbs. per acre. You will find it the most wonderful productive cereal that you have ever grown. It is rich in all qualities needed so much and sought by the farmer. We know it will please you. Sow same any time before October 25th, so as to give it a chance to come up and sink its roots before snow.

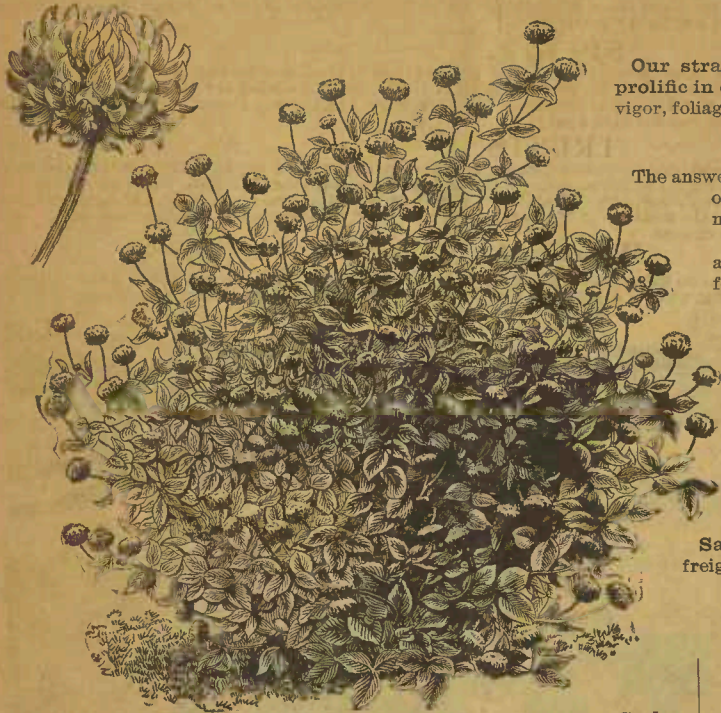
Price of Speltz this fall, 1b., 25c; 3 lbs. 60c, by mail postpaid; by freight, 50 lbs., \$1.40; 100 lbs., \$2.50.



Sow Speltz in Fall for Big Speltz Crops.



# Salzer's Superior Grass and Clover Seeds.



Sample plant produced by one kernel superior Red Clover Strain Seed.

## Salzer's Alfalfa or Lucerne Clover.

This clover is fully described in our spring catalogue. If you haven't a copy, kindly send 5 cents postage for same. This is a clover that will last forever, yielding all the way from 4 to 13 tons per acre. It is something wonderful.

Price of Northern grown seed: pkg., 5c; lb., 30c, postpaid; by freight, lb., 15c; 15 lbs., \$1.75; 60 lbs., \$6.50.

## White Dutch Clover.

Well known. This is a magnificent clover for all purposes. Price No. 1, pkg., 10c; lb., 30c, postpaid; by freight, lb., 20c; pk., \$2.90; bu., \$10.00. No. 2, pkg., 5c; lb., 20c, postpaid; by freight, lb., 15c; 10 lbs., \$1.25.

## Bokhara or Bee Clover.

A splendid plant for making honey for bees. Price, pkg., 5c; lb., 25c; pk., \$3.50.

## Red or June Clover Seed.

Our strain of seeds is known all over America as the most wondrously prolific in culture. It certainly beats St. Louis, Chicago and Eastern Clover in yield, vigor, foliage and rich food matter from 80 to 50 per cent.

## Why is Salzer's Clover so Superior?

The answer ex-Gov. F. A. Hoffman, of Illinois, gives in a few words. He says: "Out of repeated tests made with your Red or June Clover, never less than 98 kernels out of 100 grew. That is why I sow only Salzer's Grass and Clover Seeds."

Now that is the experience of thousands and thousands of our customers all over America; and they write us that they would rather pay a little more for our superior Northern grown seeds, and know that every kernel will grow, than to get inferior seed from seedsmen who are not growers, and who, as a rule, buy from commission merchants, who buy up anything and everything that is offered.

Salzer's Superior, pkg., 5c; lb., postpaid, 30c; pk., by freight, \$1.40; bu., \$5.40; 2½ bu., \$13.40; 100 lbs., \$8.95. No. 2—bu., \$5.00; 100 lbs., \$8.10.

## Mammoth Red Clover.

To the farmer who raises hogs, this is absolutely the most profitable Clover to sow. It grows luxuriantly, often 6 feet tall, and is eagerly eaten by hogs, and not only eaten, but is a wonderful fattener.

Salzer's Superior Mammoth Red Clover.—Pkg., 5c; lb., by mail, 35c; by freight, lb., 15c; pk., \$1.40; bu., \$5.40; 2½ bu., \$13.40; 100 lbs., \$9.95.

Clover and Timothy prices are subject to market fluctuations. Sacks, 15c.

## Salzer's Wisconsin Grown Alsike.

This is the grandest of all hardy clovers. Does not winter-kill. Is enormously productive, very rich quality. Gives great satisfaction. Full description is found in our spring catalogue. If you haven't a copy, kindly send 5 cents postage for same. We have two grades of the Alsike Clover, the A and B. The B grade is slightly mixed with timothy, as this grass does splendidly when mixed with Alsike, and the two are often grown together.

Price, A Alsike, by mail, pkg., 5c; lb., 30c; by freight, lb., 15c; 10 lbs., \$1.60; bu. (60 lbs.), \$7.50.

B Alsike, lb., 10c; 10 lbs., \$1.00; bu. (60 lbs.), \$5.90.

# SALZER'S GIANT INCARNAT, OR GERMAN MAMMOTH CLOVER.



The glorious future of our Giant Incarnat Clover, this wonderful new Clover, can now be predicted with absolute safety. The year 1899-1900 added to its friends over 20,000 pleased farmers, who report the most glorious results obtained through the sowing of this the grandest of all quick-growing Clovers! On the farms of Germany and France, we saw it growing to the exclusion of almost everything else, except Giant Spurry and Sand Vetch, for hay! It is tremendously prolific. It is, indeed, one of the grandest Clovers known. It seems to stand alone as the great first-year-cropper. Sown in April, it sprouts without delay, grows bushy and rank, yet of fine fiber, and is ready to cut and furnish an enormous crop of hay by July 10th. In the latitude of La Crosse it flourishes like a weed, thrives like one—yes, grows where other Clovers do but fairly well. It will make a wondrous growth the first season, and, after this is cut, furnishes pasture. If sown in conjunction with grasses, it rivals in its efforts to exceed them in growth and yield. This can be tested in our mixture for hogs, which for luxuriance of growth has few equals. It is an excellent variety for withstanding long and severe drouths. As a fertilizer, it is of great merit on account of its strong roots and superabundance of foliage. On one of our farms the hog pasture mixture was cut twice, and furnished pasture in fall on which hogs fattened and gloriied. We were the first seedsmen to bring this wonderful Clover to the notice of our American farmers, and we bespeak for it a general trial. Grass and Clover, Clover and Grass—the more of it and the better it is the more profitable will be your farming.

The following are a few of thousands of hearty testimonials of our customers on our Giant Incarnat Clover. All are loud in its praises, and each one will sow an increased acreage:

G. M. Schroeder, Ossian, Iowa:  
"I sowed Giant Incarnat Clover April 29th; July 24th I got 4 tons of hay per acre. It is grand."

C. L. Baxendale, Hennepin, Ill.:  
"I want to say in regard to the Giant Incarnat Clover that it beats anything I ever saw. It is splendid for forage and for pasture. Hogs and cattle eat it eagerly."

John Mauston, Hamilton, Ill.:  
"Your Giant Incarnat Clover is simply immense. We have a magnificent crop."

D. A. Harpee, Mount Pleasant, Ia.:  
"Giant Incarnat Clover gave me pasture all summer, although it was dry. Sown April 25th and is now 2 feet tall."

M. Kunbergen, Charleston, Iowa:  
"Your Giant Incarnat Clover for hog pasture was sown April 15th, came up quickly and was in bloom the last of June. I turned the hogs in then and had magnificent pasture for same."

Louis Yatie, Florence, Wis.:  
"Your Giant Incarnat Clover was indeed good, growing over 3 feet tall."

A. Thompson, Neva, Wis.:  
"Your Giant Incarnat Clover grew 2½ feet high, and I have 3 tons of splendid hay to the acre."

J. B. O'Neil, Wellsville, Kan.:  
"The second crop of Giant Incarnat Clover is making good fall pasture."

## Culture of Giant Incarnat Clover.

Giant Incarnat Clover can be sown in spring or fall. Sow at the rate of 10 to 20 lbs. per acre. For the extreme North, spring seeding is advisable. For Michigan, Indiana, Ohio, Texas, Missouri, Illinois, Pennsylvania, etc., etc., fall seeding is found the best—any time before Oct. 15th.

Price of Salzer's Giant Incarnat or German Mammoth Clover: Pkg., 5c; lb., 25c, postpaid; by freight, lb., 15c; 10 lbs., \$1.20; bu., \$6.00; 100 lbs., \$10.00.

## COMMON CRIMSON CLOVER.

This is the Delaware and Maryland Crimson Clover. In our estimation it cannot be compared with our Giant Incarnat or German Mammoth Clover above described. In many respects it is similar to our German Mammoth or Giant Incarnat Clover, with the exceptions that it is not so vigorous, not so luxuriant in growth, not such a prodigal, rampant grower as the German Mammoth, but it is the Clover that is being introduced largely into Maryland, Delaware, Virginia, as also Indiana, Ohio and other Southern States. Price, pkg., 5c; lb., 20c, postpaid; by freight, 10 lbs., \$1.00; bu., \$5.75.



## GRASS SEEDS.

### Salzer's Dakota-Grown Timothy.

So well known that it needs no description. Our seed is Dakota grown, and of unusual vigor. Our patrons will be surprised at its strong growth and heavy cropping properties. It is certainly worth 50c more than common seed, or, as John Walworth, of Ohio, says: "I would rather pay \$5.00 a bushel for your matchless, vigorous Timothy, and \$10.00 a bushel for your Red Clover, than \$1.50 a bushel for Chicago or St. Louis Timothy and \$4.00 for their Clover, because your seed is so fine and of such unusual productiveness, and I get double as much from it."

Superior Timothy.—Pkg., 5c; pk., 50c; bu., \$1.45; 2½ bu., \$3.35.

### Orchard Grass.

The most valuable of all grasses for either pasture or hay lands. Whether grown alone or in mixtures, it is immeasurably ahead of Timothy, as also of other grasses. We consider it the very best of all grass sorts to sow. It can be cut three weeks earlier than Timothy if sown alone, but we urge it being sown in a mixture with other grasses, as then it comes into grand play as the leader of them all. It grows wonderfully luxuriant—furnishing, when sown alone, from 2 to 3 tons of hay per acre, and when sown under our Orchard Grass mixture for rich soils, at the rate of 4 tons of hay per acre. Lb., 15c; pk., 60c; bu., \$2.00; 100 lbs., 12.00.

We reserve the right to fill at market prices.

### Kentucky Blue Grass.

Known the world over as the rich verdure decked the celebrated blue grass region of Kentucky. It is one of the very best grasses for dry meadow growth. The hay crop is of such excellent quality that all cattle relish it and fatten. Excellent also for pastures. Lb., 25c; pk., 50c; bu., \$1.40; 100 lbs., \$9.90.

Blue Grass Fancy.—The very highest grade of blue grass. Pk., 50c; bu., \$1.50.

### Red Top, Superior.

This is a valuable pasture grass, also excellent for hay, succeeding well on all soils; bears especially on moist lands. It grows rapidly and produces fairly. Sow 10 lbs. per acre. Our seed is especially fine. Bu., 14 lbs., \$2.40; 100 lbs., \$12.00.

Prime to Fancy.—Lb., 25c; 100 lbs., \$10.00. Chaff Seed, \$4.00 to \$6.00 per 100 lbs.

### Italian Rye Grass.

A grand grass; arrives early at maturity, has a great abundance of delicious foliage of a lively green color, and grows taller than English Rye Grass. It is a wonderfully rapid grower, and returns heavy hay crops. Thrives easily. Sow 20 lbs. per acre. Pkg., 5c; lb., 15c; pk., 50c; bu., \$1.25; 100 lbs., \$7.50.

1. Red Fescue—Splendid for sowing on dry, sandy soil; hardy; excellent for this purpose. Lb., 22c; 100 lbs., \$18.00.

2. Sweet Vernal—Fine for all mixtures; imparts a sweet fragrance that is liked by all cattle. Rapid growth. Lb., 15c; 100 lbs., \$13.00.

3. Wood Meadow—Well adapted for either pasture or pleasure grounds, having succulent and nutritious herbage; of early growth, and thriving well under trees. Pkg., 5c; lb., 23c; bu., \$2.95; 100 lbs., \$20.00.

4. Creeping Bent—Resembles Red Top. Does best on wet, marshy soils. Relished. Rapid growth. Lb., 20c; bu., \$2.00; 100 lbs., \$15.00.

5. Tall Fescue—Splendid on moist lands. Rapid and luxuriant growth. Greatly relished by all cattle. Lb., 20c; bu., \$2.45; 100 lbs., \$16.00.

6. Fescue Grass—A native of Australia. Does well on any high, dry soil, yielding two heavy crops a year. Much liked by cattle, which will walk over everything to get at it. Lb., 28c; 100 lbs., \$24.00.

### Tall Meadow Oat—(French Rye).

A magnificent grass of rapid, luxuriant growth, growing on rich soil by June 15th to the height of 4 feet. Better than timothy. Cut when in blossom. Can be cut three times, and does well with Orchard Grass and Red Clover. Can be fed as a pasture grass, all cattle relishing same. Pkg., 5c; lb., 15c; bu., \$1.90; 100 lbs., \$13.50.

### English Rye—(Perennial Rye.)

Known as the best of all rye grasses, owing to its splendid qualities and large acreage in England of this superb grass. Flourishes on most soils, though it prefers moist lands. It arrives to perfection rapidly, and is eagerly eaten by cattle. It is, next to Orchard Grass, considered the best grass to grow. Pkg., 5c; pk., 40c; bu., \$1.25; 100 lbs., \$6.50; lb., postpaid, 13c.

Meadow Foxtail.—One of the most desirable of all grasses for permanent pasture, being early and rapid in growth. It thrives best on rich soils. Hardy and prolific, returning heavy crops. Pkg., 5c; lb., 25c; 100 lbs., \$22.00.

Sheep's Fescue.—Excellent for sheep pasture, is short and dense in growth, making it valuable for grass plots. Lb., 15c; 100 lbs., \$10.00.

### Meadow Fescue.

One of the grandest grasses in cultivation, especially adapted for Iowa and northwestern states. A grass of great value, growing to the height of 4 feet, and producing a great amount of hay per acre. Has no superior as a pasture grass sown with other grasses. Very nutritious and excellent in all respects. Lb., 12c; 100 lbs., \$7.00; bu., \$1.00.



SHEEP'S FESCUE.

7. Rough-Stalked Meadow—Valuable for pastures and meadows, particularly on damp soil and sheltered situations, producing a constant supply of nutritious herbage greatly liked by cattle. Pkg., 5c; lb., 23c; bu., \$3.00; 100 lbs., \$21.00.

8. Dogtail—Very valuable for dry lands and sheep pastures. Lb., 35c; bu., \$3.50; 100 lbs., \$24.00.

9. Yellow Oat—Good for dry pastures and meadows. Pkg., 5c; lb., 45c; 100 lbs., \$40.00.

## BROMUS INERMIS.

### The Uncrowned King of the Deserts and Dry, Sandy Soils.

The most wonderful of Grasses for dry soils. It is a Grass for the desert, a Grass for drought-stricken countries, the Grass for Nebraska and the Dakotas, for Iowa, Kansas, Texas, Colorado, Montana; yes, for each and every state of the United States; in fact, any and everywhere where you are apt to have long sieges of dry weather; but one must not think that it does not do well on soil where there is plenty of moisture, for on such soils its magnificent, luxuriant growth comes into full play.

The Prairie Farmer endorses it with all its might.

The Farm Journal pronounces it a great Grass.

The Germania says it is the best Grass on earth.

years of careful test with Bromus Inermis: The greatest grass, the best grass, the most nutritious grass, the biggest yielding grass, the finest flavored grass, the richest, most luxuriant grass; the grass for every last farmer in South Dakota to sow, plant and grow, is Salzer's Bromus Inermis. I say Salzer's Bromus Inermis, because that is the genuine Bromus Inermis, as we know of some introduced by other seedsmen that is not the genuine article, but badly mixed; but Salzer's Bromus Inermis is the true stuff. We congratulate the John A. Salzer Seed Co. for being the first to introduce this grand grass to the notice of the American farmer, and we are glad to note that the wide-awake tiller of the soil appreciates what the Salzer Seed Co. is doing in the line of introducing new grasses, forage plants, cereals, etc."

Hon. F. A. Hoffman, ex-Governor of Illinois, heartily endorses this great Grass. In a personal interview with him he said, among others: "It is unquestionably the rarest grass, the greatest new grass, the most nutritious and prolific grass for the American farmer introduced of late years. Its great utility is that it will do well where no other grasses grow, that is, in the dry, arid regions." He says: "The seed obtained from you last fall grew splendidly; it is immense. I shall plant a large acreage this season."

Hon. Chas. Lindsey, ex-State Senator of Wisconsin, says: "It is a magnificent grass. I shall plant plenty next season."

The John A. Salzer Seed Co. say: "Go to the ends of the earth, as we did, search where you will, visit every meadow, every pasture, every grass plot on earth, and nowhere will you find a better, more nutritious grass for hay and pasture, fit for so many different kinds of soils, and doing so well on soils where nothing else will grow, nowhere will you find a better grass than Bromus Inermis."

S. M. Tracy, Director Mississippi Experimental Station, says: "Bromus Inermis endures the summer heat and drought much better than the Fescue Grass, and, being a perennial, is much more permanent. Like nearly all grasses, it makes best growth on rich soils, but even on thin and barren fields it is one of the best. Seed is produced sparingly and is hard to obtain in this country."

Sow any time from September 1st to November 30th, at the rate of 21 lbs. per acre. Full culture directions with each order.

### PRICE OF BROMUS INERMIS.

Salzer's Splendid Dakota-Grown Seed.—Lb., 20c; postpaid, 28c; 14 lbs., by freight, \$2.25; 100 lbs., \$15.00; 250 lbs., \$35.00.

No. 2 as is sold usually by seedsmen (imported).—Pkg., 10c; lb., 20c; bu., \$1.75; 100 lbs., \$11.90 net; 250 lbs., \$29.50.





## Salzer's Extra Grass and Clover Mixtures.

It is often difficult for our patrons to select proper grasses and to mix same thoroughly for their use; and it thus comes that we are annually requested by thousands of our friends to select and mix for them sorts adapted to their soil and climate. This, from our large experience in the culture, nature and requirements of grasses for pastures and meadows, we can often do more satisfactorily than they. When customers wish a luxuriant growth for either meadow or pasture, it will pay them every time to buy our Grass Mixtures. Our seeds are Northern grown, and our farmer friends will be surprised to see the unusual vigor that this lends to them. Northern grown seeds, when a strong growth is wanted for hay or pasture, usually return 50 per cent more crop than Eastern stock. Our Grass Mixtures for pastures and meadows are composed of appropriate grasses in such quantities as are required to produce an even, healthy, vigorous, strong growth.

SOWN TO SALZER'S EXTRA GRASS MIXTURE FOR PASTURE



**SALZER'S EXTRA GRASS & CLOVER MIXTURE**  
FOR ALL SOILS AND CLIMES



VIEW OF OUR CELEBRATED LA CROSSE MEADOW JULY 3<sup>d</sup> 99 YIELDING 6 $\frac{2}{3}$  TON MAGNIFICENT HAY PER ACRE

### TO GET SUCH A LUXURIANT MEADOW AS ABOVE SHOWN, IN 1901, SOW NOW.

To get a magnificent stand of grass for 1901, you must sow this fall of our Grass Mixtures. If you use our Extra Mixtures, which are by all odds the best, sow at the rate of 18 to 21 lbs. per acre on carefully prepared soil, as early this fall as possible, either with winter wheat or rye, or alone. The best time to seed is now, depending somewhat on location, but here in Wisconsin, we rarely sow after October 1st, as the sooner the grass seed is put into the ground in the fall the better will your stand be when winter comes, and be in better position to resist all elements of nature.

We urge you to try our Mixtures because we know they will give you results and elegant pastures and meadows. Another word: As we are the only seedsmen in America making the growing of farm seeds, particularly so of Grass and Clover Seeds, a great specialty of our business, it will certainly be to your interest to purchase your seeds of us, and not of seedsmen, who, nine out of ten, are forced (because they do not grow themselves) to buy indifferent seeds in the markets. Our seed, being Northern-grown, is full of life, vigor and productive qualities.

#### EXTRA GRASS AND CLOVER MIXTURES FOR MEADOWS.

##### 14. FOR RICH DRY SOILS.

Tall Meadow Oat, Timothy,  
Kentucky Blue, Italian Rye,  
Orchard Grass, Alsike Clover,  
Meadow Fox Tail, Red Clover,  
English Blue, English Rye.  
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00;  
200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

##### 15. FOR RICH MOIST SOILS.

Meadow Foxtail, Creeping Bent,  
Meadow Fescue, Alsike,  
Rough-Stalked Meadow, Hard Fescue,  
Orchard Grass, Red Top,  
English Blue, Crested Dogstail.  
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00;  
200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

##### 16. FOR MEADOW WET SOILS.

Creeping Bent, Fowl Meadow,  
Tall Fescue, Timothy,  
Red Top, Alsike Clover,  
Rough-Stalked Meadow, Floating Meadow,  
White Clover.  
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00;  
200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

#### OUR EXTRA MIXTURES FOR PASTURE CONTAIN:

##### 17. FOR RICH DRY SOILS.

Meadow Foxtail, Blue Grass,  
Orchard Grass, English Rye,  
Sweet Vernal, Italian Rye,  
Meadow Fescue, White Clover,  
Dogstail, Red Clover,  
Timothy, Alsike.  
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00;  
200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

##### 18. FOR RICH MOIST SOILS.

Meadow Foxtail, Rough-Stalked Meadow,  
Hard Fescue, Red Top,  
Orchard Grass, Dogstail,  
English Rye, Tall Fescue,  
Italian Rye, Red Clover,  
Wood Meadow, Alsike.  
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00;  
200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

##### 19. FOR WET SOILS.

Creeping Bent, Tall Fescue,  
Red Top, Rough-Stalked  
Fowl Meadow, Meadow,  
Floating Meadow, Timothy,  
Alsike Clover.  
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00;  
200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

LA CROSSE SEEDER.



**CHEAP GRASS SEED.**—Such as several of our competitors sell claiming to be growers—Such seed we can furnish you (if you want it, we would not sow it)—at 16 lbs., \$1.44; 50 lbs., \$4.25; 100 lbs., \$8.00.

LA CROSSE SEEDER.  
Given free with each \$15.00 order from this page.



**BUY NORTHERN GROWN SEEDS**

**SALZER'S RENOVATOR, — OR — QUICK RESULTS GRASS MIXTURE.**

Several seasons ago we sent out a Grass Mixture to several thousand patrons living in every state and territory of the Union, requesting them to carefully sow and test same and report. This mixture was gotten out for the purpose of a Renovator Grass Mixture,—one giving quick results, and of high germinating character. Farmers tested same on their worn-out meadows with magnificent results; others seeded same alone and received the finest stand of grass they had ever seen, while, without exception, everybody reports in glowing terms as to the vigor, the quality and the permanency of this great mixture.

Now, Grass is far more important than Corn; Grass is king, not Wheat or Corn, because Grass and Clover outrank all cereals in value. The improvement of your worn-out pasture and meadow, or laying out of new pastures, is worthy of your very best thought. The country is full of imitators, and there are a lot of seedsmen who do not grow an ounce of Grass or Clover seed who are imitating our methods, our illustrations, our advertisements, and also our Grass Mixtures, but there is one thing they can never imitate, and that is the quality of our Grasses and Clovers. There is no other firm in the world that takes greater care as to purity and germination than we do, and in our special mixture, which we offer under the name of

**SALZER'S RENOVATOR, or QUICK RESULTS GRASS MIXTURE,**

We have something that, for results and permanency, we believe seeks an equal. It is composed, among others, of these superb Grasses—Tall Meadow Oat, Kentucky Blue, Orchard Grass, Meadow Fescue, Tall English Blue Grass, Italian Rye, English Rye, Timothy, Bromus Inermis, Red Top, Dogstail, Alsike, White Red and other Clovers and Grasses. It is a mixture that has proven itself immensely popular wherever sown, and we bespeak for it a great future, and believe that whoever tests this, either for renovating his pasture or sowing alone, for **MEADOW OR PASTURE**, will get magnificent results. With each 8-lb. or larger order there is sent full directions as to how to sow the Renovator or Quick Results Grass Mixture to get grand results.

**THIS RENOVATOR, OR QUICK RESULTS MIXTURE,**

Is made up of such variety of Grasses and Clovers as act quickly, give happy results in quick or short order and then lend a permanency that is astonishing and surprising. This mixture we mowed in 1897 three times, and thereafter pastured it. That is all man can ask of Grasses, and our Renovator Grass Mixture will do for you what it has done for us and others. We predict for it immense popularity among the farmers of America, as it is fit to be sown—please remember this—fit to be sown in each county and state of the Union, and all the territories and Canada besides.

For renovating pastures, sow at the rate of 8 lbs. per acre.  
For the laying down of a new pasture or meadow, sow 16 lbs. per acre.

**Price of Salzer's Renovator or Quick Results Mixture.**

Now, we are going to place the price of this so low in order to have everybody give it a trial, and we trust thousands upon thousands will order 100 lbs. or more, as it certainly will pay every farmer to do so. Just think of sowing over 6 acres with 100 lbs., at a cost of only \$9.00, or less than \$1.50 per acre! And such hay as you will get!

There are none of your cheap Grasses in this, as you find in the "Cheap Mixtures" which we get up in competition to some of the cheap seedsmen whom we are obliged to meet, but the Grasses contained in this mixture are splendid for hay, meadow or pasturage.

**PRICE—Pkg., 10c; lb., 30c, postpaid; by freight, 8 lbs..**  
\$1.00; bu., \$1.50; 50 lbs., \$4.50;  
100 lbs., \$8.90.

**JOHN A. SALZER, LA CROSSE, WISC.**

**RENOVATOR.**

**QUICK RESULTS**

**QUICK RESULTS**

**RENOVATOR.**

PRICE.	PRICE.
1 bu. \$1.50	1 bu. \$1.50
50 lbs. 4.50	50 lbs. 4.50
100 lbs. 8.90	100 lbs. 8.90

## NO. 28. OUR GREAT HOG PASTURE MIXTURE.

This mixture for pastures is renowned. Salzer's Hog Pasture Mixture has stood the test for years, and the increased sales annually attest its popularity. The mixture we offer here comes into play the first year, as that splendid clover, Giant or Incarnat, enters largely into its composition. We are sure that it will please everybody. It is sold very cheap. This mixture insures splendid food the first season—yes, luxuriant pasturage. Not recommended for fall sowing in northern states. Price, only \$1.50 per bu.

6 lbs. Salzer's Giant or Incarnat Clover,	}	14 lbs., \$1.50. (Sufficient for 1 acre.)
2 lbs. Salzer's Mammoth Clover,		
2 lbs. Salzer's English Rye Grass,		
2 lbs. Salzer's Italian Rye Grass,		50 lbs., \$5.00
1 lb. Salzer's Creeping Bent Grass,		100 lbs., 8.50
1 lb. Timothy,		



## LAWN GRASS SEED.

It is the easiest thing in the world to grow a beautiful lawn. How often in our own city, as also when away from home in other towns, do we find people spending from \$10.00 to \$25.00 sodding a lot, when 50c to \$1.00 worth of Lawn Grass seed would do the work—would do it better and would give a thicker swath and a greater growth than any sod you can find and put on anywhere. There is nothing that gives quicker growth and a thicker sod than our Superior Lawn Grass Mixture. It not only does well in the North, but it does well anywhere and everywhere.

Salzer's Superior Mixture contains a small sprinkling of White Clover. Qt., 20c; 4 qts., 75c; pk., \$1.20; 10 qts., \$1.75, all postpaid; by express, qt., 15c; 10 qts., \$1.20; pk., 85c; bu., \$3.00; 50 lbs., \$7.50; 100 lbs., \$14.00.

Salzer's Superior Mixture without White Clover.—Qt., 15c; pk., 75c; bu., \$2.75; 50 lbs., \$7.00; 100 lbs., \$13.00.

### Cahoon Hand Seeder.



Sows all kinds of Grain and Grass Seed, and, at a common walking gait, sows from 4 to 8 acres per hour, throwing Wheat, Rye and Barley 30 feet; Hemp, 28 feet; Oats, 23 feet, and Timothy 18 feet. It's the most popular seeder made. Does its work well, carefully, and is a saver of seed. Price, only \$2.75.

### Thompson's Wheelbarrow Seeder.

You simply push and it will do the rest. It runs itself. It is a remarkable machine.

It takes a wide sweep; 40 acres can be sown in one day.



It is especially adapted for sowing all kinds of Clover, Millet, Timothy, Flax and Grass Seeds.

Full directions with each machine.  
No. 1. Complete Clover and Grass Seeder, with 14-foot hopper, \$3.50 each; 2 Machines for \$15.50.

### Cyclone Seeder.

Similar to the Cahoon, though a cheaper make. Each, \$1.75.



**La Crosse Hand Seeder.**

Its great advantage is that it sows the ground three times in going over once, leaving no possible chance of skipping. From 20 to 30 acres can be sown in a day if the seed is handy. Full directions accompany each machine. Also given as a premium with order of \$15.00 for Grass and Clover Mixtures, taken from pages 23 and 24. Price, \$1.25; 3 for \$3.50.



# SALZER'S NORTHERN-GROWN SEED POTATOES.

"You grow and ship more potatoes than all other seedsmen combined." That's the way seedsmen talk about our potato farms. It's a fact, too. Take the item of Salzer's Earliest Potato. Why, the happy farmers of Texas, Florida and Alabama alone used 38,000 bushels last fall and spring! They will use double this amount this fall. Special prices given in carload lots. Communities should club together and order Potatoes by carloads, shipped direct from our farms.



## SALZER'S EARLIEST POTATO.

This prince of earliest Potatoes heads the list. It has earned this proud distinction on account of its being the earliest in the world—that is, the earliest introduced for general culture. Earliest? Yes, for it has ripened tubers fit to eat in but 30 days—4 weeks. Who would have thought that possible ten years ago? Indeed, this is the earliest Potato in the world, at least proven from 6 to 12 days earlier alongside of over 60 seedsmen's earliest sorts. We do not think that for earliness, enormous productiveness and fine appearance, for strong, vigorous growth, excellent flavor and early ripening quality, any praise, no matter how strong, is too high for its merits. Salzer's Earliest is none of your weakly, dwarfish things; it is full of life, vigor and healthfulness, and as soon as planted sprouts quickly, apparently determined to get there weeks ahead of its relatives, and so it does. And, sir, it does it every time. It is the great Earliest Potato, and, although it is being crowded by our peerless Six-Weeks, it still leads as the champion early Potato of the world! No Potato yet introduced that gets there quicker, is of finer form, sells more quickly than Salzer's Earliest.

### Origin.

It's a seedling of the great Triumph Potato, but proves itself 15 days earlier, twice as prolific, bearing quickly larger Potatoes, and of very, very much better quality.

## THIS IS THE GREAT POTATO FOR TEXAS AND THE SOUTH.

It is the quickest growing Potato in America, and is especially adapted (so, also, our Six-Weeks) for Texas and the sunny South. It will grow quicker and produce finer and more Potatoes than any sort or kind known in Texas. It is 100 per cent better in yield than the old Triumph, which it resembles in form, being rose-colored, roundish tubers, fine as a picture, and sells quickly everywhere. Ye men of Texas and the happy South, North, East and West, this is the Potato to plant and plant a lot of for very early!

Fall Price of Salzer's Earliest Potato: 1 lb., postpaid, 35c; 3 lbs., \$1.00; by freight, pk., 60c; bu., \$1.50; bbl., \$2.90.  
 These low prices on Potatoes are good only until November 20th, 1900.

## THE WONDERFUL EARLY SIX-WEEKS MARKET POTATO.

The Early Six-Weeks Market Potato has had a magnificent run as the earliest potato in America (with the one exception of Salzer's Earliest). The last named sort (Salzer's Earliest) is yet without a peer as the earliest Potato, but Early Six-Weeks Market is of such excellent quality, of such extreme earliness, that we gladly devote much space in our catalogue in describing same, and urge upon everybody to thoroughly test, yes, to plant largely of same.

Market gardeners and all others who grow Potatoes! What could you afford to give for Potatoes that would produce fine, large, beautiful tubers six weeks from planting, which is two or more weeks ahead of any other kind, if you knew they would positively produce such results? Well, we will say that **EARLY SIX-WEEKS MARKET** will do all this. It is worth its weight in gold for a start of seed to many market gardeners, as with it they can get the fancy prices before other kinds come into market. This new Potato originated in Ohio in 1885, and we purchased of the originator the entire stock and right to introduce it. The originator says: "They have created such excitement in my neighborhood that I could sell the whole crop to my neighbors at a fancy price." Grows medium to large size, oblong to round shape, light, flesh-colored skin; white flesh; very smooth shape; eyes even with the surface; tubers grow close together in the hill. The Potatoes begin to form when the vines are only 4 or 5 inches high. The tops and tubers grow rapidly, and at 6 weeks from planting are a fine marketable size, and reach maturity in 72 days. As a table Potato they are not excelled; even for late spring they keep sound and solid. They grow so rapidly and mature so early that the Potato bugs have no chance at all. It yielded in 1893, 501; in 1894, 530; in 1895, 561; in 1896, 540; in 1897, 490; in 1898, 503; in 1899, 504 bushels early large Potatoes per acre.

### LOOK AT THESE.

George Kenyon, Texas: "Forty-two days after planting I sold the first Six-Weeks."

R. Taylor, Ashland Co., Wis.: "One pound Early Six-Weeks Market Potato yielded 147 pounds of fine, sound, smooth tubers; produced marketable potatoes in 6 weeks as you claimed."

J. G. Koss, Tenn.: "I had a load of your Six-Weeks Potatoes in Nashville in just 42 days after planting."

J. M. Scharf, Brown Co., S. D.: "Fit for table in 30 days. Nothing ever introduced like it."

F. G. Hose, Miss.: "It is the best Potato I ever saw; sold some 40 days after planting."

Joe Carson, Iowa: "I would not believe it, but now I do, for I ate Six-Weeks in 40 days after planting."

### It is the Great Mortgage-Lifting Potato.

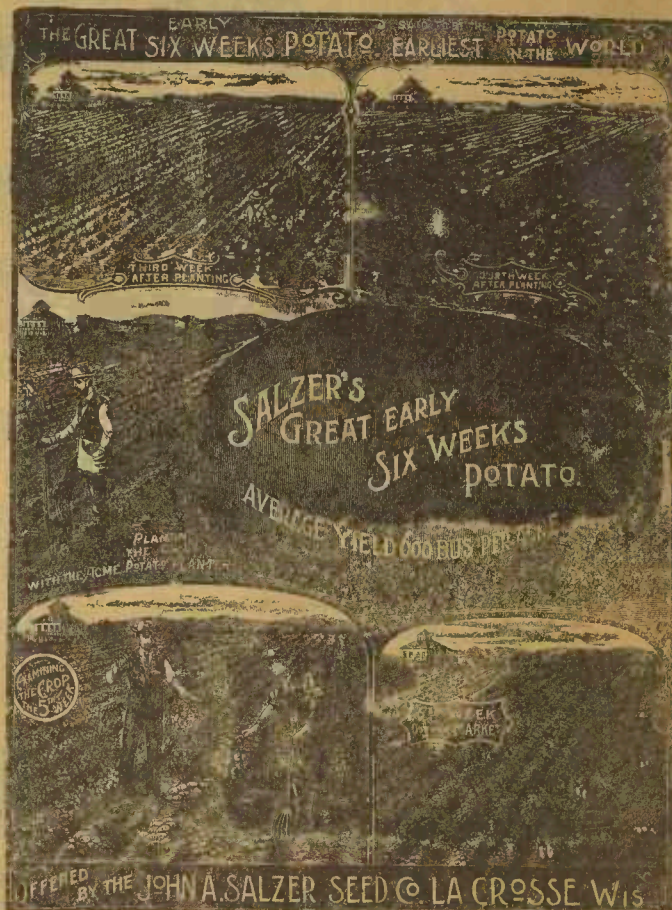
That is, 10 acres of this early Potato fit for market in 6 weeks will bring, in nine out of ten markets in America, \$1.25 a bushel, or, for the 10 acres, on an average yield of over 300 bushels per acre, \$3,750.00. Now, that pays! That lifts the mortgage and buys lots of things you have long wanted! This great, early Potato, with our matchless Million Dollar for late, and then our wonderful McKinley Wheat and our Extra Grass Mixtures, if generously planted by farmers, will positively prove a blessing, will positively make you money, yes, lift the old mortgage that has bothered you so long! Is there one who was not pleased with Salzer's Six-Weeks? No, sir! Everybody praises its beauty, earliness and great money-making qualities. Let it do the good work for you; let it make you rich and happy.

### Now, Mr. Farmer and Gardener,

We have had our say about this splendid early Six-Weeks Potato. It is a beauty. You will surely like it. It's the great money-maker.

Price, Six Weeks:—1 lb., postpaid, 35c; 3 lbs., \$1.00; by freight, pk., 60c; bu., \$1.50; bbl., \$2.60; 2 bbls., \$5.00; 5 bbls., \$12.00.

These low prices on Potatoes are good only until November 20th, 1900.





## Salzer's Sunlight Potato.

This potato was offered for the first time last spring, and no early potato that we have ever sold has so completely and quickly won its way as Salzer's Sunlight. We say of this magnificent potato in our catalogue of last spring, among other things, the following:

We are proud of our potato record, proud of the fact that we have originated and introduced more real, rare Potatoes than any other firm, proud that our Potatoes have an international reputation. It takes time to test a Potato, to bring out one of real quality and merit. Eight long years were spent on Sunlight, and had we spent a lifetime, Sunlight merits it. It's a great Potato. It's a marvel. Its earliness and quality surprise us. Its yield is enormous. Its shape is beautiful. It's a picture when but 5 or 6 or 7 weeks old. Everybody wants it. It cooks when small to perfection. It's the Potato for your market. Your stores will want it. It sells at an advanced price when known. Its quality makes it do that. Its beauty adds to its sale; indeed, Salzer's Sunlight is the one great extra early, extra fine, extra choice earliest white Potato! It is the earliest white Potato that we know of. It is very beautiful in shape, pearly white, cooks and bakes easily, and is fit to eat as early, if not earlier, than any other variety. We know that this Potato will give you great satisfaction, and we hope that you will make a thorough trial of same this fall.

### 603 Bushels per Acre.

It's a yielder, Sunlight is! It's not a sluggard! It's ready to work and earn a profit to any one planting same. Think of Mr. Tucker's yield; at the end of 5 weeks he dug per acre 140 bushels; at the end of 6½ weeks, 250 bushels from one acre; at the end of 8 weeks, 555 bushels, and when fully ripe, 603 bushels per acre. That's startling, that shows new blood, new vigor, new life, new yielding qualities! If an eastern seedsman had this new blooded early Potato, he'd ask \$80.00 a barrel for it. Salzer don't. He places it within reach of you, Mr. Farmer. It's bound to make you happy, if you will only plant a great plenty.

### Price of Salzer's Great Sunlight Potato.

1 lb., 50c; 3 lbs., \$1.00, postpaid; by freight, pk., \$1.00; bu., \$2.50; bbl. (2½ bu.), \$5.00; 3 bbls., \$14.00.

## Salzer's Million Dollar Potato.

This great late potato was offered for the first time last spring, and thousands upon thousands of farmers, located in every part of the United States, have availed themselves, at a low cost, to get this very best of late potatoes. It is a potato that under the careful management of Horace Wentworth made him in thirteen short years, on 200 acres, \$1,000,000! It has the most remarkable history and most remarkable results of any potato that we have ever heard of. It is fully illustrated and described in our catalogue of 1900, and will again bear a prominent part in our catalogue of 1901. We hope that everybody will give the Million Dollar Potato a trial this season.

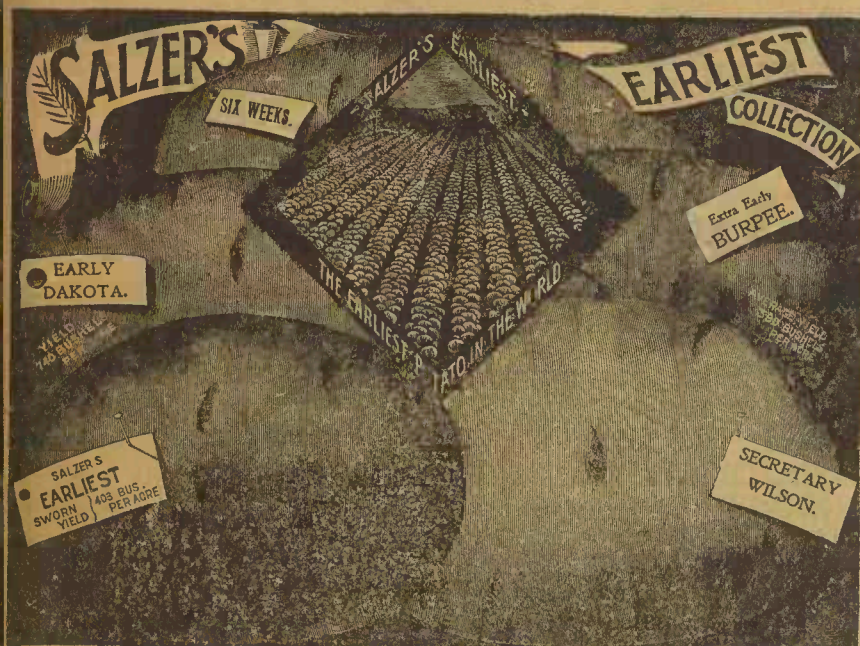
Price, 1 lb., 50c; 3 lbs., \$1.00, postpaid; by freight, 1 pk., \$1.00; 1 bu., \$2.50; 1 bbl., \$5.00.

### Bliss Early Triumph Potato.

This potato is splendid for Texas and the South, and does unusually well as an extremely early variety; it is well known. We will have a magnificent stock. For yields, our stock is certainly worth three times the price of Missouri or Tennessee stock. Price, 1 lb., 30c; 4 lbs., \$1.00; by freight, bu., \$1.50; bbl., of 11 pks., \$2.90.

### Extra Early Ohio.

We have a limited stock of this rare Extra Early Ohio Potato, known the world over for its earliness and quality. We offer this at a remarkably low price. Pk., 50c; bu., \$1.35; bbl., \$2.75.



## Salzer's Earliest Potato Collection, \$2.95.

This great potato collection is composed of the following varieties:

1. Salzer's Earliest, fully described on page 23.
2. Salzer's Six Weeks, fully described on page 23.
3. Burpee's Extra Early, a splendid potato, of the Beauty of Hebron type. Extremely early. Price, pk., 60c; bu., \$1.60; bbl., \$3.50.
4. Early Dakota.—This potato originated at Bath, Dak., and is claimed to be 10 days earlier than the Early Ohio. Excellent quality; very free from disease and very prolific. Price, pk., 60c; bu., \$1.60; bbl., \$4.00.
5. Secretary Wilson.—Named after our great agricultural secretary. This potato is extremely early, extremely fine, extremely prolific; indeed, one of the very best potatoes grown. Price, pk., \$1.00; bu. \$2.50; bbl., \$6.00.

**This Great Collection We Sell at \$2.95** per barrel this fall. It is composed of the following:  
 2 peck Salzer's Earliest.  
 3 " Salzer's Six Weeks Market.  
 3 " Early Dakota.  
 2 " Burpee's Early.  
 1 " Secretary Wilson. All separately packed, for which we charge \$2.95 per barrel, or 10 barrels for \$27.50.

**Potato Digger.**  
 A great labor saver; acts quickly, is never out of repair, and pleases everybody. No trouble to dig 500 bushels per day. It is cheap and effective. Get one for the boys and make the digging of potatoes the "fun of the farm work." Only \$6.50.

You will like it. The price is very low. Price, only \$6.50.

**Root Cutter.**  
 A great many hundred of these are sold annually. They do their work well and save their cost in a week's feeding. They are splendid in every respect. A boy can cut 60 bushels in an hour. Price, each, \$7.50; weight about 80 lbs.



THE HILL SPRINKLER.  
 Price, \$2.75.

**Hill Sprinkler.**  
 You'll want that if you grow potatoes. Costs but \$2.75.

### The Acme Potato Planter.

A man plants 2 to 4 acres a day with ease, and that perfectly. Each, 75c.

It is **Positively the greatest Labor Saver for the price known to the Potato grower.**

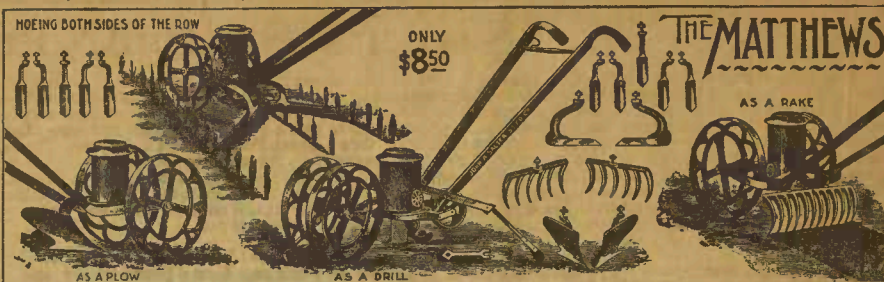


THE ACME PLANTER.  
 Price, 75c.



## The Matthews Combined Drill, Cultivator, Plow, Rake and Double-Wheel Hoe.

This is not only a desirable combination of the Garden Drill with the new Universal Cultivating Attachments, but it has the advantage of being either a Double Wheel or Single-Wheel Implement at will—the change from one to the other being readily and quickly made. The two-wheel sowers are very desirable, especially when only one tool is wanted, as then it can be used first as a seed drill and then as a cultivator or wheel hoe, as in this way the rows of young plants may be straddled and the cultivating done on both sides of the row at one passing. The especial feature of this implement is that, when used in straddle-row cultivation, there is no projection below the frame to interfere with plants. The combination is one which cannot fail of recommending itself to all. The attachments are: 1 pair Hoes, 5 Cultivator Teeth, 1 pair Rakes and 1 pair Plows. The seeding and covering apparatus can be readily removed. It is not necessary to remove the seed box, as the teeth can be inserted in the frame with this attached.



**•THIS MACHINE, FOUR IN ONE—ALL COMPLETE ONLY. \$8.50**

### One Great Advantage of the Matthews Combined Drill is This:

That if you do not wish to use same as a Double-Wheel Drill or Seeder, one of the wheels can be quickly taken off, and it becomes in every respect the same as the Matthews New Universal Garden Drill. Another is that when you are through seeding, you simply take away the seed hopper, which is quickly done, and use it as a Double-Wheel Hoe, and it answers exactly the same purpose as a Double-Wheel Hoe.

### Four Machines—No, Six Machines in One.

That is what you have by purchasing the Matthews Combined Drill. You not only have a Combined Double-Wheel Drill, but you have a Single-Wheel Drill, you have a Double-Wheel Cultivator, you have a Hoe, you have a Plow and a Rake. We illustrate in the above cut but four of the machines, but it gives you six perfect machines, as here described. The price of this grand tool (has John A. Salzer Seed Co.'s guarantee) this fall is only \$8.50.

### Other Matthews Tools.

These all have our warranty and are fine: Matthews Gem Garden Drill, \$5.00; Matthews Universal Garden Drill, \$6.50; Matthews Double-Wheel Hoe, Cultivator and Rake, \$5.25.

The Matthews Single Wheel Hoe cannot be beat as a Cultivator. Price, only \$4.50.



This is the tool that has lived in our fancy and dreams for years. And now we shout and sing because we have found all those splendid qualities we have longed for. The cut fully shows the Ideal with our new Pattern Handle and Braces. These are absolutely new and the most effective and stiffest combination known, at once making the tool rigid, yet allowing adjustment of handles in height and sidewise.

It Expands by means of our entirely new expander, which at the same time is exceedingly simple, but very strong and quick. By means of this device the cultivator can be expanded instantly, or reduced from 12 to 23 inches by a single move and without loosening any bolts. By putting bolts in outside holes of expander they can be expanded to 27 inches, a width greater than ordinary cultivators.

The Depth is under perfect control by means of a new lever wheel and the new patented depth regulator, which are moved instantly in unison by a single lever, making exact work, steadying the machine and relieving the operator.

It works like a charm. Quickly it can be changed to a PLAIN CULTIVATOR; 2d, to a furrow; 3d, reversed for hoeing; 4th, for shallow cultivation; and 5th, as the big illustration shows, ready for general duty.

The price of this great cultivator, without the three extra sweeps arranged for shallow cultivation, is but \$5.90; with the two 10-inch and one 12-inch sweeps, as shown above in Fig. 5, arranged for shallow cultivation, the price is, complete, \$6.40. The cultivator is a marvel of beauty and utility. Of course, in arranging same as a plain cultivator, or for plowing or for hoeing, it is not necessary to take off the expander or depth regulator. It is positively the greatest tool on earth for the price, as other dealers ask \$7.00 to \$9.00 for a cultivator far inferior. The two 10-inch and one 12-inch sweeps, 60c.

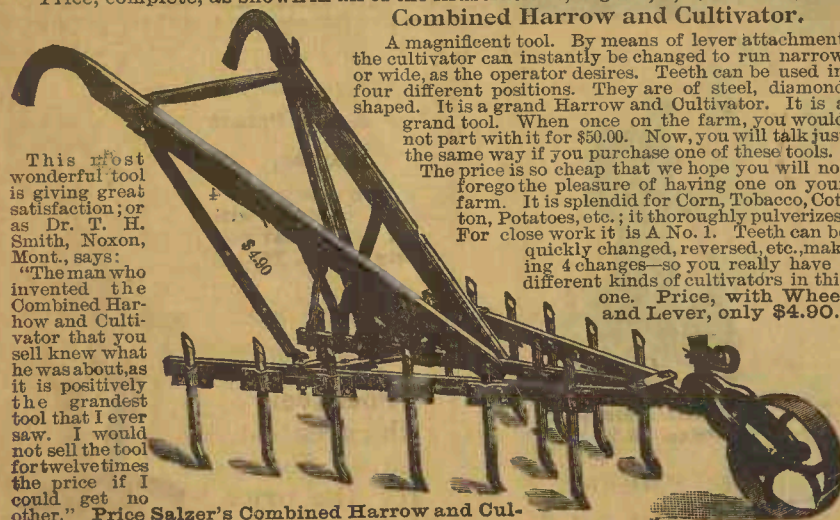
Price, as shown in illustration: Fig. 1, only \$5.90; with 3 extra sweeps, as shown in Fig. 5, \$6.40.

Price, complete, as shown in all of the illustrations, Figs. 1, 2, 3, 4 and 5 (with 3 extra wide cultivator sweeps), \$6.40.

### Combined Harrow and Cultivator.

A magnificent tool. By means of lever attachment the cultivator can instantly be changed to run narrow or wide, as the operator desires. Teeth can be used in four different positions. They are of steel, diamond shaped. It is a grand Harrow and Cultivator. It is a grand tool. When once on the farm, you would not part with it for \$50.00. Now, you will talk just the same way if you purchase one of these tools.

The price is so cheap that we hope you will not forego the pleasure of having one on your farm. It is splendid for Corn, Tobacco, Cotton, Potatoes, etc.; it thoroughly pulverizes. For close work it is A No. 1. Teeth can be quickly changed, reversed, etc., making 4 changes—so you really have 4 different kinds of cultivators in this one. Price, with Wheel and Lever, only \$4.90.



This most wonderful tool is giving great satisfaction; or as Dr. T. H. Smith, Noxon, Mont., says:

"The man who invented the Combined Harrow and Cultivator that you sell knew what he was about, as it is positively the grandest tool that I ever saw. I would not sell the tool for twelve times the price if I could get no other." Price Salzer's Combined Harrow and Cultivator, \$4.90.



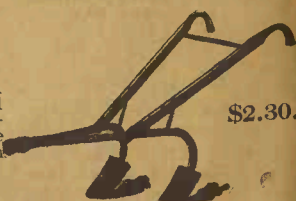
Wing Shovel Plow, \$2.30.

A great tool; splendid; just the thing for the farmer; just the thing the farmer wants for hilling Potatoes, etc. Cannot get along without it. When you once use it, you will say, "How did I get along without it?" We know you will like it. We know it will save you much money, as it will make you much money and will largely increase your crops. Price, only \$2.30.

### Heavy Malta Plow.

There is a great demand for this double shovel plow and it gives universal satisfaction. The price is so low that it is within the reach of everybody.

Price, each, \$2.30.



Farmer's Perfect Three-Horse Hitch for \$3.75.



## The Advance Chilled Plows.

No. 28—Pony Plow. Shares on Nos. 28 and 29 are interchangeable. Price, only \$3.90.

No. 29—Light one-horse plow. Right hand only. Similar to No. 30, excepting mold-board and share are smaller; cuts 7 inches. Will do good work, and turns a furrow  $4\frac{1}{2}$  by 8 inches. Price, only \$4.25.

No. 30—One-horse Plow. Right hand only. Well constructed; thoroughly chilled; cuts  $7\frac{1}{2}$  inches; turns a furrow 5 by 9 inches. Price, only \$4.90.

No. 31 is a very light two-horse or a large one-horse Plow, suitable for gardening or corn and cotton cultivation, and has all the improvements in construction that are used on the other plows. Special pains are taken in the construction of these Plows to make them as perfect in shape and turning qualities as the larger Plows. Price, only \$5.50; complete, \$6.75.

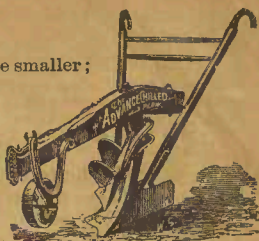
No. 32 is a medium two-horse Plow. It is especially strong for its size and weight. It turns a furrow 6 by 12 inches. Price, only \$6.50; complete with wheel and jointer, \$7.75.

No. 33 is a medium two-horse Plow, doing excellent work in all kinds of land, especially clay and heavy land. It has been thoroughly and successfully tried in the Atlantic and Middle States the past ten years. It will turn a furrow 7 by 14 inches. Price, only \$7.00; complete, \$8.25.

No. 34 is a two or light three-horse Plow; is of a size and weight well adapted to general work, and cannot but give satisfaction. It turns a furrow 8 by 14 inches. Price, only \$7.25; complete, \$8.50.

No. 35, our largest three-horse Plow, is especially adapted to sod plowing and to heavy work. Will cut a furrow 16 to 20 inches. Price, only \$7.75; complete, \$9.00.

Our No. 26 Steel Plow is a very fine working tool, either in sod or stubble, marshy or rough stumpy soil. It is intended for a light three-horse plow. Price, only \$11.00.

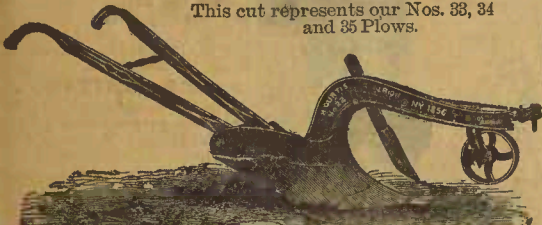


No. 32.—Price, only \$6.50; complete with wheel and jointer, \$7.75.

This cut represents our Nos. 28, 29, 30 and 31 one-horse Plows.

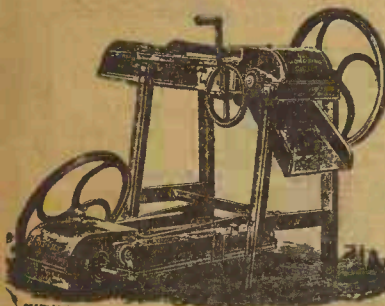


This cut represents our Nos. 33, 34 and 35 Plows.



Our No. 26 Steel Plow. See above. Price, \$11.00.

### THE KOKOSING CUTTER.



This is an excellent cutter for ensilage or for cutting cornstalks or straw or mixing same with bran to feed cattle. It cuts one-half inch to an inch, and is a great saver of feed. It has an 11-inch knife, automatic feed, and can be changed in a moment to various lengths. Price, each, \$11.00.

Cummings' Cutter and Shredder No. 2.

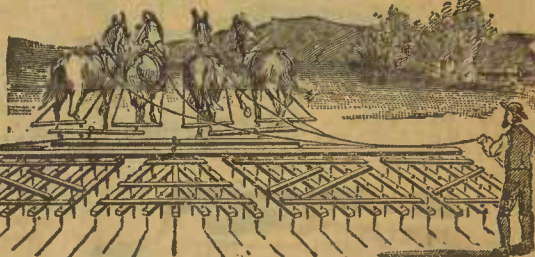
Farmers' Perfect 3-Horse Hitch, \$3.75.



The only three-horse hitch in the world that perfectly equalizes the work of three horses (working two horses on one side of a vehicle pole against one on the other) without a particle of power. Can be attached to any farm or road wagon, seeder, disc-harrow, or any pole vehicle, taking up no more room than an ordinary two-horse double-tree. Can be changed to a two-horse hitch by simply changing three bolts. Each, \$3.75. 4-Horse Hitch, price, \$5.00.

### The Genuine Famous Boss Harrow.

The greatest harrow in the world. That's what our customers say. It is certainly the cheapest and best harrow that we have ever seen. It is well and strongly made. The bars are 2x2 $\frac{1}{2}$ , and the eveners 2x4, of the very best seasoned oak. The teeth are one-half inch square steel, with dagger points. Each tooth cuts its own way.



The two-horse harrow consists of center section and two end sections. The four-horse consists of all the sections shown above. It is the most popular, cheapest harrow that we know of, and we heartily recommend same. It is used on our farms to our complete satisfaction.

2-horse harrow, 78 teeth, cuts 13	feet wide, 190 pounds,	\$6.15
3 " " " 102 " " 16 $\frac{1}{2}$ " "	290 "	8.00
4 " " " 150 " " 20 " "	360 "	11.50

Descriptive circular of other harrows on application.

### World's Sickle Grinder.

A grand tool, cheap. Each, \$3.25.



### Out o' Sight "Mouse and Rat Traps."

Here is a secret. The John A. Salzer Seed Co. warrants this mouse and rat trap to catch fat, hungry, well-fed, in fact any kind of mice and rats, "as quick as you can set the trap." It's simply immense!

Price, No. 1, for mice, 10c each; 6 for 40c; 12 for 75c.

Postage on 6, 5c; on 12, 10c.

Price, No. 2, for rats, 15c each; 6 for 75c; 12 for \$1.25.

Postage on each, 8c.

### Dandy Mole Trap.

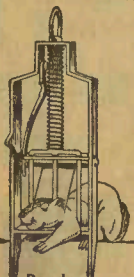
Better in every way than strychnine to get rid of the gophers. They will not kill everything in the neighborhood not intended, nor evaporate like poison. A few of these traps and gophers cannot exist on the same farm.

Especially designed for Dakota Grey Pocket Gopher, but will catch gophers and squirrels equally as well in other states.

For general trapping purposes the "DANDY" is unexcelled. Price, 30c; postage, 10c.

### Out o' Sight Mole Traps.

Just as effective as the mouse trap. It's cheap, good and strong. Each, 75c, postpaid.



Dandy Mole Trap. 40c, Postpaid.



### THE GOPHER TRAP.

It is simple, but effective; it is cheap, but sure to kill, and catches them by the dozen. Each, 35c, postpaid; 3 for \$1.00.

### MOLE TRAP.

This is the only perfect Mole Trap that we have ever found. Its construction is simple, and its workings are very effective, as it catches the mole every time. Full directions regarding same with each machine sold. Each, \$1.40; 3 for \$4.00.

**Double-Acting Grindstone.**  
Here is the grindstone of your dreams, the thing you have been wanting on the farm, and it is as cheap as dirt. Double-acting. The complete stone and frame, \$4.00.

### Hand Power Hay Press.

Price, only \$24.00.



### Cow Clip.

The illustration explains itself. No more switching of tails when the cow is being milked. Price, 20c; postage, 8c.





**THE AVERY****TRANSPLANTER.**

Plants removed by it rarely wilt, even though transplanted during the scorching heat. Large two hand size for post-holes, \$2.00.

**SCUFFLE HOES.**

Very effective.  
6-inch, 30c;  
7-inch, 40c;  
9-inch, 60c; 10 inch 70c.

Buttonhole Bouquet Holders—  
Each, by mail, 15c.

**TRANS-PLANTING TROWELS.**  
Each, 45c; by mail, 60c.

**GARDEN LINE REELS**—Each, 65c; postpaid, 80c.

**TREE PRUNER.**  
8 foot pole, \$1.50; 10 foot pole, \$1.60.

**KNIVES.**

Budding.—Each, 80c; ivory handled, without ivory point, 90c.

Pruning—No. 1, 75c; No. 2, 65c; stag handle, extra large pruning, \$1.25.

Asparagus—45c.

High Grade Pruning Shears.

No. 1, 50c;  
No. 2, 75c, postpaid.

For vineyard and other pruning where an instrument that cuts well on the point is required.

**THE LEVIN PRUNER.**

This is the best tool out: works like a charm, and is very cheap at that. No. A, each, 75c; No. B, 90c.

Strong Spring Pruning Shears.

A splendid Shear. Does excellent work.

No. 1, 45c each; No. 2, 70c each.

**GRAPE OR BOUQUET CLIPPER.**

Fine for picking bunches of grapes, fruits, flowers, etc. Each, postpaid, 55c.

**GARDEN TOOLS.**

Ladies' favorite: 4 pieces. 75c; by mail, 90c.

**THE OSBORNE WEEDER.**  
The cut explains itself. It is a great labor saver. \$1.00.

**MICROSCOPE.**

By mail, 40c.

**LANG'S WEEDER.**

It is very conveniently used, and fits the hand so comfortably that the fingers are entirely free for use wherever necessary. Net price, 25c; postpaid, 30c.

**TURF EDGER.** With pole, 75c.

**CELSIOR WEEDER.**  
By mail, 20c.

The very best. By mail, 20c.

**SCIENTIFIC CORN HUSKER.**

The greatest little tool on earth.

"Hew!" some one says, "that's strong." But not half strong enough. If you have any corn to husk, this little tool will do it better, quicker, and easier than any other husker we know of. Each, postpaid, 10c; 3 for 25c.

**BOSS HUSKER.**

Heavy leather combination cots, protected by solid steel rivets. It is immensely popular. Price, each, postpaid, 25c; 3 for 60c.

**BOSS CALF WRIST SUPPORTER.**

This is an excellent supporter for the wrist in husking corn. Price, each, 15c; 3 for 35c.

**STYLE 6 GLOVES.**

Calf split stock, tanned by water-proof fire process, well protected by leather and steel washers, excellent for corn husking. Price, per pair, postpaid, 60c; 2 pair, \$1.10.

Style 5 Gloves—This is all calf;

the most popular glove on the market; retails every where at 85c per pair; splendidly made. Price, postpaid, 75c.

2 pair, \$1.35.

The Ideal

**CORN PLANTER**

The best cheap Corn Planter on earth. Each, 75c; 3 for \$2.00.

A gem, a beauty; just the thing the boys and girls are looking for to shell popcorn, sweet corn, etc. Shells a bushel in an hour. Price, postpaid, 25c.

**STYLE 5 GLOVES. Cornplanter.**

The best cheap Corn Planter on earth. Each, 75c; 3 for \$2.00.

A gem, a beauty; just the thing the boys and girls are looking for to shell popcorn, sweet corn, etc. Shells a bushel in an hour. Price, postpaid, 25c.

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**THE IDEAL****CORN PLANTER**

Ideal, 75c.

\$1.00

**THE LA CROSSE CORN SHELLER.**

A boy or a man with one hour's practice, can shell a bushel of corn in 3½ minutes. It is a magnificent machine throughout. We have never known one to get out of order; in addition to that, it is sold at an exceedingly low price to place it within reach of everybody. We know of no sheller at twice the price that we would rather have than the La Crosse. Each, \$1.00.

**CYCLONE CORN SHELLER.**

It's cheap, simple, effective. With a little practice a boy or man can shell a bushel of corn in 4 minutes. Each, \$1.75.

**The Ball Bearing Sheller.**

The latest improvement in corn shellers. Each, \$2.10.

**WAREHOUSE TRUCK.**

Each, \$1.95

**THE LA CROSSE SHELLER.**

Price, \$1.00.

This is so well known that it needs no description. Every farmer will want one, as the price is so very low. Each \$1.95.

**POSTHOLE AUGER.**

Its adjustable cutter admits the passage of stones, and will make a posthole for any size fence post. Each, 90c; for \$2.50.

**FRESH EGGS.**

This preparation keeps eggs fresh for many months, indeed for years. A can is sufficient to preserve 300 eggs. Price, by express, can, 40c; 6 cans, \$2.10; 12 cans, \$3.50; by mail, postpaid, 1 can, 75c. Circular concerning same, 2c stamp.

**IMPERIAL EGG FOOD.**

[Trade Mark.]

The finest food in the world to make hens lay and cure the many ills that fowl flesh is heir to. Lb., 45c; by mail, 55c; by freight, 10 lbs., \$2.75; 100 lbs., \$20.00.

**OYSTER SHELLS.**

Just the thing to keep poultry healthy, happy and busy laying. Price, per 10 lbs., 25c; per 50 lbs., \$1.00; per 100 lbs., \$1.50; 200 lbs., \$2.50.

**THE SANITARY.**

The finest thing on earth for furnishing pure water for poultry, chickens, ducks. Price, 1 gallon, 45c; 2 gallons, 75c.

**FARMERS' EGG CARRIER, only 50c.**  
Convenient and light, being adjustable, fitting inside the case and arranged with a neat, automatic lock, enables one to lock it at any point. It is a well established fact, that by turning the eggs frequently, you can keep the eggs from congealing or settling; hence eggs may be kept fresh and palatable a long time with the use of this carrier. Price each, holding 12 dozen eggs, 50c.

John A. Salzer Seed Company, La Crosse, Wis.

**Lightning Lice Killing Machine** will give you more and better poultry, lots and lots of eggs, with less feed and expense. Price, each, \$2.50.

**MEDICOL EGG.**

The uses of this nest egg are:

The extermination of all vermin known to be destructive to the feathered tribe. Extermination of moths, cockroaches and fleas, and regarded the best disinfectant and deodorizer to use. Price, 10c, postage, 3c; 6 for 50c, postage, 15c; 12 for 90c, postage, 30c.

**THE HANDY HAMMER.**

Wrench, nail and staple puller and wire splicer, 10 inches long, weight 1¼ lbs., made of the best malleable iron, the most convenient tool ever invented, handy wherever a hammer or wrench is needed. A perfect tool for anyone. The claw is pointed to pull fence staples or spring keys. The nail puller device is in front. The wrench is under the claw and the wire splicer at the end of the handle makes a neat splice, saves wire, avoids injury to the hands in splicing barb or other wire. It is worth more than its cost for that alone. Price, only 40c; postpaid, 60c.

**CORN HOOK.**—Price, only, 50c; postpaid, 75c.

**LIGHTNING PRUNING SAW.**

Holes are provided in the handle for attaching to a pole with screws or bolts, to use in cutting higher branches. The lightning teeth are used for the larger limbs, while the fine teeth are used for cutting the small limbs and twigs. Price, 18-inch, \$1.00; 20-inch, \$1.25.

BOYNTON'S



**KILL EXTERMINATE OR DRIVE AWAY EVERY LIVING THING**  
 THAT COMES IN CONTACT WITH YOURSELF, YOUR ANIMAL OR YOUR CROP.

PRICE 50c ONLY BY USING THE

**KILL QUICK** AIR CHAMBER

**Bug Exterminator.**

25c EXTRA FOR DELIVERY EVERYWHERE.

### The Kill Quick Bug Exterminator.

Sells at sight among the farmers and gardeners, and everywhere gives tremendous satisfaction. Just think of it! You can poison an acre of potatoes in two hours with six pints of water, while the old way it would take you almost a day and a couple barrels of water. Price, only 50c.

### Double Tube Sprayer.

Where Kill Quick shows one, this has two openings for spraying. Price, each, 75c.

**U. S. Bordeaux Mixture.**—This is warranted chemically pure and is positively better than home-made. It is a fact that among gardeners and farmers but one in twenty succeeds in making his own Bordeaux Mixture correctly and properly. Ours is made under chemical supervision and is absolutely right. It is made to serve as an Insecticide and Fungicide; also a positive preventative against rot, blight, insects, etc. One gallon of our Concentrated Bordeaux Mixture is strong enough to mix with from 50 to 100 gallons of water. Full directions found in our pamphlet "Kill the Bugs." Price: Qt., 35c; 1 gal., 90c; 5 gals., \$4.00.

**The Lenox Sprayer.**—Well known and popular. Price, each, \$3.50.

### Acme Powder Gun.

It handles all insecticides in the dry state, such as Paris Green, Hellebore, Persian insect powder, etc. It is very effective in the destruction of potato bugs, flies, insects, currant worms and all like pests; uses but a small amount of poison. An elbow is furnished to tilt the funnel for getting under leaves of plants, shrubs, etc. Price, only \$1.10 each; \$ for \$3.00.

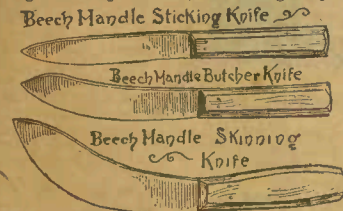
**Sulphur Bellows.**—First size, \$1.50.



a great general purpose knife. Price, ebony handle, brass finish, German silver ends, 90c, postpaid. White handles, \$1.15, postpaid; pearl handles, \$1.75, postpaid. More and different styles of Knives are illustrated in our catalogue of implements, which is gladly mailed on receipt of 4c postage.

### KNIVES.

The farmer boy is entitled to the best knife out, and here we have it in our Montana Favorite. Three strong, bright blades, just the knife for all purposes. It is indeed



### Farmer's Butcher Knives.

8-inch butcher Knife, 6-inch sticking and 6-inch skinning Knife, the three knives needed during butchering time on every farm in America. Quality A No. 1. \$1.00 for the three Knives.

Budding and Pruning Knives, see page 29.

### Economy Kitchen Set.

The Economy Kitchen Set is immensely popular, sells at sight, contains one splendid bread knife, one cake and one paring knife. Price, 50c, postpaid. The Christy Set, 60c, postpaid. The Buckeye Set, with wooden handles, otherwise like above, 35c, postpaid.

### The Lusher Vegetable Slicer and Cabbage Cutter.



With six knives. A magnificent tool. It cannot be too strongly endorsed. It is made of the best material, tinned over to prevent rusting. Always carries a keen edge without sharpening. It is A No. 1 for slicing cabbage, apples, carrots, cucumbers, radishes, etc. Six slices are cut with every stroke of the hand, so that in a minute enough can be prepared for a large family. It is years since we have found a tool so satisfactory, so great a labor saver, and of such great utility. Price, 75c, postpaid.

### Rivet Punch.

This little machine will save more time and money for the farmers and livermen in mending harness than anything on the market. Price, by express or freight (cannot be mailed) of this Rivet Punch, with box of 50 assorted rivets, 70c.

**Dewey Rivet Punch** "loaded," postpaid, 65c.



THE IDEAL.

### Ideal Sprayers.

At last we have what we have long been seeking to get, a cheap, effective, durable, A No. 1 Sprayer, one that does its work well and one that never gets out of order, rendering remarkable service. It will throw a solid stream 75 feet, and for washing buggies, windows, putting out fires, it cannot be beat, while for spraying trees, whitewashing barns, outhouses, etc., it is simply indispensable. The price is so low as to place it within reach of everybody. Each, \$3.00.

### Scollay's Sprinkler.

When once used, you will wonder how you got along without it. For sprinkling plants, wash, etc., lasts a lifetime. Each, \$1.00; by mail, \$1.10.



THE AQUARIUS.

Capable of throwing 8 gallons per minute and forcing a stream 50 feet high. Price, only \$5.50.

### Lawn Fertilizers.

A splendid compound for the lawn. It takes away the unsightly manure that is usually spread on the lawn. Use 100 lbs. for a lot 50 by 100. 50 lbs., \$2.00; 100 lbs., \$3.50.

### SCOLLAY'S SPRINKLER.

**Garden Veg. Compound.**—An excellent compound for furnishing a rich and quick growth to vegetables. 50 lbs., \$1.75; 100 lbs., \$3.25; 200 lbs., \$5.25.

### Commercial Fertilizers.

It gives us pleasure to be able to quote the following low prices for high-grade, high quality Fertilizers, f. o. b. cars Chicago, with special low freight rates to every part of the United States.

	200 lbs.	1,000 lbs.	2,000 lbs.
Dissolved Raw Bone.....	\$3.25	\$15.50	\$30.00
Super Phosphate.....	3.00	14.00	27.00
Potato Grower.....	3.25	15.50	30.00
Truck Manure.....	5.00	22.00	42.00
Raw Bone Dust.....	\$3.75	\$16.00	\$32.00
Corn Grower.....	3.00	14.00	27.00
Prairie Phosphate.....	2.75	13.00	25.00

A bag holds 200 lbs. Prices fluctuate.

### Insect Destroyers.

We here offer very effective, quick-acting preparations.

**Pyrethrum.**—Excellent for destroying worms on cabbage, etc. Pkg., of 1/4 lb., 25c; oz., 10c; lb., \$1.00.

**Whale-oil Soap.**—Excellent for washing and syringing plants. Pkg., by mail, free, 30c.

**Tobacco Soap.**—Good for destroying insects on plants, dogs, cats, etc. Pkg., by mail, 30c.

**Flour of Sulphur.**—For Mildews. Pkg., 4 oz., by mail, 15c; lb., by exp., 20c.

**Slug Shot.**—For Potato Bugs, Cabbage Worms, Currant Worms, Flies, Striped Bugs, etc., infesting vegetables. Price: In 5 and 10 lb. pkgs., 7c per lb. For Bed Bugs and Cockroaches.

lb.; 100 lbs., \$5.00; 1 lb., postpaid, 30c. Paris Green and London Purple. —Lb., 25c.

**Grape Dust.**—The quickest preparation on earth for killing Mildew, Fungi, etc. Price: In 5 and 10 lb. pkgs., 7c per lb.; 100 lbs., \$5.00; 1 lb., postpaid, 30c.

**Cattle Comfort, or Flyfuma.**—A great preparation for keeping insects, Flies, etc., from cows, oxen, etc. Price: Qt., 45c; per gal., \$1.50.

**Copper Solution, Ammoniated.**—Splendid for Mildew, Blights, Rusts, etc. Price: Per qt., 45c; per gal., \$1.50. —Put up in 25c, 50c and \$1.00 packages.

### Combination Barrel and Box Cart.

Price: Only \$6.50.

This is a great combination. A Barrel Cart made of steel to last a lifetime or longer, which can be almost instantly changed into a perfect Hand Cart as shown in the illustration. There is no tool that we have ever offered with greater pleasure than this. It is so cheap and so sure to give satisfaction that we hope everybody will give it a trial. Price: Complete with box, but not with barrel, \$6.50. Price for each extra set of iron trunnions, in case you should wish to use more than one barrel, 50c per set.

### The Steel Barrel Cart.

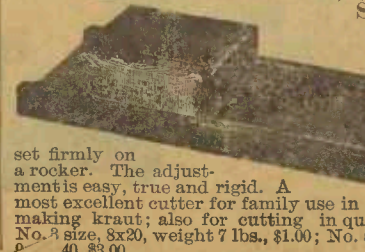
It is good for the farmer, good for the citizen, good for the gardener; splendid to water your plants or feed your stock with. It will surely give satisfaction. Price: Without barrel, as any barrel will fit, \$3.75.

### Hand Cart, Only \$5.50.

Just the light-running Hand Cart you want for city and farm work. Height of wheel, 36 inches. Sure to please. Each, f. o. b. cars here, \$5.50.

### Sauer-Kraut Cutter.

Made from white selected hard maple, thoroughly seasoned; three knives of high grade finish, sharpened for immediate use; steel edge and iron backing, painted blue within a half inch of the cutting edge to prevent rusting; of various kinds. No. 3 size, 8x20, weight 7 lbs., \$1.00; No. 5 size, 9x30, weight 11 lbs., \$1.60; No. 40, \$3.00.





## GRIST AND BONE MILLS.

## Salzer's Warranted Family Grist Mill.



No one appreciates the value of this little mill more than the pioneers of the West and South, and the farming community generally who live at some distance from a custom grist mill. If you own one of these mills, you can have at all times fresh graham flour and corn meal, fresh hominy, split peas, cracked wheat, fine table or butter salt; in fact everything that is ground at a custom mill, excepting fine bolted family flour. It will pay for itself in the tolls you pay the miller. It will pay because you require but a small quantity of meal at a time and want it fresh. Grinds 20 pounds fine meal per hour. The grinding surfaces are very hard, made especially for the purpose designed, and are ground perfectly true, and will last for years. The shaft is made of steel, and every mill is warranted to work as represented. We use it here in the city for fresh meal. Weight, 30 lbs. Price, \$3.00. Burrs, per set, 65c.

## Ames Mill.

No. 2½—For grinding coffee, corn, etc. Price, each, \$2.50.

## Duplex Grist Mill and Corn Sheller.

Where the Corn Sheller and Family Grist Mill are both required, we heartily recommend this little machine. It works like a charm. Price, not mounted on stand, weight 50 lbs., \$4.65; price, mounted, weight 105 lbs., \$7.10. One set of extra burrs, 65c.

## The Triplex Mill.

This mill shells corn, grinds grain, crushes dry bones, oyster shells, etc. It is splendid in every respect, and many hundreds of them are sold annually. Price, mounted on stand like the Duplex, weight 112 lbs., \$7.68; not mounted, weight 65 lbs., \$5.40. Extra set of burrs, 68c.

## Diamond Pony Mill, \$14.75.

This is the finest small horse power mill for grinding graham flour, corn meal, hominy, cracked wheat and the like in the market. Thousands of them have been sold within a few years, and everywhere they give great satisfaction. It is adapted to be used with our two-horse power. The capacity of this mill with two-horse power is 15 bushels per hour; with six-horse power, 20 to 30 bushels per hour. John A. Salzer Seed Co. guarantee this mill to be strong, durable and one of the very best mills made. You will surely like it. Price, each, with 3 sets of 6-inch burrs, \$14.75 net. Price of burrs alone, per set, \$1.25.

The Diamond Pony Mill and the Two-Horse Power, to one address, \$35.25.

## Diamond No. 8 Mill.

A wonderful grinder. Weight, 275 pounds. It is perfect in every respect. With a four-horse power speeded at 600 revolutions per minute, the capacity is from 15 to 20 bushels per hour; at 1,000 revolutions per minute, 25 bushels per hour. This has our guarantee, and we are positive will give satisfaction. The price is dirt cheap. Price, each, with three sets of 8-inch burrs, \$25.00. Price of burrs alone, per set, \$1.25. Diamond No. 7, one size smaller than No. 8. Price, \$23.50. Diamond No. 9 grinds 15 bushels per hour. Price, \$19.00. Diamond Double King grinds 40 to 60 bushels per hour. Price, \$42.25.

## The Osage Jr. Corn and Cob Mill.

A grand mill; weight, 525 lbs.; does its work to perfection. Farmers go wild over it. Capacity 6 to 12 bushels per hour. Price, only \$15.75. One set of extra burrs, \$3.50.

Diamond Two-Hole No. A Corn Sheller, the greatest sheller on earth; that is what dozens of farmers write. Sure to please. Capacity 800 to 400 bushels per day. Works well with our Two-Horse Power. Price, \$10.75.

Diamond One-Hole No. 20 Corn Sheller, price, with table, \$5.00. Fan, extra, 50c.

## Bevel Geared Jack.

Weight, 150 lbs.; claimed by those who have used same to be the very best gear in the country. The price is ridiculously low. For two to four-horse power, price \$7.00.

## Straight Geared Jack.

Extremely popular. Price, \$7.00.

## Dry Bone Mill.



The greatest mill, unequalled for grinding oyster shells, bones, etc., for poultry. Excellent in every respect for dry bones; and then it's cheap as dirt! Each, \$3.00.



Duplex Mounted. Price, \$7.10.



Mann's Clover Cutter, \$9.50.

## Mann's Clover Cutter for Poultry.

Made entirely of iron and steel, designed upon strictly correct mechanical principles. The knife is made of the finest steel. It cuts any kind of hay or clover either dry or green. Every revolution of the balance wheel produces 12 cuts, which is four times as much as the ordinary clover cutter. Weight, mounted, 80 lbs., unmounted, 55 lbs. Price, mounted, \$9.50, unmounted, \$7.75.



No. 1, MOUNTED. WEIGHT, 80 LBS.

## Mann's Green Bone Cutters.

Bone Mills No. 1 Balance Wheel and No. 1 and No. 4 Mounted are to cut up green bones by hand power. There is ten times the nourishment and egg-producing qualities in green bones as there is in dry, and for this reason there is ten times as much money made by poultrymen in feeding green bones instead of dry. This mill cuts fresh bones and meat, and these fed to chickens double the number of eggs produced. These mills are perfectly reliable, are cheap and will give tremendous satisfaction.

Price, No. 1, mounted, as shown in the illustration, capacity 25 lbs. per hour, weight 80 lbs., is \$10.25.

## No. 1 Balance Wheel Bone Mill.

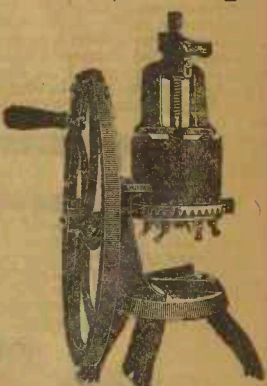
This splendid Green Bone Mill is so low-priced, so effective and good that it is within the reach of all.

Weight, 55 lbs., capacity, 15 to 25 lbs. per hour. For flocks of 12 to 25 hens, Price, \$6.90. No. 1, Crank Bone Mill, \$4.90.



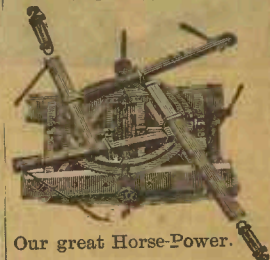
## Mann's New No. 4 Bone Cutter.

The strong point of this machine is its automatic feeding device. It has an automatic governor that checks the feed as soon as the pressure becomes too great. When the pressure is released, the feed starts and keeps on feeding until the pressure becomes too great, when it is again automatically checked. It would cut from 25 to 45 lbs. per hour. Weight without stand 80 lbs.; with stand, 100 lbs. Price, balance wheel, unmounted, \$12.00. Balance wheel on stand, \$15.00.



No. 4. PRICE, \$12.00.

## Our Great Two-Horse Power.



Our great Horse-Power.

It is being shipped in large quantities, not only in America, but also to foreign countries. Every farmer purchasing one of these will be delighted with same.

Price of 2-horse power, 700 lbs., \$21.50  
Price of 4-horse power, 1000 lbs., 29.90  
Price of 8-horse power, 1500 lbs., 55.00

## SPLENDID TOOLS, \$3.10.

A box of 17 useful tools, made by a firm of excellent reputation. We feel sure these tools will please. It's ten times handsomer than the cut shows. \$3.10. Farmer's Tool Chest, \$5.40. This is a great beauty. Just what 99 out of every 100 farmers are looking for, and dirt cheap it is, too.

\$5.40. American Tool Chest, \$7.40.



Splendid Tools. \$3.10.

Christy Kitchen Set. Carefully packed in a substantially made cabinet; weight 4 lbs. Price only \$1.00.

THE OSAGE JR. \$15.75.

The Dry Bone Mill, \$3.00, is cheap and good.



### OUR LEADING SINGLE BARREL BREECH LOADING GUN.

These guns make an average target of 275 pellets in a 30-inch circle at 40 yards, load  $3\frac{1}{4}$  drams,  $1\frac{1}{2}$  oz. No. 8 shot.



PAMPHLET ON OTHER GUNS AND REVOLVERS ON APPLICATION, 2c.

### New York Arm Co.'s Ejector.

Made in 12-gauge, 30 or 32 inch barrel. weight about 7 lbs. Choke bored. The latest and best single barrel breech loader. They have beautifully case hardened

frames, center hammers and AUTOMATIC EJECTORS which throw out the shells automatically on opening the gun for rapid loading. The barrel can be detached from the stock in a few seconds by unscrewing the thumb screw at the side of the frame. These guns have fine symmetrical lines and balance perfectly. While we advise everyone to buy as costly a gun as he can afford, the man or boy carrying one of these beautiful single ejectors can make just as good a target and kill just as much game as his competitor who shoots a \$100 gun. They are made in 12 gauge, 30 or 32 inch barrel, and weigh about 7 pounds.

No. 1. Has top lever, blue rolled steel barrel, pistol grip stock, case hardened frame, rebounding hammer, fancy butt plate, choke bored, 12 gauge, 30 or 32 inch barrel, \$5.75.—No. 2. Has top lever, fine twist barrel, pistol grip stock, nickel plated frame, rebounding hammer, fancy butt plate, choke bored, 12 gauge, 30 or 32 inch barrel. Price, each, \$6.25.

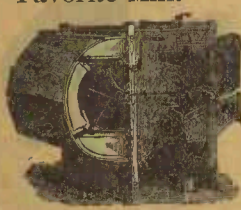
### Farmers' Favorite Mill.

Of this mill we have two sizes, one with sieve 24 inches wide and one with sieve 30 in. wide. The No. 1 has a cleaning capacity of from 60 to 90 bu. per hour, and the No. 2 of 100 to 125 bu. per hour. This is a magnificent mill for cleaning and grading and separating all kinds of grain and seed. Each mill is furnished with 1 wheat hurdler, 1 wheat screen and grader, 1 barley sieve, one oat sieve, 1 rye sieve, 1 flax sieve, and clover and timothy sieve.

This mill retails, the No. 1 at \$30.00 and the No. 2 at \$40.00. We get these in large quantities, in order that our farmers may have the luxury of a good mill—a mill that will save its cost in the cleaning of grain the first season. We offer them at the following extremely low prices:

#### PRICE:

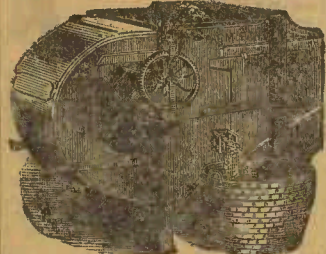
No. 1 at \$14.00; No. 2 at only \$17.50.



### Excelsior Mill, \$11.00.

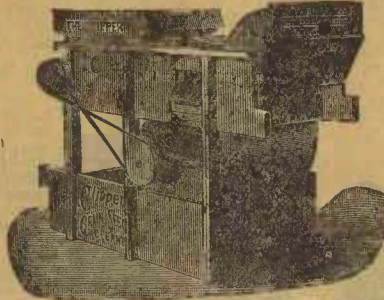
One of the most popular, and at the same time cheapest mills in use. The feed is large and the sieves are 24 in. For general purposes we believe this mill has no superior. The same contains a

wheat hurdler with zinc sieves on top, a wheat sieve, an oat sieve, a barley sieve, and the whole loaded f. o. b. cars, with clover and timothy sieves, costs only \$11.00.



THE EXCELSIOR. PRICE, \$11.00.

### The Clipper Cleaner.



The greatest fanning mill and cleaner on earth. It's a fact, and every mill is warranted to give full and complete satisfaction! It's immense! It's unrivaled! This is the only perfect Clover, Timothy, Grain, Wheat, Oats, Rye, Barley and Seed Cleaner that we know of. We are using a great many of them in our warehouse, and would not part with them for \$500.00 each, if we could not get others like them. We recommend it to everybody who wants a perfect, easy running cleaner. Send 2c for circular. Price, No. 1, only \$18.00; No. 2, for seed, only \$25.00.

### The "Marshall Process" Brown Wick is Universally Popular.

Burns evenly. Never forms crust. Never sputters. Never creeps. Never clogs. Never "smells." Requires little trimming. Is a non-conductor. Prevents overheating. Burns oil freely. Perfectly odorless. Slow combustion. Highest illumination. Strong white light. Improves eyesight. Saves the temper. Makes home bright. Is not a nuisance. Beats old-style, out-of-date white wicks, two to one.

Made in All Sizes for All Lamps and Heaters.

No. 0, wide  $\frac{3}{8}$  in. Price, per sample lot of 5, 10c; per doz., 20c. No. 1, wide  $\frac{1}{2}$  in. Price, per sample lot of 5, 10c; per doz., 20c. No. 2, wide 1 in. Price, per sample lot of 5, 15c; per doz., 25c. No. 3, wide  $1\frac{1}{2}$  in. Price, per sample lot of 5, 15c; per doz., 25c.



### The Ingram Safety Lamp Burner.

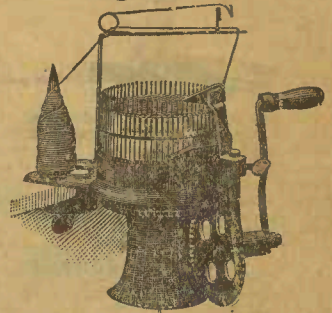
The only reliable extinguisher made; simple and durable. The light is extinguished by turning down the wick, which causes the wick holder to close up, extinguishing the light; the wick cannot drop into the oil, as turning it down, it comes to a stop. They are made in two sizes, the No. 1 taking a five-eighths of an inch wick, the No. 2, one inch. An "everlasting" sample wick free with the first order for sample burner in either size. Price, No. 1, 15c; No. 2, 20c; postage, 3c.

### Gearhart's Improved Darning Machine.



"A stitch in time saves nine." This darning is adjustable. The darn is done when you remove the machine. Price, postpaid, 50c.

### Gearhart's Improved Knitting Machine.



This machine was invented by a party who spent his life-time in knitting works, and the machine has been sold in side of 8 years. It will knit a stocking, heel and toe, in ten minutes, as also all kinds of household necessities. Printed instructions in German or English, with each machine. Descriptive catalogue, 2c.

Price of machine with one cylinder, \$7.50; price of extra cylinder, \$1.50; price of Ribbing attachment, \$3.00; Heel and Hold Down attachment, \$1.50. Needles, per dozen, 25c.

### Victor Meat Tenderer.

No person wilfully buys tough meat. Hard to tell what it is until after it is cooked. The Victor remedies all this; use it on all meat, there is but one result—Tender Meat. Price, 25c; postage, 5c.

### Enterprise Meat Chopper.

The demand for meat and food choppers having increased to such a large extent within the past year, we have decided to add to our line so as to give our patrons the choice of different makes.

The Enterprise No. 2, chops 1 lb. per min. \$1.75  
" " No. 4, "  $1\frac{1}{2}$  " " 2.15  
" " No. 5, " 1 " " 2.00  
" " No. 10, " 2 " " 2.25

Extra Plates for No. 5, 30c; for No. 10, .50

Universal Meat Chopper or Food

Cutter No. 3..... 2.25

Surprise Meat Chopper..... 1.25

Descriptive circular on application.



### A Sensible Chopping or Mincing Knife.

Strong, simple, cheap, durable, easy to clean, works perfectly, easy to sharpen.

It does three times the work of the old chopping knife. It will tender beefsteak by cutting the fiber and not bruising it. Price, 25c, postpaid.



### Quick Cut Mincing Knife.

A splendid, durable, grand knife for mincing meats, etc. Each, 22c, postpaid.

### Carving Knife and Fork, \$1.35 Postpaid.

A No. 1 in every respect. Just the set you want for lots of use. Each, \$1.15; postpaid, \$1.35.

### Steel Basket.



Can be used for heating water and many other purposes for which kettles are used. It will outlive a dozen splint baskets, or the iron basket which is made of a number of pieces and apt to get broken out with bad usage.

Price, weight 10 pounds..... \$2.00

Galvanized steel bushel Basket, weight

5 pounds..... 1.00

The Goshen Utility steel Basket, 1

bushel, galvanized..... .80

Japaned..... .70

$1\frac{1}{2}$  bushel, galvanized..... 1.00

Japaned..... .90

Galvanized steel Wash Tub, each, 60c,

70c, 80c and..... .90



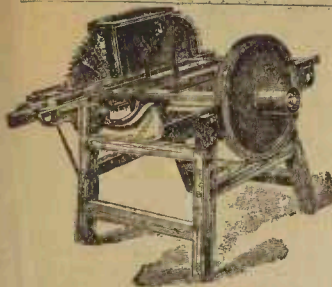
### A Great Offer for 25c.

Nineteen splendid pieces, Lead Pencils of different styles, and Penholders and Pens, and a fine Ruler—just the thing for a city or farm school or home—all, postpaid, for only 25c.







**Diamond Saw Frames.**

**Tilting Table.**—Can be operated by any power. Constructed with extension table perfectly balanced. 1½ in. steel shaft, babbitted boxes, 5 in. pulley, 6 in. face, arbor fitted for saw with 1½ in. hole. Weight, 300 lbs. Price, without saw, \$17.25.

**Sliding Table.**—This machine is made strong and heavy with iron slides or bed. Price, without saw, \$17.00.

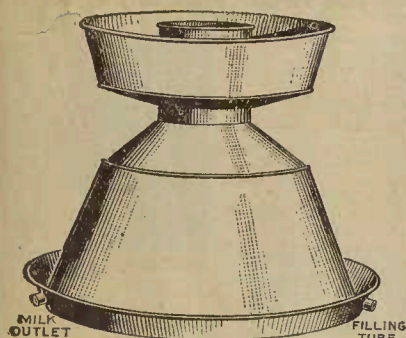
**DIAMOND SLIDING TABLE SAW, \$17.00.**

**The Acme Seed Drill.**

When you have but a few packages of seed to sow for a small garden, such as beet, carrot, celery, lettuce, radish and turnip, this Drill will sow it perfectly and will do it ten times as quickly as it can be done by hand. It is very simple; a child can work it. Price, \$1.00.

**SPECIAL PREMIUM.**

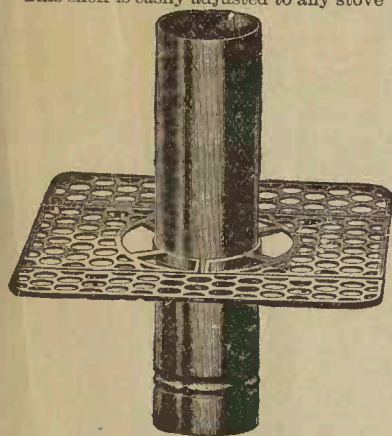
Anybody sending us an order for \$3.00 worth of flower and vegetable seeds in packages (also the flower and vegetable seed collections), we will send free 1 Acme Garden Seed Drill as a premium. No discount is allowed either in seeds or cash on the \$3.00 order getting this Acme Drill as a premium, and only seeds in 2c, 5c, 10c, 15c and 20c packages, and the seed collections, can be selected to entitle you to this premium.



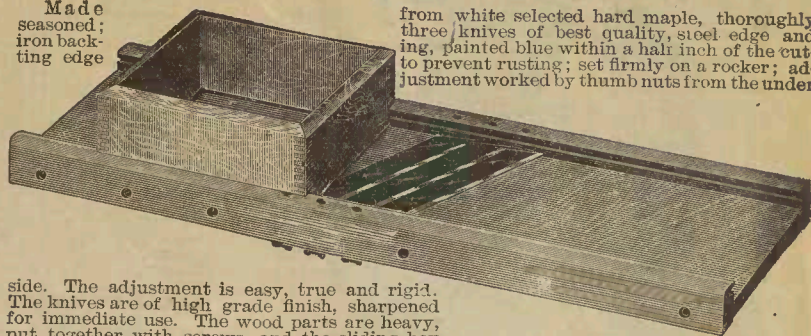
PERFECTION MILK COOLER.

**The Paxton Stove Pipe Shelf.**

This shelf is easily adjusted to any stove pipe, and when once in position is the most useful addition to your stove furniture. It will pay for itself in a few weeks by the saving which it effects in time and extra steps. This shelf affords 480 square inches, or over three square feet of space, and weighs but 10½ lbs. Price, \$1.25.



Made seasoned; iron backing edge

**SAUER KRAUT CUTTER.**

from white selected hard maple, thoroughly three knives of best quality, steel edge and ing, painted blue within a half inch of the cut to prevent rusting; set firmly on a rocker; adjustment worked by thumb nuts from the under

side. The adjustment is easy, true and rigid. The knives are of high grade finish, sharpened for immediate use. The wood parts are heavy, put together with screws, and the sliding box runs in substantial grooves. A most excellent cutter for family use in making kraut, also for cutting in quantities vegetables of various kinds. No. 3, size, 8x20 inches; weight, 7 lbs.; price, \$1.00. No. 5, size 9x30 inches; weight, 11 lbs.; price, only \$1.60. No. 9, size 12x40 inches; price, \$3.00.

**Perfection Milk Cooler and Aerator.****POINTS OF SUPERIORITY:****GET THE BEST.**

Low down, 6 to 10 inches lower than other coolers, with nearly double the cooling surface.

Perfect aeration, yet milk cannot be blown off on ground if set out in wind.

Milk receiver can be easily removed, but it cannot be tipped off by resting pail on its edge when pouring in milk.

When using ice, supply of ice can be renewed without removing milk receiver.

Instead of a tin bottom, it has a heavy galvanized iron bottom that will not rust.

It is a cream and skim milk cooler, as well as a milk cooler.

Being low down, it is especially adapted for use with separators.

Price.—No. 2, holds 25 qts., \$4.00; No. 3, holds 32 qts., \$4.75.

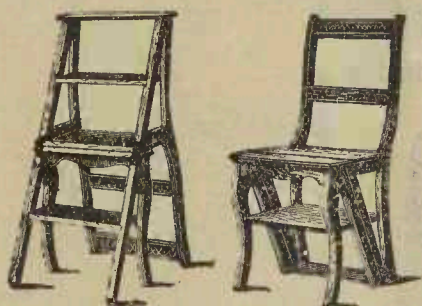
**The Gem Combination Milk Pail.**

This milk pail has a removable wire cloth strainer and is therefor adapted for all dairy purposes. The strainer is constructed of steel with wire cloth and can readily be converted into a cloth or muslin strainer by covering the frame with muslin and inserting the frame in place. It has none of the disadvantages of the old style of milk pail. It is made of the best IX charcoal tin and has a dairy bottom. It is first-class in every respect and is the only removable strainer pail on the market. The strainer will not work loose or drop out when put in place and can be removed and cleaned in a moment.

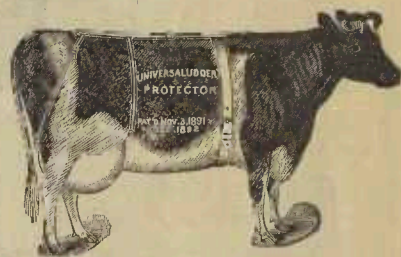
Price, 12 or 14 quarts, only 40c each

**Universal Udder Protector.**

A splendid invention to help a cow carry a heavy udder of milk, as also keep it absolutely clean and free from filth. You will want this later. \$2.00.

**Step Ladder Chair.**

Size of an ordinary kitchen chair, made from hard wood, suitable as a chair, readily converted into a step ladder by merely turning the back over the seat. Price, \$1.25.

**Baby's Swing.**

Fun for the baby, rest for the mother. It amuses the child, keeps it out of mischief and teaches it the use of its limbs without bumps or bruises. Comfortable, set with high back and sides and hanging by rubber loops from 2 hooks in the wall or door, being just low enough for the tender feet to touch the floor. Invaluable as a baby tender. Price \$1.65

**Below Wholesale Prices.**

We are closing out the following at prices way below wholesale:

45-gal. Steel Cooking Boiler .....	\$8 90
Baby's Bliss Chair Swing, each .....	1 65
Burlington Stay on Blankets, each ..	\$2 00 and 2 75
Horse Fly Covers, each .....	40
Bath Cabinets, each .....	3 50
Kitchen Cabinets, each .....	4 00
Wall Desk, Oak, Maple or Birch, each ..	2 50
Step Ladder and Chair Combined, each ..	1 25
Churn, 7-gal. Rectangular, each .....	3 25
Cream Testers, each .....	35
Milk Coolers and Aerators, No. 2, \$4.00; No. 3 ..	4 75
Nest Eggs, Medical, each .....	10
Sanitary Poultry Fountain, each .....	40

Oyster Shells Crushed, { 10 lbs.....	25
{ 50 lbs.....	1 00
Flobert Rifle, each .....	\$3 75
Goshen Galvanized Tank Heater, each .....	5 00
Ideal Tank Heater, each .....	4 00
Knife Sharpener, each .....	25
Shear Sharpener, each .....	25
Lamp Burners, { No. 1.....	15
{ No. 2.....	20
Lamp Wicks, No. 0, 1, 2 or 3, per dozen .....	20
Fountain Match Safes, each .....	12
Gem Milk Pails, 12 and 14 qt., each .....	40
Sickle Grinder, each .....	4 00
Wilmarth Patent Fence Machine, each .....	2 75

**Washing Machines.**

On the rear cover you will find illustration of our great Western Washer, which we are selling at \$2.75 each. In addition to these we have the following washers:

Teriff Washer.....	\$2 80	No Leak Washer...	2 60
Anthony Wayne,		Quaker Dish Washer	1 50
(round).....	\$2 50	Western Washer No. 2,	2 75

**Wringers.**

On the rear cover you will find description of our Daisy and Favorite wringers. In addition to these we sell the following, all A No. 1:

Rival.....	\$2 75	Challenge.....	\$1 75
Star.....	75	Daisy.....	1 50
Novelty.....	3 00	Superior.....	2 15
Falcon.....	1 25	Galvanized Wash Tub, each,	75

Send all orders, inquiries and remittances to JOHN A. SALZER SEED CO., La Crosse, Wisconsin.

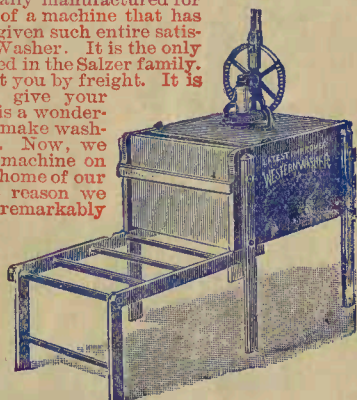


**Complete Outfit of Tools for Boot, Shoe, Rubber, Harness, and Tinware Repairing, only \$1.35.**



**Western Washer, \$2.75.**  
This machine is especially manufactured for us, and we do not know of a machine that has had such a run and has given such entire satisfaction as the Western Washer. It is the only machine that is being used in the Salzer family. The machine will be sent you by freight. It is a splendid machine to give your wife as a present, as it is a wonderful labor saver and will make washing day one of delight. Now, we would like to see this machine on every farm and in every home of our customers, and for this reason we have made the price remarkably

Of this wringer there are over 1,000,000 in use. Roller, 10x1 $\frac{1}{4}$  inches, \$1.50.



This is a higher-priced wringer, but of course a better one. You will like it. Price, \$2.40.

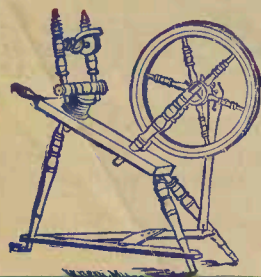


Truly one of the simplest, yet greatest, inventions of the age. It is just the thing to haul milk to the dairy, strawberries, fruits and vegetables to market, or, in fact, anything. It is worth its weight in gold for comfort. It is economy to use them one size larger than capacity required.

 When ordering, give width between stakes of wagon.

No. 0, capacity 1,500 lbs.....	Per set, \$3.25
No. 1, capacity 2,500 lbs.....	" 4.10
No. 2, capacity 3,000 lbs.....	" 4.75
No. 3, capacity 4,000 lbs.....	" 5.00
No. 4, capacity 5,000 lbs.....	" 5.50

**Ⓐ** Nos. 1 and 2 are the sizes most used. **Ⓒ**



**ning Wheel.**  
This is a splendid machine for spinning flax and wool. It is perfect in every respect, made of hard wood, solid and well built; it is cheap and will give immense satisfaction. Just the wheel our good mothers used.

**Price, \$3.25.**



When we were boys, how often did we have to "work the old dash churn." Now all is different. The Little King Butter Maker is a real joy, a pleasure—fun! Nos. 3 and 4 are sizes for an average farm.

No. 2,	5	gallons to churn	3	gallons	.....	\$4 75
No. 3,	8	"	"	"	.....	5 75
No. 4,	10	"	"	"	.....	6 75

No.	Will hold.	Will Churn.	Price.
No. 0.	4 gallons.	2 gallons.	\$1 75
No. 1.	6 "	3 "	2 00
No. 2.	8 "	4 "	2 25
No. 3.	10 "	5 "	2 75

We are in love with this Churn. It stands on four solid legs, just the right height, and combines many, many excellent qualities. Nos. 5, 6 and 7 are used by our farmers here. It will surely please you.

No. 3.	2 gallons of cream	\$3 50
No. 4.	"	4 00
No. 5.	"	4 50
No. 6.	"	5 00
No. 7.	"	6 50

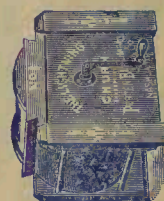
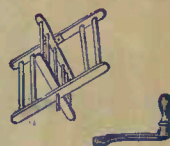
We offer the Standard U. S. Scales. Descriptive circular, 2c.

3-ton Scale, 7x13 ft.  
Price, only \$28.50.  
4-ton Scale, 8x14 ft.  
Price, only \$33.50.  
5-ton Scale, 8x14 ft.  
Price, only \$36.50.



The poor cow must go. Here is the greatest invention of the age, an instrument that will test milk correctly and will save its cost a thousand times. By use of this tester you see what food produces the best results, etc.

Price, 25c; postpaid, 35c.



1 Iron Last for Men's Work.  
 1 Iron Last for Boys' Work.  
 1 Iron Last for Women's Work.  
 1 Iron Last for Children's Work.  
 1 Iron Stand for Lads.  
 1 Shoe Hammer. 1 Peg Awl.  
 1 Wrench for Peg Awl Handle.  
 1 Sewing Awl Handle.  
 1 Sewing Awl.  
 1 Stabbing Awl Handle.  
 1 Stabbing Awl.  
 1 Shoe Knife.  
 1 Bottle Leather Cement.  
 1 Bottle Rubber Cement.  
 1 Bunch Bristles. 1 Peg Awl Handle.  
 1 Ball Shoe Thread. 1 Ball Shoe Wax.  
 1 Package Clinch Nails,  $\frac{3}{8}$  inch.  
 1 Package Clinch Nails,  $\frac{1}{2}$  inch.  
 1 Package Clinch Nails,  $\frac{5}{8}$  inch.  
 1 Package Heel Nails.  
 4 Pairs Heel Plates, assorted.  
 6 Harness Needles.  
 1 Copy Directions.  
 Not luxuries, but actual necessities.  
 Price (No. 2), per set, \$1 00.

**A splendid thing for the repair of harness, etc. The outfit contains:**



We furnish the following books postpaid:

30,000 words defined in both languages, two complete books in one, compiled by many authorities from the works of the greatest philologists in German and English—Grimm, Brockhaus and Noah Webster—a literary production of the highest standard, an educational necessity, a great and indispensable book of inestimable value for all classes and conditions. Price, limp cloth, 25s; stiff silk cloth with complete double index, 50s, postpaid. English dictionary, same price.

Salzer's Pamphlet on Grass Culture.....	50	New Onion Culture.....	50
Salzer's Kill the Bugs.....	10	Broom Corn and Brooms.....	50
Insects and How to Destroy Them.....	30	Fuller's Small Fruit Culturst.....	1 50
Salzer's Culture Directions.....	25	Fuller's Grape Culturst.....	1 50
Market Gardening and Farm Notes.....	1 00	A, B, C of Bee Culture, a splendid work	1 25
Money in the Garden. Quinn.....	1 50	An Egg Farm. Stoddard.....	50
Mushrooms: How to Grow Them.....	1 50	Profits in Poultry.....	1 00
Salzer's Mushroom Culture.....	20	Silos, Ensilage and Silage.....	50
Asparagus Culture.....	50	Strawberry Culturst.....	25
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Cauliflowers and How to Grow Them.....	20	The Fruit Garden. Barry.....	2 00
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The A, B, C of Potato Culture.....	35	Spanish Instructor.....	30
Tobacco Culture: Full Practical Details.....	25		

